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#### Planning

# **POPULATION HEALTH MANAGEMENT (SBS10511)**

NHS Shared Business Services Limited

F01: Prior information notice

Prior information only

Notice identifier: 2024/S 000-016266

Procurement identifier (OCID): ocds-h6vhtk-0469eb

Published 23 May 2024, 9:21am

# **Section I: Contracting authority**

# I.1) Name and addresses

NHS Shared Business Services Limited

Three Cherry Trees Lane, Hemel Hempstead

Hertfordshire

HP2 7AH

#### Contact

Jack Biddell

#### **Email**

nsbs.digital@nhs.net

### Country

**United Kingdom** 

### **Region code**

UK - United Kingdom

### **Companies House**

05280446

#### Internet address(es)

Main address

https://www.sbs.nhs.uk/

# I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

https://discovery.ariba.com/rfx/19792492

Additional information can be obtained from the above-mentioned address

# I.4) Type of the contracting authority

Other type

Public Sector Framework Provider https://www.sbs.nhs.uk/nhs-sbs-about-us

# I.5) Main activity

Health

# **Section II: Object**

# II.1) Scope of the procurement

# II.1.1) Title

POPULATION HEALTH MANAGEMENT (SBS10511)

Reference number

SBS10511

#### II.1.2) Main CPV code

• 72000000 - IT services: consulting, software development, Internet and support

### II.1.3) Type of contract

Services

### II.1.4) Short description

NHS Shared Business Services Limited (NHS SBS) act in an Agency capacity for and on behalf of its customers (Approved Organisations) - existing and new. These comprise of NHS and Social Care organisations (whether acting individually, or on behalf of, or together as members of any consortia) along with any other public or private sector bodies which NHS SBS authorises to use the resulting Framework.

NHS SBS intends to put in place a Framework Agreement for the provision of Population Health Management and related Goods and Services for Healthcare to be used by NHS SBS Approved Organisations.

Our Approved Organisation list can be found on:

https://www.sbs.nhs.uk/services/framework-agreements-categories/

We are committed to working with suppliers who are dedicated to Sustainability and Social Value and there will be a significant weighting on these elements in the tender.

### II.1.5) Estimated total value

Value excluding VAT: £100,000,000

### II.1.6) Information about lots

This contract is divided into lots: Yes

The contracting authority reserves the right to award contracts combining the following lots or groups of lots:

The contracting authority reserves the right to award contracts combining the following Lots

or groups of Lots:Lot 1: Population Health Management Enterprise SystemsLot 2: Population Health Management Specialist SoftwareLot 3: Population Health Management Consulting ServicesThe Lot structure is indicative at this stage and will be confirmed in any resultant Contract Notice/Tender Notice.

# II.2) Description

#### **II.2.1) Title**

Population Health Management Enterprise Systems

Lot No

1

### II.2.2) Additional CPV code(s)

• 48000000 - Software package and information systems

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

# II.2.4) Description of the procurement

Delivery of population health management systems that will support the NHS's and other public sector organisations desire to deliver population level health and care across whole, or large-scale areas of the population - for example, an integrated care system, a city or town, a health community, a large acute Trust or a local authority - or multiples of these.

Lot 1 is suitable for solutions with the below characteristics:

- o Solutions that can address large scale populations, however defined.
- o Multiple features and functionality, covering a wide range of Population Health Management.
- o Typically draws data from a range of sources of other organisations.
- o Horizontal integration to provide large populations to manage.

o May or may not include the features and functionality of more specialist solutions.

### II.2.14) Additional information

The Framework Agreement duration will be an initial two years with the option to extend for up to an additional two years.

Please see description in the main contract objective on the Request for Information (RFI). Lots will be defined as an outcome of this initial market engagement PIN. The new Framework is subject to review and change and is expected to go live on 30/05/2025.

Please see the link at section 1.3 above for instructions on how to participate and submit RFI responses via SAP Ariba.

# II.2) Description

#### II.2.1) Title

Population Health Management Specialist Software

Lot No

2

# II.2.2) Additional CPV code(s)

• 48000000 - Software package and information systems

# II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

# II.2.4) Description of the procurement

Delivery of population health management systems that will support the NHS's and other public sector organisations desire to deliver population level health and care, but for more focused areas than the broader lot 1.

