

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/016428-2023>

Contract

## **Category Management Service Provider Contracts for NHS Supply Chain**

Supply Chain Coordination Limited

F03: Contract award notice

Notice identifier: 2023/S 000-016428

Procurement identifier (OCID): ocids-h6vhtk-02f7c5

Published 9 June 2023, 1:48pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Supply Chain Coordination Limited

Wellington House, 133-155 Waterloo Road

London

SE1 8UG

#### **Contact**

Nneka Forrester

#### **Email**

[SCCLProcurement@supplychain.nhs.uk](mailto:SCCLProcurement@supplychain.nhs.uk)

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

**National registration number**

10881715

**Internet address(es)**

Main address

<https://www.sccl.nhs.uk>

Buyer's address

<https://nhssupplychain.app.jaggaer.com/web/login.html>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

National or federal Agency/Office

**I.5) Main activity**

Health

---

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Category Management Service Provider Contracts for NHS Supply Chain

Reference number

Project\_1089 (Procurement commenced under Project\_1061)

**II.1.2) Main CPV code**

- 79418000 - Procurement consultancy services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

As part of the future Target Operating Model of NHS Supply Chain, the Authority sought to award contracts for the provision of category management services for each of the four defined Product Groups. The procurement was conducted under a single procurement containing four Lots.

Lot 1: Medical Consumables - Surgical Consumables and Infection Control

Lot 2: Medical Consumables - Rehabilitation and Community

Lot 3: Non-Medical - Food; and

Lot 4: Non: Medical - Facilities (including Office Solutions)

During the procurement, Lots 1 and 2 were abandoned, and Lots 3 and 4 continued through to award of contract.

In accordance with Regulation 55(1)(b) of the Public Contracts Regulations 2015, the Authority advises that it did not conclude the procurement procedure for Lots 1 and 2. The procurement commenced on 11/04/2022 under Contract Notice reference 2022/S 000-009671, the decision in respect of Lot 1 and 2 was based on value for money and organisational strategy considerations. The Authority determined that it will transition the services covered by Lots 1 and 2 of the Procurement to an internal delivery model. The Authority considered that insourcing these services will better achieve the objectives of the target operating model.

The Authority will therefore not be awarding any contract for Lot 1 or Lot 2 pursuant to this procurement.

As outlined above, the procurement in respect of Lots 3 and 4 continued, and the Authority has awarded contracts for Lots 3 and 4 as outlined within this award notice.

Each contract will be for an initial period of forty-five months (excluding the anticipated three month implementation period) and may be extended for up to an additional twenty-four months subject to achieving the relevant criteria set out in the contract. The total operative period of the contract, following implementation, shall not exceed sixty-nine months.

Under the contractual arrangements, the Authority appoints Category Management

Service Providers (CMSPs) to operate on behalf of NHS Supply Chain. Under the contractual agreements, the CMSPs will procure frameworks for the provision of supplies and/or services which it will make available for purchase by: 1) NHS Supply Chain, 2) any NHS Trust; 3) any other NHS entity or healthcare provider (including private organisations, primary care, community settings and social care); 4) any government department, agency, or other statutory body (including Devolved Authorities, Crown Dependencies and/or Pandemic & Emergency Planning Programmes), and/or 5) any private sector entity active in the UK healthcare sector on behalf of a public-sector organisation listed in 1) to 4) above.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £53,500,000

### **II.2) Description**

#### **II.2.1) Title**

Medical Consumables: Surgical Consumables and Infection Control

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 66171000 - Financial consultancy services
- 75131000 - Government services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411000 - General management consultancy services
- 79418000 - Procurement consultancy services
- 79420000 - Management-related services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UK

#### **II.2.4) Description of the procurement**

Lot 1 of this procurement has been abandoned and there will be no award for this Lot.

