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Contract

Community Services - Kent & Medway

NHS Kent and Medway Integrated Care Board

F03: Contract award notice

Notice identifier: 2025/S 000-016417

Procurement identifier (OCID): ocds-h6vhtk-047e6a

Published 23 April 2025, 10:28am

Section I: Contracting authority

I.1) Name and addresses

NHS Kent and Medway Integrated Care Board

2nd floor Gail House Lower Stone Street

Maidstone

ME15 6NB

Contact

William Clark

Email

william.clark7@nhs.net

Country

United Kingdom

Region code

UKJ41 - Medway

Internet address(es)

Main address

<https://www.kentandmedway.icb.nhs.uk/>

Buyer's address

<https://www.kentandmedway.icb.nhs.uk/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Community Services - Kent & Medway

Reference number

C302293

II.1.2) Main CPV code

- 85100000 - Health services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS Kent and Medway Integrated Care Board have undertaken a procurement process for Community Services.

The anticipated contract duration will be for an initial period of 5 years with an option to extend for up to a further 3 years as required.

Services are expected to be delivered from October 2025 to October 2030, with the Commissioner having options to extend up until October 2033.

The procurement is split into the following lots:

Lot 1 Adult Community Services Dartford, Gravesham & Swanley

Lot 2 Adult Community Services East Kent

Lot 3 Adult Community Services Medway & Swale

Lot 4 Adult Community Services West Kent

Lot 5 Children's Community Services Medway & Swale

Lot 6 Children's Community Services Dartford Gravesham & Swanley; East Kent; West Kent.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,841,923,724

II.2) Description

II.2.1) Title

Lot 1 Adults Community Services Dartford Gravesham & Swanley

Lot No

1

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKJ43 - Kent Thames Gateway

II.2.4) Description of the procurement

Provision of Adult Community Services in Dartford, Gravesham & Swanley.

Community Services incorporate a range of clinical healthcare services delivered to patients in a community (out of hospital) setting.

This notice is to communicate the intention to award a contract under the Provider Selection Regime (PSR) Competitive Process

This contract relates to an existing service with the intention to award being made to an existing provider.

The Contract will commence October 2025 for 5 years with the Commissioner having the option to extend the Contract for a further 3 years.

II.2.5) Award criteria

Quality criterion - Name: Quality & Innovation / Weighting: 35%

Quality criterion - Name: Integration, Collaboration & Service Sustainability / Weighting: 24%

Quality criterion - Name: Improving Access, Reducing Health Inequalities and Facilitating Choice / Weighting: 9%

Quality criterion - Name: Social Value / Weighting: 12%

Cost criterion - Name: Value / Weighting: 20%

II.2.11) Information about options

Options: Yes

Description of options

The anticipated contract duration will be for an initial period of 5 years with an option to extend for up to a further 3 years as required.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 2 Adult Community Services East Kent

Lot No

2

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKJ44 - East Kent

II.2.4) Description of the procurement

Provision of Adult Community Services in East Kent.

Community Services incorporate a range of clinical healthcare services delivered to patients in a community (out of hospital) setting.

This notice is to communicate the intention to award a contract under the Provider Selection Regime (PSR) Competitive Process.

This contract relates to an existing service with the intention to award being made to an existing provider.

The Contract will commence October 2025 for 5 years with the Commissioner having the option to extend the Contract for a further 3 years.

II.2.5) Award criteria

Quality criterion - Name: Quality & Innovation / Weighting: 35%

Quality criterion - Name: Integration, Collaboration & Service Sustainability / Weighting: 24%

Quality criterion - Name: Improving Access, Reducing Health Inequalities and Facilitating Choice / Weighting: 9%

Quality criterion - Name: Social Value / Weighting: 12%

Cost criterion - Name: Value / Weighting: 20%

II.2.11) Information about options

Options: Yes

Description of options

The anticipated contract duration will be for an initial period of 5 years with an option to extend for up to a further 3 years as required.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 3 Adult Community Services Medway & Swale

Lot No

3

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKJ41 - Medway

II.2.4) Description of the procurement

Provision of Adult Community Services in Medway & Swale.