• Lot 2 is suitable for suppliers with:

o A PHM solution focused on social prescribing, drawing on data on the VCSE sector,

charities, and looking at more social than clinical data.

o A PHM solution focused on a specific area such as management, environmental data, or other social determinants of health.

o Specific PHM health solutions, for example, just focusing on risk stratification or more limited reporting areas.

- Typically draws data from a small range of data sources and few organisations.
- Lot 2 systems are designed to work either stand-alone in their designated, specialist area or also to integrate with and share data into a wider PHM solution, that would be procured via Lot 1.

#### II.2.14) Additional information

The Framework Agreement duration will be an initial two years with the option to extend for up to an additional two years.

Please see description in the main contract objective on the Request for Information (RFI). Lots will be defined as an outcome of this initial market engagement PIN. The new Framework is subject to review and change and is expected to go live on 30/05/2025.

Please see the link at section 1.3 above for instructions on how to participate and submit RFI responses via SAP Ariba.

# II.2) Description

### II.2.1) Title

Population Health Management Consulting Services

Lot No

3

### II.2.2) Additional CPV code(s)

• 72266000 - Software consultancy services

# II.2.3) Place of performance

**NUTS** codes

UK - United Kingdom

### II.2.4) Description of the procurement

The nature of services will be to address a variety of needs through providing information, advice, direction and potential solutions to customers. Suppliers will be expected to be able to assist customers to make more informed decisions surrounding their population health programme.

- Support of the delivery of population health management to the NHS and broader public sector.
- Consultancy services are about helping the NHS or other public sector organisations that may use this framework to implement and deliver population support for some or all of the people who live in the areas they either commission or provide health and care services to.
- Consultancy could extend across the NHS, wider health, public health, local government, broader policy areas impacting on health (such as transportation policy, housing policy, employment, environmental other areas of policy relating to population health management and social determinants of health.
- Consultancy might also be more targeted, dealing with a more limited area of healthcare, such as risk stratification, social prescribing, medicines usage, etc.

### II.2.14) Additional information

The Framework Agreement duration will be an initial two years with the option to extend for up to an additional two years.

Please see description in the main contract objective on the Request for Information (RFI). Lots will be defined as an outcome of this initial market engagement PIN. The new Framework is subject to review and change and is expected to go live on 30/05/2025.

Please see the link at section 1.3 above for instructions on how to participate and submit RFI responses via SAP Ariba.

# II.3) Estimated date of publication of contract notice

18 November 2024

### Section IV. Procedure

# **IV.1) Description**

### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

# **Section VI. Complementary information**

# VI.3) Additional information

This Prior Information Notice (PIN) is to signal an intention to commence market engagement with those within Population Health Management market.

Please complete the RFI via the SAP Ariba portal. Should you have access issues, please contact <a href="mailto:nsbs.digital@nhs.net">nsbs.digital@nhs.net</a> for a digital copy.

The deadline to respond to the RFI is 26 June 2024 at 12:00 hours.

NHS Shared Business Services Limited (NHS SBS) reserves the right to withdraw this notice at any time. NHS SBS is not bound to accept any proposals submitted by Bidders and is not liable for any costs incurred as a result of Bidders engaging with this process. This early market engagement exercise does not guarantee that a Procurement will take place and NHS SBS reserves the right to defer from any Procurement entirely.

NHS SBS intends to hold market engagement sessions during July/August 2024 with industry experts and suppliers interested in potentially bidding for the resulting Framework Agreement.

NHS SBS will use an eSourcing system for all procurement activity taken in relation to this PIN and future opportunity. The eSourcing system we use is SAP Ariba.

Please note that, to register, you must have a valid DUNS number (as provided by Dun and Bradstreet) for the organisation which you are registering, who will be entering into a Framework Agreement if invited to do so.

The value in II.1.5 is an indicative value over the term of the Framework Agreement.

The date in II.3) is the estimated date of publication, please monitor Find a Tender Service <a href="https://www.find-tender.service.gov.uk/Search">https://www.find-tender.service.gov.uk/Search</a> for the publication of the relevant high value contract notice.