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Contract

Framework for the Provision of Residential and Nursing Care Services

Cumberland Council

F03: Contract award notice

Notice identifier: 2025/S 000-016596

Procurement identifier (OCID): ocds-h6vhtk-04b31b

Published 23 April 2025, 3:41pm

Section I: Contracting authority

I.1) Name and addresses

Cumberland Council

Cumbria House, 107 - 117 Botchergate

Carlisle

CA1 1RD

Contact

Ms Allison Paterson

Email

allison.paterson@cumberland.gov.uk

Telephone

+44 7867201769

Country

United Kingdom

Region code

UKD1 - Cumbria

Internet address(es)

Main address

<https://www.cumberland.gov.uk/>

Buyer's address

<https://www.cumberland.gov.uk/>

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Framework for the Provision of Residential and Nursing Care Services

Reference number

DN750078

II.1.2) Main CPV code

- 85000000 - Health and social work services

II.1.3) Type of contract

Services

II.1.4) Short description

The council is procuring a Framework for the provision of Older Adults Residential and Nursing Care Services in Cumberland. As part of the new framework, the Council aims to support providers to meet the changing needs of the Cumberland population. All providers of Older Adults Residential and Nursing Care Services are invited to submit a bid to provide high-quality services which support older, disabled and vulnerable people in maximising their independence, promoting health and wellbeing and supporting them to remain safe and comfortable, whilst maintaining their individual dignity, privacy, freedom of choice and treating them with respect. Providers are asked to assure Service User wellbeing through the delivery of Service User Focused Outcomes, which have been developed in line with Care Act guidance.

We can accept completed Provider's Tenders at any point in time over the whole term of the

Framework. The framework will be 'open', which means that new providers can submit a bid to join at any time over the initial 4 year period (and during the four extension periods if these are used). Please contact Procres@Cumberland.gov.uk to request a tender pack. Please read the ITT documents for further details.

There are 2 methods of returning this to us:

By email: Procres@Cumberland.gov.uk

By post: FAO People Procurement, Business Transformation & Change, Cumberland Council, Cumbria House, 107-117 Botchergate, Carlisle, CA1 1RD

Where documents are embedded within other documents, Tenderers must upload clearly identifiable attachments to the email in Word, Excel or pdf format (unless otherwise instructed).

The Council will endeavour to evaluate and respond to the Tenderer within 1 month of the submission.

Any successful tenderers do not need to reapply for further rounds.

The council discourages speculative applications from out of county providers, as these will not be evaluated unless a placement is required.

The Council reserves the right to close the Framework to new applications if in its opinion, there is good reason to do so. Where this discretion is used, the Council will notify its intention and the period which the Framework will be closed.

In order to maintain high standards and ensure the safety of Service Users, the Council reserves the right to reject any applications from Providers who have a CQC rating below "Good" and/or have received negative feedback from other authorities or key stakeholders. Applications may still be considered on a case-by-case basis at the Council's discretion.

Providers may be asked to provide supplementary information through the Councils Quality Improvement Process (QIP)

The Framework Agreement includes requirements around delivery of Social Value and payment of the Real Living Wage to staff engaged in the delivery of Services. The Council shall review the contract term around the Real Living Wage annually.

The Framework includes the provision for NHS North East and North Cumbria Integrated Care Board (“the ICB”) to purchase Residential & Nursing Care Services, subject to the ICB signing a Framework Access Agreement. The Cumberland Council potential spend on Residential & Nursing Care Services over the full 8-year term is estimated to be up to a max £600m.

The initial period of the contract is 4 years. There are FOUR optional extensions of up to 12 months each. The use of these extensions are at the absolute discretion of the Council.

The contract end date stated on this notice is where all four extension periods are used. If no extension periods are used, the contract will end in 2029. .

The estimated total value of the Framework for the initial 4 year term is £210m excluding VAT.

The estimated total value of the Framework for the initial 4 year term plus the 4 optional 12 month extensions is £600m excluding VAT. This includes an estimate of any potential uplifts.

For further information please see Schedule 2 – Service Specification.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Lowest offer: £210,000,000 / Highest offer: £600,000,000 taken into consideration

II.2) Description

II.2.1) Title

Lot No

1

II.2.2) Additional CPV code(s)

- 85000000 - Health and social work services

II.2.3) Place of performance

NUTS codes

- UKD1 - Cumbria

II.2.4) Description of the procurement

Lot 1: The commissioning of Residential & Nursing placements by Cumberland Council on a spot-purchased basis at the Usual Price Bandings, ASC Agreed Price, Third Party Top Ups or Out of County Rates.

PLEASE NOTE - All future framework awards (and call-offs) to this open framework will be published on <https://www.cumberland.gov.uk/business-and-licensing/procurement-social-value-tenders-and-contracts/about-procurement> in the Framework Agreement Section.

II.2.5) Award criteria

Quality criterion - Name: Mandatory Selection Questions / Weighting: 100

Price - Weighting: 0

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot No

2

II.2.2) Additional CPV code(s)

- 85000000 - Health and social work services

II.2.3) Place of performance

NUTS codes

- UKD1 - Cumbria

II.2.4) Description of the procurement

Lot 2: The commissioning of Residential & Nursing placements by Cumberland Council through mini competitions. Currently there is no intention to set up alternative arrangements when the Framework Agreement goes 'live' in May 2025, but this will allow additional flexibility to setup alternative commissioning approaches throughout the term of the Framework (i.e., additional support around hospital discharge).

