

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/016441-2021>

Awarded contract

## **Pathology Services**

Guy's and St Thomas' NHS Foundation Trust  
King's College Hospital NHS Foundation Trust  
NHS South East London Clinical Commissioning Group  
South London and Maudsley NHS Foundation Trust  
Oxleas NHS Foundation Trust

F03: Contract award notice

Notice reference: 2021/S 000-016441

Published: 14 July 2021, 9:15am

## **Section I: Contracting authority**

### **I.1) Name and addresses**

Guy's and St Thomas' NHS Foundation Trust

Procurement Department, Guy's Hospital, Great Dover Street, Ground Floor

London

SE1 9RT

### **Contact**

David Lawson

### **Email**

[david.lawson@gstt.nhs.uk](mailto:david.lawson@gstt.nhs.uk)

**Telephone**

+44 208881854

**Country**

United Kingdom

**NUTS code**

UKI - London

**Internet address(es)**

Main address

<https://www.guysandstthomas.nhs.uk>

Buyer's address

<http://kingshealthpartners.g2b.info>

**I.1) Name and addresses**

King's College Hospital NHS Foundation Trust

London

SE5 9RS

**Email**

[david.lawson@gstt.nhs.uk](mailto:david.lawson@gstt.nhs.uk)

**Country**

United Kingdom

**NUTS code**

UKI - London

**National registration number**

Denmark Hill

**Internet address(es)**

Main address

<https://www.kch.nhs.uk>

**I.1) Name and addresses**

NHS South East London Clinical Commissioning Group

160 Tooley Street

London

SE1 2TZ

**Email**

[david.lawson@gstt.nhs.uk](mailto:david.lawson@gstt.nhs.uk)

**Country**

United Kingdom

**NUTS code**

UKI - London

**National registration number**

Denmark Hill

**Internet address(es)**

Main address

<https://selondonccg.nhs.uk>

**I.1) Name and addresses**

South London and Maudsley NHS Foundation Trust

Bethlem Royal Hospital

London

BR3 3BX

**Email**

[david.lawson@gstt.nhs.uk](mailto:david.lawson@gstt.nhs.uk)

**Country**

United Kingdom

**NUTS code**

UKI - London

**National registration number**

Denmark Hill

**Internet address(es)**

Main address

<https://www.slam.nhs.uk>

**I.1) Name and addresses**

Oxleas NHS Foundation Trust

Pinewood House

Dartford

DA2 7WG

**Email**

[david.lawson@gstt.nhs.uk](mailto:david.lawson@gstt.nhs.uk)

**Country**

United Kingdom

**NUTS code**

UKJ46 - West Kent

**National registration number**

Denmark Hill

**Internet address(es)**

Main address

<http://oxleas.nhs.uk/>

**I.2) Information about joint procurement**

The contract involves joint procurement

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

Health

---

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Pathology Services

**II.1.2) Main CPV code**

- 85111800 - Pathology services

**II.1.3) Type of contract**

## Services

### **II.1.4) Short description**

Provision of pathology services across the South East London Pathology Network. The range of pathology services required includes: Blood Sciences (including 24/7), Immunology, Infectious Sciences (including On-call), Cellular Pathology, Specialist Haematology, Specialist Chemistry, Genomics, Specialist Services, Central Specimen Reception, Phlebotomy, Anti-Coagulation Clinic, Patient Service Reception, Mortuary, Clinics, A&E, and POCT.

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,865,000,000

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKI - London

Main site or place of performance

LONDON

### **II.2.4) Description of the procurement**

Provision of Pathology Services for the South East London Pathology Network incorporating Guy's and St Thomas' NHS Foundation Trust, King's College London NHS Foundation Trust, Oxleas NHS Foundation Trust, South London and Maudsley NHS Foundation Trust, and SEL CCG. Service covers approx. 37.2 million tests with over 1,300 staff and laboratories on 5 sites. The new contract includes a service transformation program with the establishment of a pathology hub to consolidate where appropriate laboratory services and the deployment digital pathology services.

### **II.2.5) Award criteria**

Quality criterion - Name: Clinical / Weighting: 30

Quality criterion - Name: Workforce / Weighting: 10

Quality criterion - Name: IM&T / Weighting: 8

Quality criterion - Name: Governance / Weighting: 7

Cost criterion - Name: Cost and Commercial / Weighting: 45

### **II.2.11) Information about options**

Options: Yes

Description of options

The Contracting Authorities included the option to consider proposals which involve partnering or joint ventures, in which one or more of them may become partners, members or shareholders.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Following the completion of the Procurement the winning bidder joined the Contracting Authorities existing pathology joint venture. The winning bidder will deliver the services through that joint venture.

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive dialogue

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2018/S 158-362262](#)

---

## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

1 April 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No



### **V.2.3) Name and address of the contractor**

SYNLAB

Synlab UK & Ireland Ltd, Two Portman Street

London

W1H 6DU

Country

United Kingdom

NUTS code

- UKI - London

National registration number

09630775

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £2,250,000,000

Total value of the contract/lot: £1,865,000,000

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=605636618>

GO Reference: GO-2021713-PRO-18561122

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Guys and St Thomas NHS Foundation Trust

Procurement Department, Guy's Hospital, Ground Floor, Great Dover Street, Great Maze Pond

London

SE1 9RT

Telephone

+44 2071887188

Country

United Kingdom