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Contract

## **Home Visiting Service covering South Eastern Hampshire and Fareham and Gosport population only**

NHS Southampton, Hampshire and Isle of Wight Clinical Commissioning Group

F21: Social and other specific services – public contracts

Contract award notice

Notice identifier: 2021/S 000-016235

Procurement identifier (OCID): ocids-h6vhtk-02b4db

Published 12 July 2021, 3:17pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Southampton, Hampshire and Isle of Wight Clinical Commissioning Group

Castle Street

Winchester

#### **Contact**

Celine Machola - Rogers

#### **Email**

[celine.machola@soeprocurement.nhs.uk](mailto:celine.machola@soeprocurement.nhs.uk)

#### **Telephone**

+44 1489779175

#### **Country**

United Kingdom

**NUTS code**

UKJ3 - Hampshire and Isle of Wight

**Internet address(es)**

Main address

<https://in-tendhost.co.uk/soepscommissioning>

Buyer's address

<https://in-tendhost.co.uk/soepscommissioning>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Home Visiting Service covering South Eastern Hampshire and Fareham and Gosport population only

Reference number

F11100

**II.1.2) Main CPV code**

- 85121100 - General-practitioner services

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Following the placement of a Prior Information Notice to the market Hampshire, Southampton and Isle of Wight CCG, Covering South Eastern Hampshire and Fareham and Gosport population only are awarding a contract to Badgerswood Surgery, Swan Medical Group, Vine Medical Group, Oaks Healthcare, The Elms Practice, Highlands Practice, Centre Practice, Stubbington Medical Practice and Willow Group for the provision of Home Visiting Service. For a period of 3 years with optional 2 year extension period. The total contract value across the 9 Providers for the maximum potential contract duration of 5 years is £6,353,235.00

Where possible the service provider will deploy a multi-professional work force, which includes new and emerging Primary Care Network roles, to ensure a skill mix which would include GPs, Nurses, Paramedics, Health Care Assistants and other professionals appropriate to meet the needs of the patient population in line with core GMS. It is expected this will include an appropriately qualified clinical team led by doctors. Patients will be treated by the clinician best equipped to meet their needs (especially at periods of peak demand). The service model should be integrated with the patients registered practice to provide wrap around care where required.

The aims of the service are to provide visits to patients earlier in the day than General practice is otherwise able to do. This is to prevent avoidable hospital admissions due to patients feeling unable to wait, and where patients do require a hospital admission; as a result this should happen earlier in the day and prevent the patient having to stay in overnight unnecessarily. The service should also provide sustainability to general practice.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £6,353,235

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKJ3 - Hampshire and Isle of Wight

Main site or place of performance

South Eastern Hampshire and Fareham and Gosport

#### **II.2.4) Description of the procurement**

Following the placement of the PIN, Hampshire, Southampton and Isle of Wight CCG, Covering South Eastern Hampshire and Fareham and Gosport population only award of contract to Badgerswood Surgery, Swan Medical Group, Vine Medical Group, Oaks Healthcare, The Elms Practice, Highlands Practice, Centre Practice, Stubbington Medical Practice and Willow Group for the provision of Hove Visiting Service. For a period of 3 years with optional 2 year extension period.

##### **Service Description**

The service will provide access to a home visiting service on weekdays during core hours (08.00am - 18.30pm).

This service will be delivered at scale across the agreed grouping of practices which has been agreed locally based on geography and patient needs.

Where possible the service provider will deploy a multi-professional work force, which includes new and emerging Primary Care Network roles, to ensure a skill mix which would include GPs, Nurses, Paramedics, Health Care Assistants and other professionals appropriate to meet the needs of the patient population in line with core GMS. It is expected this will include an appropriately qualified clinical team led by doctors. Patients will be treated by the clinician best equipped to meet their needs (especially at periods of peak demand). The service model should be integrated with the patients registered practice to provide wrap around care where required.

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Please see attached service specification for full details of the service requirements.