Community Services incorporate a range of clinical healthcare services delivered to patients in a community (out of hospital) setting.

This notice is to communicate the intention to award a contract under the Provider Selection Regime (PSR) Competitive Process.

This contract relates to an existing service with the intention to award being made to an existing provider.

The Contract will commence October 2025 for 5 years with the Commissioner having the option to extend the Contract for a further 3 years.

II.2.5) Award criteria

Quality criterion - Name: Quality & Innovation / Weighting: 35%

Quality criterion - Name: Improving Access, Reducing Health Inequalities and Facilitating Choice / Weighting: 9%

Quality criterion - Name: Integration, Collaboration & Service Sustainability / Weighting: 24%

Quality criterion - Name: Social Value / Weighting: 12%

Cost criterion - Name: Value / Weighting: 20%

II.2.11) Information about options

Options: Yes

Description of options

The anticipated contract duration will be for an initial period of 5 years with an option to extend for up to a further 3 years as required.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 4 Adult Community Services West Kent

Lot No

4

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKJ46 - West Kent

II.2.4) Description of the procurement

Provision of Adult Community Services in West Kent.

Community Services incorporate a range of clinical healthcare services delivered to patients in a community (out of hospital) setting.

This notice is to communicate the intention to award a contract under the Provider Selection Regime (PSR) Competitive Process.

This contract relates to an existing service with the intention to award being made to an existing provider.

The Contract will commence October 2025 for 5 years with the Commissioner having the option to extend the Contract for a further 3 years.

II.2.5) Award criteria

Quality criterion - Name: Quality & Innovation / Weighting: 35%

Quality criterion - Name: Integration, Collaboration & Service Sustainability / Weighting: 24%

Quality criterion - Name: Improving Access, Reducing Health Inequalities and Facilitating Choice / Weighting: 9%

Quality criterion - Name: Social Value / Weighting: 12%

Cost criterion - Name: Value / Weighting: 20%

II.2.11) Information about options

Options: Yes

Description of options

The anticipated contract duration will be for an initial period of 5 years with an option to extend for up to a further 3 years as required.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 5 Children's Community Services Medway & Swale

Lot No

5

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKJ41 - Medway

II.2.4) Description of the procurement

Provision of Children's Community Services in Medway & Swale.

Community Services incorporate a range of clinical healthcare services delivered to patients in a community (out of hospital) setting.

This notice is to communicate the intention to award a contract under the Provider Selection Regime (PSR) Competitive Process.

This contract relates to an existing service with the intention to award being made to an existing provider.

The Contract will commence October 2025 for 5 years with the Commissioner having the option to extend the Contract for a further 3 years.

II.2.5) Award criteria

Quality criterion - Name: Quality & Innovation / Weighting: 35%

Quality criterion - Name: Integration, Collaboration & Service Sustainability / Weighting: 24%

Quality criterion - Name: Improving Access, Reducing Health Inequalities and Facilitating Choice / Weighting: 9%

Quality criterion - Name: Social Value / Weighting: 12%

Cost criterion - Name: Value / Weighting: 20%

II.2.11) Information about options

Options: Yes

Description of options

The anticipated contract duration will be for an initial period of 5 years with an option to extend for up to a further 3 years as required.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 6 Children's Community Services DGS, E Kent, W Kent

Lot No

6

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKJ4 - Kent

II.2.4) Description of the procurement

Provision of Children's Community Services in Dartford, Gravesham & Swanley; East Kent; West Kent.

Community Services incorporate a range of clinical healthcare services delivered to patients in a community (out of hospital) setting.

This notice is to communicate the intention to award a contract under the Provider Selection Regime (PSR) Competitive Process.

This contract relates to an existing service with the intention to award being made to an existing provider.

The Contract will commence October 2025 for 5 years with the Commissioner having the option to extend the Contract for a further 3 years.