#### **II.2.5) Award criteria**

Price

#### **II.2.11) Information about options**

Options: Yes

Description of options

Extension option of up to twenty-four months

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Medical Consumables: Rehabilitation and Community

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 66171000 - Financial consultancy services
- 75131000 - Government services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411000 - General management consultancy services
- 79418000 - Procurement consultancy services
- 79420000 - Management-related services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UK

### **II.2.4) Description of the procurement**

Lot 2 of this procurement has been abandoned and there will be no award for this Lot.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: Yes

Description of options

Extension option of up to twenty-four months

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Non-Medical: Food

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 66171000 - Financial consultancy services
- 75131000 - Government services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411000 - General management consultancy services
- 79418000 - Procurement consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UK

### **II.2.4) Description of the procurement**

Please refer to the suite of Procurement Documentation

### **II.2.5) Award criteria**

Quality criterion - Name: Quality Criteria/Customer Relationships / Weighting: 4.2%

Quality criterion - Name: Quality Criteria/Supplier Relationship Management / Weighting: 6.0%

Quality criterion - Name: Quality Criteria/Research & Innovation / Weighting: 3.0%

Quality criterion - Name: Quality Criteria/Category Strategy - Methodology / Weighting: 9.0%

Quality criterion - Name: Quality Criteria/Sourcing Strategy - Market & Opportunity /

Weighting: 9.0%

Quality criterion - Name: Quality Criteria/Governance, Risk Management & Compliance / Weighting: 2.4%

Quality criterion - Name: Quality Criteria/Mobilisation / Weighting: 4.8%

Quality criterion - Name: Quality Criteria/Resourcing Skills & Experience / Weighting: 4.8%

Quality criterion - Name: Quality Criteria/Standard Savings / Weighting: 4.8%

Quality criterion - Name: Quality Criteria/Value Based Procurement / Weighting: 4.8%

Cost criterion - Name: Quality Criteria/Added Value / Weighting: 4.8%

Cost criterion - Name: Quality Criteria/Data Management & Information Security / Weighting: 2.4%

Cost criterion - Name: Social Value/Tackle Workforce Inequality / Weighting: 3.0%

Cost criterion - Name: Social Value/Supporting In-Work Progression / Weighting: 3.0%

Cost criterion - Name: Social Value/Improve Health & Wellbeing / Weighting: 4.0%

Cost criterion - Name: Cost Criteria/Target Savings & Budget Costs / Weighting: 30.0%

### **II.2.11) Information about options**

Options: Yes

Description of options

Extension option of up to twenty-four months

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**



## Non-Medical: Facilities (including Office Solutions)

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 66171000 - Financial consultancy services
- 75131000 - Government services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411000 - General management consultancy services
- 79418000 - Procurement consultancy services
- 79420000 - Management-related services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UK

### **II.2.4) Description of the procurement**

Please refer to the suite of Procurement Documentation

### **II.2.5) Award criteria**

Quality criterion - Name: Quality Criteria/Customer Relationships / Weighting: 4.2%

Quality criterion - Name: Quality Criteria/Supplier Relationship Management / Weighting: 6.0%

Quality criterion - Name: Quality Criteria/Research & Innovation / Weighting: 3.0%

Quality criterion - Name: Quality Criteria/Category Strategy - Methodology / Weighting:

9.0%

Quality criterion - Name: Quality Criteria/Sourcing Strategy - Market & Opportunity /  
Weighting: 9.0%

Quality criterion - Name: Quality Criteria/Governance, Risk Management & Compliance /  
Weighting: 2.4%

Quality criterion - Name: Quality Criteria/Mobilisation / Weighting: 4.8%

Quality criterion - Name: Quality Criteria/Resourcing Skills & Experience / Weighting:  
4.8%

Quality criterion - Name: Quality Criteria/Standard Savings / Weighting: 4.8%

Quality criterion - Name: Quality Criteria/Value Based Procurement / Weighting: 4.8%

Cost criterion - Name: Quality Criteria/Added Value / Weighting: 4.8%

Cost criterion - Name: Quality Criteria/Data Management & Information Security /  
Weighting: 2.4%

