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Tender

Cambridge Folk Festival - Bar Concessions 2026

Cambridge City Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-016255

Procurement identifier (OCID): ocds-h6vhtk-065a85

Published 23 February 2026, 5:17pm

Changes to notice

This notice has been edited. The [previous version](#) is still available.

Contract extension end date amended.

Scope

Reference

DN807831

Description

Cambridge Folk Festival seeks experienced suppliers to submit a quotation for the provision of bar services for the 2026 Festival, dates of which are Saturday 1 & Sunday 2 August 2026.

The services are divided into multiple lots, as detailed in the RFQ.

Suppliers may submit a quotation for all lots (the full scope of services) or for one or more individual lots. The successful supplier(s) will be required to supply, operate, and manage bar services for the 2026 Festival in accordance with the requirements outlined in the RFQ and any resulting contract.

Full details of the services required, including the breakdown of lots, specific requirements, and any additional obligations, are set out in the specification documents.

Please note that the Contract Value is the unknown, as this depends on many factors i.e. amount of sales etc.

Total value (estimated)

- £30,000 excluding VAT
- £36,000 including VAT

Below the relevant threshold

Contract dates (estimated)

- 1 April 2026 to 31 March 2027
- Possible extension to 30 March 2028
- 1 year, 11 months, 30 days

Description of possible extension:

The contract is for the 2026 Folk Festival, however, the option is there for the 2027 Folk

Festival.

Main procurement category

Services

CPV classifications

- 15000000 - Food, beverages, tobacco and related products
- 24322500 - Alcohol
- 55400000 - Beverage-serving services

Contract locations

- UKH12 - Cambridgeshire CC
-

Lot 1. Main Bar

Description

Main Bar Lot

Within 20m x 10m marquee. Marquee is used exclusively as a bar. Marquee is provided by the Festival and recharged back to the successful Concessionaire.

Note: Value of sales is unknown.

Lot value (estimated)

- £10,000 excluding VAT
- £12,000 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Cider and / or Hot Spicy Cider Stall

Description

Cider and/or Hot Spicy Cider Stall Lot

Outside the main bar, approx. size 3m x 4m

Note: Value of sales is unknown.

Lot value (estimated)

- £5,000 excluding VAT
- £6,000 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. Summer Drinks Bar

Description

Summer Drinks Bar Lot

A bar to fit a space of 5m x 5m, a marquee can be provided and recharged to the successful Concessionaire if required.

Note: Value of sales is unknown.

Lot value (estimated)

- £5,000 excluding VAT
- £6,000 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 4. Gin Bar

Description

Gin Bar Lot

A bar to fit with a max space of 3m x 6m, a marquee can be provided and recharged to the successful Concessionaire if required.

Note: Value of sales is unknown.

Lot value (estimated)

- £5,000 excluding VAT
- £6,000 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 5. Off Sales

Description

Off Sales Lot

The festival would encourage provision of off-sales, whether this is at the main bar and/or at another location within the campsite confirmed with successful Concessionaire for this lot.

Note: Value of sales is unknown.

Lot value (estimated)

- £5,000 excluding VAT
- £6,000 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Participation

Particular suitability

Lot 1. Main Bar

Lot 2. Cider and / or Hot Spicy Cider Stall

Lot 3. Summer Drinks Bar

Lot 4. Gin Bar

Lot 5. Off Sales

Small and medium-sized enterprises (SME)

Submission

Tender submission deadline

20 March 2026, 12:00pm

Submission address and any special instructions

<https://procontract.due-north.com/Advert?advertId=96ad3a3b-d610-f111-813c-005056b64545&fromProjectDashboard=True>

Tenders may be submitted electronically

Yes

Award criteria

60% Quality

40% Price

Procedure

Procedure type

Below threshold - open competition

Special regime

Concession

Documents

Associated tender documents

<https://procontract.due-north.com/Advert?advertId=96ad3a3b->

[d610-f111-813c-005056b64545&fromProjectDashboard=True](https://www.projectdashboard.com/d610-f111-813c-005056b64545&fromProjectDashboard=True)

Contracting authority

Cambridge City Council

- Public Procurement Organisation Number: PCBT-6819-NDPJ

The Guildhall

Cambridge

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United Kingdom

Email: procurement@cambridge.gov.uk

Region: UKH12 - Cambridgeshire CC

Organisation type: Public authority - sub-central government