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Contract

Framework Agreement for the Provision of Dental Solutions

HealthTrust Europe LLP (HTE) acting as agent for the University Hospitals of Coventry and Warwickshire NHS Trust ("UHCW")

F03: Contract award notice

Notice identifier: 2022/S 000-016835

Procurement identifier (OCID): ocds-h6vhtk-030951

Published 20 June 2022, 3:13pm

Section I: Contracting authority

I.1) Name and addresses

HealthTrust Europe LLP (HTE) acting as agent for the University Hospitals of Coventry and Warwickshire NHS Trust ("UHCW")

19 George Road

Birmingham

B15 1NU

Contact

Claude Lewis

Email

claude.lewis@healthtrusteurope.com

Telephone

+44 08458875000

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

https://healthtrusteurope.bravosolution.co.uk

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Framework Agreement for the Provision of Dental Solutions

Reference number

SF052182

II.1.2) Main CPV code

• 85130000 - Dental practice and related services

II.1.3) Type of contract

Services

II.1.4) Short description

This Tender is to establish a Framework Agreement for the Provision of Dental Solutions and will encompass the following Lots:

- Lot (1) Dental Solutions Managed Service
- Lot (2) Orthodontic Materials
- Lot (3) Dental Implants, Biologics and Facial Aesthetics
- Lot (4) Outsourced Dental Laboratory Services
- Lot (5) Dental Consumables
- Lot (6) Dental Equipment and Digital Dental Technologies (inclusive of Repairs and Maintenance)
- Lot (7) Mini-Competition

The duration of the Framework Agreement will be 3 years for the initial period with an option of extending for up to 12 months.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £25,000,000

II.2) Description

II.2.1) Title

Framework Agreement with Access Pricing Via Direct Award for the Provision of Dental Solutions

Lot No

1

II.2.2) Additional CPV code(s)

- 33110000 Imaging equipment for medical, dental and veterinary use
- 33130000 Dental and subspecialty instruments and devices
- 33135000 Orthodontic devices
- 33141800 Dental consumables
- 33192400 Dental workstations
- 33192410 Dental chairs
- 48180000 Medical software package
- 51412000 Installation services of dental and subspecialty equipment
- 85130000 Dental practice and related services

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

II.2.4) Description of the procurement

Under this Lot the supplier will provide the Provision of Dental Solutions (One-Stop-Shop) incorporating the following Goods and Services:

- Dental Consumables
- Dental Equipment (inclusive of any ongoing Repairs, Maintenance) and Total Asset Management
- Dental Software Solutions
- Dental Workforce
- Digital Dental Technologies
- Turn-Key Solutions

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Framework Agreement with Access Pricing Via Direct Award for the Provision of Dental Solutions

Lot No

2

II.2.2) Additional CPV code(s)

• 33135000 - Orthodontic devices

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

II.2.4) Description of the procurement

Under this Lot the supplier will provide Orthodontic Materials

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Framework Agreement with Access Pricing Via Direct Award for the Provision of Dental Solutions

Lot No

3

II.2.2) Additional CPV code(s)

- 33132000 Dental implant
- 33711790 Dental kits

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

II.2.4) Description of the procurement

Under this Lot the supplier will provide Dental Implants, Biologics and Facial Aesthetics:

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Framework Agreement with Access Pricing Via Direct Award for the Provision of Dental Solutions

Lot No

5

II.2.2) Additional CPV code(s)

• 33141800 - Dental consumables

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

II.2.4) Description of the procurement

Under this Lot the supplier will provide Dental Consumables.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Framework Agreement with Access Pricing Via Direct Award for the Provision of Dental Solutions

Lot No

6

II.2.2) Additional CPV code(s)

- 33110000 Imaging equipment for medical, dental and veterinary use
- 33111500 Dental X-ray
- 33192400 Dental workstations
- 33192410 Dental chairs
- 38520000 Scanners
- 51412000 Installation services of dental and subspecialty equipment

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

II.2.4) Description of the procurement

Under this Lot the supplier will provide Digital Equipment and Digital Dental Technologies (inclusive of repairs and maintenance)

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: 2022/S 000-000697

Section V. Award of contract

Lot No

1

Title

Dental Solutions

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

13 June 2022

V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: Yes **V.2.3) Name and address of the contractor**

Carestream Dental Limited

London

Country

United Kingdom

NUTS code

• UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Henry Schein UK Holdings Limited

Kent

Country

United Kingdom

NUTS code

• UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £5,000,000

Section V. Award of contract

Lot No

2

Title

Orthodontic Materials

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

13 June 2022

V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Henry Schein UK Holdings Limited

Kent

Country

United Kingdom

NUTS code

• UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

DD Products and Services Ltd

Witham

Country

United Kingdom

NUTS code

• UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £2,000,000

Section V. Award of contract

Lot No

3

Title

Dental Implants, Biologics and Facial Aesthetics

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

13 June 2022

V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor is an SME
No
V.2.3) Name and address of the contractor
Biomet 3I UK Limited
Bristol
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor is an SME
Yes
V.2.4) Information on value of contract/lot (excluding VAT)
Total value of the contract/lot: £5,000,000

Henry Schein UK Holdings Limited

Kent

Section V. Award of contract

Lot No

5

Title

Dental Consumables

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

13 June 2022

V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Henry Schein UK Holdings Limited

Kent

Country

United Kingdom

NUTS code

• UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

DD Products and Services Ltd

Bristol

Country

United Kingdom

NUTS code

• UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £5,000,000

Section V. Award of contract

Lot No

6

Title

Dental Equipment and Digital Dental Technologies

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

13 June 2022

V.2.2) Information about tenders

Number of tenders received: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Henry Schein UK Holdings Limited
Kent
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor is an SME
No
V.2.3) Name and address of the contractor
Carestream Dental Limited
London
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor is an SME
No
V.2.3) Name and address of the contractor
Biomet 3I UK Limited
Bristol
Country
United Kingdom
NUTS code

• UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Dentsply IH Limited

Gloucestershire

Country

United Kingdom

NUTS code

• UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £5,000,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

HealthTrust Europe LLP

19 George Road

Birmingham

B15 1NU

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Legal Department, HealthTrust Europe

19 George Road

Birmingham

B15 1NU

Telephone

+44 1216871350

Fax

+44 1216871345

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

HTE will incorporate a standstill period at the point information on the award of the

contract is communicated to tenderers. That notification will provide full information on the award decision. The standstill period, which will be for a minimum of 10 calendar days, provides time for unsuccessful tenderers to challenge the award decision before the contract is entered into.

VI.4.4) Service from which information about the review procedure may be obtained

HealthTrust Europe LLP

19 George Road

Birmingham

B15 1NU

Country

United Kingdom