Cost criterion - Name: Social Value/Tackle Workforce Inequality / Weighting: 3.0%

Cost criterion - Name: Social Value/Supporting In-Work Progression / Weighting: 3.0%

Cost criterion - Name: Social Value/Improve Health & Wellbeing / Weighting: 4.0%

Cost criterion - Name: Cost Criteria/Target Savings & Budget Costs / Weighting: 30.0%

### **II.2.11) Information about options**

Options: Yes

Description of options

Extension option of up to twenty-four months

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive procedure with negotiation

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-009671](#)

---

## **Section V. Award of contract**

### **Contract No**

N/A

### **Lot No**

1

### **Title**

Medical Consumables - Surgical Consumables and Infection Control

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

Other reasons (discontinuation of procedure)

---

## **Section V. Award of contract**

### **Contract No**

N/A

### **Lot No**

2

### **Title**

Medical Consumables - Rehabilitation and Community

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

Other reasons (discontinuation of procedure)

---

## **Section V. Award of contract**

### **Contract No**

1

### **Lot No**

3

### **Title**

Non-Medical - Food

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

19 May 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 2

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Foodbuy Europe Limited

Parklands Court 24 Parklands, Rubery

Birmingham

B45 9PZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03952997

Internet address

[www.foodbuy.co.uk](http://www.foodbuy.co.uk)

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £29,000,000

Total value of the contract/lot: £29,000,000

---

## **Section V. Award of contract**

### **Contract No**

2

### **Lot No**

4

### **Title**

Non-Medical - Facilities (including Office Solutions)

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

19 May 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 2

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

NHS North of England Commercial Procurement Collaborative, a department of Leeds and York Partnership NHS Foundation Trust

2150 Century Way, Thorpe Park, Leeds, West Yorkshire

Leeds

LS15 8ZB

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://www.noecpc.nhs.uk/>

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £24,500,000

Total value of the contract/lot: £24,500,000



---

## **Section VI. Complementary information**

### **VI.3) Additional information**

As part of the future Target Operating Model of NHS Supply Chain, the Authority sought to award contracts for the provision of category management services for each of the four defined Product Groups. The procurement was conducted under a single procurement containing four Lots.

Lot 1: Medical Consumables - Surgical Consumables and Infection Control

Lot 2: Medical Consumables - Rehabilitation and Community

Lot 3: Non-Medical - Food; and

Lot 4: Non: Medical - Facilities (including Office Solutions)

During the procurement, Lots 1 and 2 were abandoned, and Lots 3 and 4 continued through to award of contract.

In accordance with Regulation 55(1)(b) of the Public Contracts Regulations 2015, the Authority advises that it did not conclude the procurement procedure for Lots 1 and 2. The procurement commenced on 11/04/2022 under Contract Notice reference 2022/S 000-009671, the decision in respect of Lot 1 and 2 was based on value for money and organisational strategy considerations. The Authority determined that it will transition the services covered by Lots 1 and 2 of the Procurement to an internal delivery model. The Authority considered that insourcing these services will better achieve the objectives of the target operating model.

The Authority will therefore not be awarding any contract for Lot 1 or Lot 2 pursuant to this procurement.

As outlined above, the procurement in respect of Lots 3 and 4 continued, and the Authority has awarded contracts for Lots 3 and 4 as outlined within this award notice.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

NHS England

Wellington House, 133-155 Waterloo Road

London

SE1 8UG

Country

United Kingdom

**VI.4.2) Body responsible for mediation procedures**

NHS England

Wellington House, 133-155 Waterloo Road

London

SE1 8UG

Country

United Kingdom

**VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

The Authority incorporated a standstill period at the point information about the actual award of the contract was communicated to tenderers.

That notification provided information on the award decision. The standstill period, which was for a minimum of Ten (10) calendar days, provided time for unsuccessful tenderers to challenge the award decision before the contract is entered into. The Public Contracts Regulations 2015 provide remedies under statute for aggrieved parties. The standstill period is now complete for Lot 3 and 4.