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Contract

Concession Contract for Kelpies Experience

Scottish Canals

F25: Concession award notice

Notice identifier: 2025/S 000-016093

Procurement identifier (OCID): ocds-h6vhtk-042d81

Published 21 April 2025, 9:14am

Section I: Contracting authority/entity

I.1) Name and addresses

Scottish Canals

Canal House, 1 Applecross Street

Glasgow

G4 9SP

Email

procurement@scottishcanals.co.uk

Telephone

+44 1413326936

Fax

+44 1413311688

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

<http://www.scottishcanals.co.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA13122

I.4) Type of the contracting authority

Other type

Non Departmental Public Body

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Concession Contract for Kelpies Experience

Reference number

SC0050

II.1.2) Main CPV code

- 63500000 - Travel agency, tour operator and tourist assistance services

II.1.3) Type of contract

Services

II.1.4) Short description

SC is looking to explore the development of the Kelpies based in Falkirk, Scotland into an activity attraction.

II.1.5) Estimated total value

Value excluding VAT: £75,000

II.1.6) Information about lots

This concession is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £101,000

II.2) Description

II.2.2) Additional CPV code(s)

- 63500000 - Travel agency, tour operator and tourist assistance services

II.2.3) Place of performance

NUTS codes

- UKM76 - Falkirk

Main site or place of performance

Kelpies, Falkirk, Scotland

II.2.4) Description of the procurement

SC is exploring the option of entering into a concession contract with a partner to develop the Kelpies as an activity based attraction. The internal structure to be developed to include a walk way, ladders and viewing platform, with the potential to develop further.

We are looking to work with a partner for the design of the activity, the build, the ongoing servicing and operation of the activity.

II.2.5) Award criteria

Concession is awarded on the basis of the criteria described below:

- Criterion: 70% quality
- Criterion: 30% value

II.2.7) Duration of the concession

Duration in months

120

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Form of procedure

Award procedure with prior publication of a concession notice

IV.1.11) Main features of the award procedure

Concession contract, supplier provide the optimum return in the investment

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-001418](#)

Section V. Award of concession

A concession/lot is awarded: Yes

V.2) Award of concession

V.2.1) Date of concession award decision

30 May 2024

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 1

The concession has been awarded to a group of economic operators: No

V.2.3) Name and address of the concessionaire

Zone Events Limited

98 woodhall road

Edinburgh

EH13 0HU

Telephone

+44 7867416209

Country

United Kingdom

NUTS code

- UK - United Kingdom

The concessionaire is an SME

Yes

V.2.4) Information on value of concession and main financing terms (excluding VAT)

Total value of the concession/lot: £650,000

Any other details relevant to the value of the concession

Expected income from the attraction: 101000

Section VI. Complementary information

VI.3) Additional information

(SC Ref:768331)

VI.4) Procedures for review

VI.4.1) Review body

Glasgow Sheriff Court

Glasgow

Country

United Kingdom