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Tender

Digital Transformation Consultancy Services

Scottish Water

F05: Contract notice – utilities

Notice identifier: 2022/S 000-016125

Procurement identifier (OCID): ocds-h6vhtk-0345a2

Published 13 June 2022, 12:05pm

Section I: Contracting entity

I.1) Name and addresses

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

Contact

Andrew Neilson

Email

andrew.neilson@scottishwater.co.uk

Telephone

+44 7875873072

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

www.scottishwater.co.uk

Buyer's address

<https://www.scottishwater.co.uk>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.delta-esourcing.com/tenders/UK-UK-Glasgow:-Business-development-consultancy-services./86S6Z64AC5>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.delta-esourcing.com/tenders/UK-title/86S6Z64AC5>

Tenders or requests to participate must be submitted to the above-mentioned address

I.6) Main activity

Water

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Digital Transformation Consultancy Services

Reference number

SW22/TI&T/1413

II.1.2) Main CPV code

- 79411100 - Business development consultancy services

II.1.3) Type of contract

Services

II.1.4) Short description

Consultancy Services specialising in the design, delivery and embedment of business change. The scope of the contract is to provide consultancy services specialising in the design, delivery and embedment of business change, including but not limited to collaboration strategies, skills development, changing organisational culture and behaviours.

The service will bring water utility expertise and direction to support innovation, and work in partnership with our Digital & Transformation Strategic Partners

II.1.5) Estimated total value

Value excluding VAT: £20,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

SCOTLAND

II.2.4) Description of the procurement

The scope is to provide consultancy services specialising in the design, delivery and embedment of business change, including but not limited to collaboration strategies, skills development, changing organisational culture and behaviours.

The service will bring water utility expertise and direction to support innovation, and work in partnership with our Digital & Transformation Strategic Partners.

Scottish Water is looking to award a multiple supplier consultancy framework to deliver these consultancy services to support organisational transformation. The successful consultancy services bidders will be engaged on a project by project basis to deliver the consultancy services, and/or project outputs or outcomes.

Scottish Water will allocate work between the successful bidders based on specific competencies in the first instance but reserve the right to complete mini-competition or other methods depending on the scope, size, and complexity of the projects.

The successful consultancy services bidders will have extensive knowledge, experience and a proven track record in delivering transformation change and projects within utility and construction industry, water experiences will be preferable.

The consultancy service will enable and deliver sustainable and measurable transformations to support Scottish Waters strategic plan.

The consultancy service will provide suitably qualified and experienced consultants to supplement internal teams, working under the direction of Scottish Water.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £20,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

Initial award period of 2 years with option for extension at Scottish Water's sole discretion for a further 1 year

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged minimum number: 3

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

The ITN documents can also be accessed by logging in through the Scottish Water Delta e-sourcing web page <https://scottishwater.delta-esourcing.com> and through the Response Manager section using the following Access Code: 86S6Z64AC5

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Minimum level(s) of standards possibly required

Applicants will be expected to be of sufficient financial and economic standing to support the anticipated contract value. All applicants must complete the financial questions within

the qualification section of the Invitation to Negotiate. Financial standing relevant to the anticipated contract value will be determined by Scottish Water based on the response to the Invitation to Negotiate and any further financial checks deemed necessary

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.1.6) Deposits and guarantees required

Scottish Water reserves the right to require deposits, guarantees, bonds or other forms of appropriate security

III.1.7) Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them

All prices quoted shall be in Sterling (UK) and all payments shall be made in Sterling (UK). Payment shall be made on the basis of completed services in accordance with the agreed contract rates, schedules and conditions of contract

III.1.8) Legal form to be taken by the group of economic operators to whom the contract is to be awarded

In the event of a group of companies submitting an accepted offer it will be necessary for each member of the group to sign an undertaking that each company in the group will be jointly and severally liable for the satisfactory performance of the contract

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

Bidders must comply with modern slavery act and operate an ethical supply chain

III.2.3) Information about staff responsible for the performance of the contract

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

13 July 2022

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

Scottish Water will not accept the SPD. We will only accept a completed Scottish Water ITN document. This Notice does not preclude Scottish Water from issuing other notices for specific requirements. Responses to the FTS Notice will be evaluated and only successful applicants following evaluation of the Qualification section of the ITN will be considered. Applicants who fail to supply all of the information requested in response to this Notice or any resulting tender exercise may risk elimination

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://scottishwater.delta-esourcing.com/tenders/UK-UK-Glasgow:-Business-development-consultancy-services./86S6Z64AC5>

To respond to this opportunity, please click here:

<https://scottishwater.delta-esourcing.com/respond/86S6Z64AC5>

GO Reference: GO-2022613-PRO-20304930

VI.4) Procedures for review

VI.4.1) Review body

Glasgow Sheriff Court

Glasgow

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

Country

United Kingdom