II.2.5) Award criteria

Quality criterion - Name: Mandatory Selection Questions / Weighting: 100

Price - Weighting: 0

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot No

3

II.2.2) Additional CPV code(s)

- 85000000 - Health and social work services

II.2.3) Place of performance

NUTS codes

- UKD1 - Cumbria

II.2.4) Description of the procurement

Lot 3: The commissioning of Residential & Nursing placements through the Framework Agreement by partner organisations (such as the ICB). Further discussions are being held with the Integrated Care Board (ICB) around scoping access to the Residential & Nursing Framework.

II.2.5) Award criteria

Quality criterion - Name: Mandatory Selection Questions / Weighting: 100

Price - Weighting: 0

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-035394](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

29 January 2025

V.2.2) Information about tenders

Number of tenders received: 40

Number of tenders received from SMEs: 31

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Applegarth Healthcare Limited

Newcastle Upon Tyne

NE1 4AP

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £210,000,000 / Highest offer: £600,000,000 taken into consideration

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

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Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Barchester Healthcare Homes Limited

London

EC2A 1AS

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £210,000,000 / Highest offer: £600,000,000 taken into consideration

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Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Bethany House Ltd

Workington

CA14 2LU

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £210,000,000 / Highest offer: £600,000,000 taken into consideration

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Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Bethshan Care Nursing Home Ltd

Workington

CA14 2LU

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £210,000,000 / Highest offer: £600,000,000 taken into consideration

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Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Brancaster Care Homes Ltd

Warrington

WA3 7BH

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £210,000,000 / Highest offer: £600,000,000 taken into consideration

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Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Brant Howe Ltd

Lancaster

LA1 1WD

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

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Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Creative Support Limited

Stockport

SK1 3TS

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

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Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Croft Avenue Care Home Limited

Lytham St. Annes

FY8 5LU

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

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Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Cumberland and Westmorland Convalescent Home

Silloth

CA7 4JH

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

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Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Cumbria Nursing Services Millfield Ltd

London

NW2 4HS

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

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The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Curo Care Chichester Hall Ltd

Harrogate

HG3 1GY

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

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Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Curo Care Hames Hall Limited

Harrogate

HG3 1GY

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

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Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Granville Court Care Services Ltd

Maryport

CA15 6LT

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

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Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Greenlane Cumbria Limited

Lytham St. Annes

FY8 5LU

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

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The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Greystone House Residential Care Home Ltd

Carlisle

CA2 4RS

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

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Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Haven Care Centres Limited

Surrey

KT15 2PS

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

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The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

HC-One No 1 Limited

Darlington

DL3 6AH

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

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V.2.3) Name and address of the contractor

Bamco Thirty Four Ltd

Beamish

DH9 0QU

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £210,000,000 / Highest offer: £600,000,000 taken into consideration

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The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Inglewood Cumbria Limited

Lytham St. Annes

FY8 5LU

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

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The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Ms Joanna Hindmoor

Maryport

CA15 7DX

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

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The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

kirklands Care Ltd

Addlestone

KT15 2PS

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

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Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Methodist Homes

Derby

DE1 2EQ

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

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Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Morton Cottage Residential Home Ltd

Carlisle

CA2 6JZ

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

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V.2.2) Information about tenders

Number of tenders received: 40

Number of tenders received from SMEs: 31

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

P and C Residential services Ltd

Workington

CA14 5QW

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £210,000,000 / Highest offer: £600,000,000 taken into consideration

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

29 January 2025

V.2.2) Information about tenders

Number of tenders received: 40

Number of tenders received from SMEs: 31

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Risedale Estates Limited

Barrow-In-Furness

LA13 0BF

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £210,000,000 / Highest offer: £600,000,000 taken into consideration

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

29 January 2025

V.2.2) Information about tenders

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Number of tenders received from SMEs: 31

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Pamela Dawn Hill-Eades

Whitehaven

CA28 6SF

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £210,000,000 / Highest offer: £600,000,000 taken into consideration

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

29 January 2025

V.2.2) Information about tenders

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Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Solway House Ltd

Maryport

CA15 8BF

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £210,000,000 / Highest offer: £600,000,000 taken into consideration

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

29 January 2025

V.2.2) Information about tenders

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Number of tenders received from SMEs: 31

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

St Philips Care Ltd

Stone

ST15 8NA

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £210,000,000 / Highest offer: £600,000,000 taken into consideration

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

29 January 2025

V.2.2) Information about tenders

Number of tenders received: 40

Number of tenders received from SMEs: 31

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Tamaris Healthcare (England) Limited

Wilmslow

SK9 1BU

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £210,000,000 / Highest offer: £600,000,000 taken into consideration

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

29 January 2025

V.2.2) Information about tenders

Number of tenders received: 40

Number of tenders received from SMEs: 31

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

The Henry Lonsdale Trust CIO

Carlisle

CA4 8AA

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £210,000,000 / Highest offer: £600,000,000 taken into consideration

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

29 January 2025

V.2.2) Information about tenders

Number of tenders received: 40

Number of tenders received from SMEs: 31

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 40

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Cinnabar Support and Living Ltd

Warrington

WA3 7BH

Country

United Kingdom

NUTS code

- UKD1 - Cumbria

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £210,000,000 / Highest offer: £600,000,000 taken into consideration

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

His majesty's Court Service

Strand

London

WC2A 2LL

Country

United Kingdom