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Tender

## **Cambridge Folk Festival - Bar Concessions 2026**

Cambridge City Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-016251

Procurement identifier (OCID): ocds-h6vhtk-065a85

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### **Scope**

### **Reference**

DN807831

### **Description**

Cambridge Folk Festival seeks experienced suppliers to submit a quotation for the provision of bar services for the 2026 Festival, dates of which are Saturday 1 & Sunday 2 August 2026.

The services are divided into multiple lots, as detailed in the RFQ.

Suppliers may submit a quotation for all lots (the full scope of services) or for one or more individual lots. The successful supplier(s) will be required to supply, operate, and manage bar services for the 2026 Festival in accordance with the requirements outlined in the RFQ and any resulting contract.

Full details of the services required, including the breakdown of lots, specific requirements, and any additional obligations, are set out in the specification documents.

Please note that the Contract Value is the unknown, as this depends on many factors i.e. amount of sales etc.

### **Total value (estimated)**

- £30,000 excluding VAT
- £36,000 including VAT

Below the relevant threshold

### **Contract dates (estimated)**

- 1 April 2026 to 31 March 2027
- Possible extension to 31 March 2028
- 2 years

Description of possible extension:

The contract is for the 2026 Folk Festival, however, the option is there for the 2027 Folk Festival.

### **Main procurement category**

Services

### **CPV classifications**

- 15000000 - Food, beverages, tobacco and related products

- 24322500 - Alcohol
- 55400000 - Beverage-serving services

### **Contract locations**

- UKH12 - Cambridgeshire CC
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## **Lot 1. Main Bar**

### **Description**

Main Bar Lot

Within 20m x 10m marquee. Marquee is used exclusively as a bar. Marquee is provided by the Festival and recharged back to the successful Concessionaire.

Note: Value of sales is unknown.

### **Lot value (estimated)**

- £10,000 excluding VAT
- £12,000 including VAT

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section,

because they are the same for all lots.

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## **Lot 2. Cider and / or Hot Spicy Cider Stall**

### **Description**

Cider and/or Hot Spicy Cider Stall Lot

Outside the main bar, approx. size 3m x 4m

Note: Value of sales is unknown.

### **Lot value (estimated)**

- £5,000 excluding VAT
- £6,000 including VAT

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 3. Summer Drinks Bar**

### **Description**

Summer Drinks Bar Lot

A bar to fit a space of 5m x 5m, a marquee can be provided and recharged to the successful Concessionaire if required.

Note: Value of sales is unknown.

### **Lot value (estimated)**

- £5,000 excluding VAT
- £6,000 including VAT

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 4. Gin Bar**

### **Description**

Gin Bar Lot

A bar to fit with a max space of 3m x 6m, a marquee can be provided and recharged to the successful Concessionaire if required.

Note: Value of sales is unknown.

### **Lot value (estimated)**

- £5,000 excluding VAT
- £6,000 including VAT

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 5. Off Sales**

### **Description**

Off Sales Lot

The festival would encourage provision of off-sales, whether this is at the main bar and/or at another location within the campsite confirmed with successful Concessionaire for this lot.

Note: Value of sales is unknown.

### **Lot value (estimated)**

- £5,000 excluding VAT
- £6,000 including VAT

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Participation**

### **Particular suitability**

**Lot 1. Main Bar**

**Lot 2. Cider and / or Hot Spicy Cider Stall**

**Lot 3. Summer Drinks Bar**

**Lot 4. Gin Bar**

**Lot 5. Off Sales**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Tender submission deadline**

20 March 2026, 11:59pm

### **Submission address and any special instructions**

<https://procontract.due-north.com/Advert?advertId=96ad3a3b-d610-f111-813c-005056b64545&fromProjectDashboard=True>

### **Tenders may be submitted electronically**

Yes

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## **Award criteria**

60% Quality

40% Price

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## Procedure

### Procedure type

Below threshold - open competition

### Special regime

Concession

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## Documents

### Associated tender documents

<https://procontract.due-north.com/Advert?advertId=96ad3a3b-d610-f111-813c-005056b64545&fromProjectDashboard=True>

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## Contracting authority

### Cambridge City Council

- Public Procurement Organisation Number: PCBT-6819-NDPJ

The Guildhall

Cambridge

CB2 1BY

United Kingdom

Email: [procurement@cambridge.gov.uk](mailto:procurement@cambridge.gov.uk)

Region: UKH12 - Cambridgeshire CC

Organisation type: Public authority - sub-central government