- This delivery of this service is most suitably delivered by the Badgerswood Surgery, Swan Medical Group, Vine Medical Group, Oaks Healthcare, The Elms Practice, Highlands Practice, Centre Practice, Stubbington Medical Practice and Willow Group providers for the following reasons:

Patient Needs and quality:

- To ensure full access to patient notes and records is available ensuring the best and safest care can be provided to patients
- To provide continuity of care by working as part of the patients usual GP practice and the wider PCN workforce
- Patients already contact their practice for their primary care needs, so this ensues no further step is required from the patient to access a home visit
- Ability to utilise the PCN workforce is critical to the proactive care to be provided to patients.
- Improve public confidence in general practice availability,
- A skill mix of staff should decrease GP time required for Home Visiting and release them back into practice
- Contracting for the whole population so that unwarranted variations in care are minimised
- Contracting for the whole population so that scale efficiencies can be delivered
- Workforce flexibilities through scale with practices working across PCNs
- Building on the current general practice workforce to ensure local knowledge and relationship benefits are maximised and investment can support the sustainability of general practice as the bedrock of local community services
- Patients visited earlier in the day will be less likely to be admitted and if admitted will be less likely to have an overnight stay

#### Efficiency:

As home visits are required within the core GMS contract this service provides 'top up funding' to meet over and above GMS home visiting requirements. This prevents it from being separated out and funded as a standalone service from a separate provider.

This service has been piloted by General Practice working primarily at PCN level with local nuances based on Geography, since 1st July 2018. This has been thoroughly evaluated at two points since then, and it has been concluded that the successful embedding of this service, as well as the ability of the providers to meet the outcomes as outlined in the specification is owed to the fact it is provided by the practices that patients already receive their primary care needs from, and the access to the wider workforce that gives them. Some key points on this are provided below:

- Workforce has been diversified with HVSs making use of a range of staff including GPs, paramedics, physician associates, nurses, community matrons, pharmacists and health care assistants
- Patients are being seen earlier in the day and either treated or referred to ED earlier, reducing the length of stay in hospital
- All HVSs reported, as a result of the introduction of their HVS, GPs' time was better used.
- Most GPs are reporting that they only spend 0-30 minutes per day on home visits now, in comparison to +120 minutes prior to the scheme
- Up skilling and better job satisfaction for all staff involved. Community nurses were reported to have benefited from HVS expertise and GPs were reported to be happier.
- There had been a 18% decrease in the total GP referred ED attendances when comparing the same period prior to the service being in place, compared with during..

In addition the potential system benefits attributed to this service are as a result of the efficiencies realised through funding this via primary care.

The service has also had an extremely positive effect on practices, with 85% of Clinicians reporting that the service has reduced their stress levels and 86% reporting that the service has had a positive impact on the sustainability of their practice.

This service will be led and delivered by GP Practices to cover the Fareham and Gosport and South Eastern Hampshire CCG population.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Form of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

As per PIN 2021/S 000-011625 and supporting documents placed. This delivery of this

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## **IV.2) Administrative information**

### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-011625](#)

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## **Section V. Award of contract**

### **Contract No**

F11100

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

30 June 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Badgerswood Surgery

Bordon

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

#### **V.2.3) Name and address of the contractor**

Swan Medical Group

Petersfield

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

**V.2.3) Name and address of the contractor**

Vine Medical Group

South East Hampshire

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

**V.2.3) Name and address of the contractor**

Oaks Healthcare

Waterlooville

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

**V.2.3) Name and address of the contractor**

The Elms Practice

Hayling Island

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

**V.2.3) Name and address of the contractor**

Highlands Practice

Fareham

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

**V.2.3) Name and address of the contractor**

Centre Practice

Fareham

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

**V.2.3) Name and address of the contractor**

Stubbington Medical Practice

Fareham

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

**V.2.3) Name and address of the contractor**

Willow Group

Gosport

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £6,353,235