II.2.5) Award criteria

Quality criterion - Name: Quality & Innovation / Weighting: 35%

Quality criterion - Name: Integration, Collaboration & Service Sustainability / Weighting: 24%

Quality criterion - Name: Improving Access, Reducing Health Inequalities and Facilitating Choice / Weighting: 9%

Quality criterion - Name: Social Value / Weighting: 12%

Cost criterion - Name: Value / Weighting: 20%

II.2.11) Information about options

Options: Yes

Description of options

The anticipated contract duration will be for an initial period of 5 years with an option to extend for up to a further 3 years as required.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-039226](#)

Section V. Award of contract

Lot No

1

Title

Adults Community Services Dartford, Gravesham & Swanley

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

23 April 2025

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Kent Community Health NHS Foundation Trust

Trinity House, 110 Upper Pemberton, Eureka Park, Kennington

Ashford

TN25 4AZ

Country

United Kingdom

NUTS code

- UKJ4 - Kent

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £161,756,988

Total value of the contract/lot: £161,756,988

V.2.5) Information about subcontracting

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Proportion: 100 %

Section V. Award of contract

Lot No

2

Title

Adult Community Services East Kent

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

23 April 2025

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Kent Community Health NHS Foundation Trust

Ashford

TN25 4AZ

Country

United Kingdom

NUTS code

- UKJ4 - Kent

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £684,918,560

Total value of the contract/lot: £684,918,560

Section V. Award of contract

Lot No

3

Title

Adult Community Services Medway & Swale

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

23 April 2025

V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Kent Community Health NHS Foundation Trust

Ashford

TN25 4AZ

Country

United Kingdom

NUTS code

- UKJ4 - Kent

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £327,512,232

Total value of the contract/lot: £327,512,232

V.2.5) Information about subcontracting

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Proportion: 97 %

Section V. Award of contract

Lot No

4

Title

Adult Community Services West Kent

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

23 April 2025

V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Kent Community Health NHS Foundation Trust

Ashford

TN25 4AZ

Country

United Kingdom

NUTS code

- UKJ4 - Kent

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £335,019,376

Total value of the contract/lot: £335,019,376

Section V. Award of contract

Lot No

5

Title

Children's Community Services Medway & Swale

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

23 April 2025

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Kent Community Health NHS Foundation Trust

Ashford

TN25 4AZ

Country

United Kingdom

NUTS code

- UKJ4 - Kent

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £72,466,752

Total value of the contract/lot: £72,466,752

V.2.5) Information about subcontracting

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Proportion: 96 %

Section V. Award of contract

Lot No

6

Title

Children's Community Services Dartford, Gravesham & Swanley, East Kent & West Kent

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

23 April 2025

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Kent Community Health NHS Foundation Trust

Ashford

TN25 4AZ

Country

United Kingdom

NUTS code

- UKJ4 - Kent

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £260,249,816

Total value of the contract/lot: £260,249,816

Section VI. Complementary information

VI.3) Additional information

This is a Provider Selection Regime (PSR) intention to award notice.

The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Procurement Act 2023 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to the relevant authority by 23:59 on the 7th May. This contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR.

Written representations should be sent to nicola.cooper32@nhs.net.

Award decision-makers - Kent & Medway ICB Board

Conflicts of Interest: One Conflict of Interest was identified among the ICB Board. The ICB Board non-conflicted members, having assessed the nature and risk of this conflict, decided to exclude this member from the decision making process.

The lifetime value of the contract is expected to be £1,841,923,724.

The Key Criteria used and weighted by the authority were as follows:

Quality and Innovation 35%

Value 20%

Integration, collaboration, and service sustainability 24%

Improving access, reducing health inequalities, and facilitating choice 9%

Social value 12%

The rationale for this was based on the detailed list of all requirements according to the specification and requirements of the integrated care system.

VI.4) Procedures for review

VI.4.1) Review body

NHS England

7&8 Wellington Place

Leeds

LS1 4AP

Country

United Kingdom

Internet address

<https://www.england.nhs.uk/>