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Tender

## **Tender for Dundee Airport to London Air Services Public Service Obligation**

Dundee City Council

F02: Contract notice

Notice identifier: 2023/S 000-016000

Procurement identifier (OCID): ocids-h6vhtk-03d406

Published 6 June 2023, 2:32pm

The closing date and time has been changed to:

**23 August 2023, 12:00pm**

See the [change notice](#).

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Dundee City Council

Dundee House, 50 North Lindsay Street

Dundee

DD1 1NZ

#### **Contact**

Jennifer Heighton

#### **Email**

[jennifer.heighton@dundeecity.gov.uk](mailto:jennifer.heighton@dundeecity.gov.uk)

**Telephone**

+44 1382434000

**Fax**

+44 1382433045

**Country**

United Kingdom

**NUTS code**

UKM7 - Eastern Scotland

**Internet address(es)**

Main address

[www.dundeeecity.gov.uk](http://www.dundeeecity.gov.uk)

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00220](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00220)

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

[www.publiccontractsscotland.gov.uk](http://www.publiccontractsscotland.gov.uk)

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

[www.publiccontractsscotland.gov.uk](http://www.publiccontractsscotland.gov.uk)

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

[www.publiccontractsscotland.gov.uk](http://www.publiccontractsscotland.gov.uk)

#### **I.4) Type of the contracting authority**

Regional or local authority

#### **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Tender for Dundee Airport to London Air Services Public Service Obligation

Reference number

DCC/CD/29/23

#### **II.1.2) Main CPV code**

- 60410000 - Scheduled air transport services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

This procurement process invites tenders for the Contract for the Dundee Airport to London Air Services Public Service Obligation.

Dundee City Council is seeking to procure the services of an airline operator to provide a scheduled air service between Dundee Airport (DND) and a London airport. This can be any of the following 6 London Airports, listed in alphabetical order: London Gatwick, London Heathrow, London City, London Luton, London Southend, and London Stansted. A London airport has been defined by the Department for Transport (DfT) as any airport that can access transport zone 1 of London within 60 minutes by rail.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 60410000 - Scheduled air transport services

#### **II.2.3) Place of performance**

NUTS codes

- UKM7 - Eastern Scotland

Main site or place of performance

Dundee City

#### **II.2.4) Description of the procurement**

This procurement process invites tenders for the Contract for the Dundee Airport to London Air Services Public Service Obligation.

Dundee City Council is seeking to procure the services of an airline operator to provide a scheduled air service between Dundee Airport (DND) and a London airport. This can be any of the following 6 London Airports, listed in alphabetical order: London Gatwick, London Heathrow, London City, London Luton, London Southend, and London Stansted. A London airport has been defined by the Department for Transport (DfT) as any airport that can access transport zone 1 of London within 60 minutes by rail.

We welcome submissions from operators for more than one option of London airport. Each option should be submitted separately. The priority for air service provision is a point-to-point service to London.

#### **II.2.5) Award criteria**

Quality criterion - Name: Added Value / Weighting: 14

Quality criterion - Name: Elapsed Journey Time Dundee to London Zone 1 Station / Weighting: 12

Quality criterion - Name: Time in London from arrival at and departure from a London Zone 1 railway station / Weighting: 12

Quality criterion - Name: Type of aeroplane / Weighting: 7

Quality criterion - Name: Maintenance and back-up arrangements / Weighting: 7

Quality criterion - Name: Proposals for non-availability of aircraft / Weighting: 7

Quality criterion - Name: Flights: additional daily flights / Weighting: 7

Quality criterion - Name: Flights: percentage of different fares at different levels / Weighting: 7

Quality criterion - Name: Marketing / Weighting: 5

Quality criterion - Name: Base operation / Weighting: 5

Quality criterion - Name: Flights: weekend rotations / Weighting: 5

Quality criterion - Name: Sales operation / Weighting: 3

Quality criterion - Name: Community Benefits / Weighting: 3

Quality criterion - Name: Fair Work First / Weighting: 3

Quality criterion - Name: Environmental wellbeing / Weighting: 3

Price - Weighting: 30

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

A further 1 year + 1 year

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

##### **Operating licence**

Please provide confirmation that your organisation operates in accordance with the JAR-OPS (Joint Aviation Requirement for the operation of commercial air transport (aeroplanes)) and holds the following accreditations.

- Air Operator's certificate (copy to be attached).
- Operating licence (copy to be attached).

##### **Emission Trading Scheme**

Please provide confirmation that your organisation operates in accordance with the ETS (Emission Trading Scheme) compliance pursuant to Directive 2008/101/EC (amending Directive 2003/87/EC) or evidence that the Tender will be compliant prior commencement of the PSO Services.

- ETS compliance certificate (copy to be attached)

#### **III.1.2) Economic and financial standing**

List and brief description of selection criteria

Tenderers will be required to provide/state the value(s) for the following financial ratio(s):

- Net profit for both financial years; if there has been a loss in any one year the tenderer must provide an explanation of the specific circumstances leading to the loss.
- Current ratio equal to or greater than one in both financial years. Reasons for not meeting the required test to be disclosed by tenderers together with appropriate supporting evidence to confirm the suitability of the tenderer for the contract.
- Positive Gearing Ratio for both financial years. i.e. an excess of shareholders funds/partners' capital accounts/owners' equity over loan finance in both of the financial years. Reasons for not meeting the required test to be disclosed by tenderers together with appropriate supporting evidence to confirm the suitability of the tenderer for the

contract.

- Positive shareholders' funds/positive partners' capital accounts/positive owners' equity (whichever is applicable to the type of business) in both of the financial years.
- Unqualified audit report (if an audit is required).
- Managements accounts showing your current position, for the period following your final accounts to include profit and loss and balance sheet

Minimum level(s) of standards possibly required

The Tenderer is insured against any liability loss claim proceedings and costs whatsoever and whether arising under common law or statute: -

- In respect of personal injury to or death of any person whomsoever whether employed by the Tenderer or otherwise; and
- In respect of any loss or damage whatsoever to any property real or personal including any property belonging to or in the control of the Tenderer; and arising out of or in the course or caused by the execution of its contracts.
- That the insurance cover held by the Tenderer provides for the following minimum amounts for each and every incident or accident:
  - Employers Liability - GBP10m
  - Passenger and third party liability - GBP25m

### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

## **III.2) Conditions related to the contract**

### **III.2.1) Information about a particular profession**

Execution of the service is reserved to a particular profession

Reference to the relevant law, regulation or administrative provision

Operating licence

Please provide confirmation that your organisation operates in accordance with the JAR-



OPS (Joint Aviation Requirement for the operation of commercial air transport (aeroplanes)) and holds the following accreditations.

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#### Emission Trading Scheme

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- ETS compliance certificate (copy to be attached)

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Open procedure

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

### IV.2) Administrative information

#### IV.2.2) Time limit for receipt of tenders or requests to participate

Originally published as:

Date

7 August 2023

Local time

12:00pm

Changed to:

Date

23 August 2023

Local time

12:00pm

See the [change notice](#).

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 3 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

7 August 2023

Local time

12:00pm

Place

PCS Electronic Postbox

Information about authorised persons and opening procedure

Procurement Officer

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

[https://www.publiccontractsscotland.gov.uk/Search/Search\\_Switch.aspx?ID=734022](https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=734022).

The buyer has indicated that it will accept electronic responses to this notice via the Postbox facility. A user guide is available at

[https://www.publiccontractsscotland.gov.uk/sitehelp/help\\_guides.aspx](https://www.publiccontractsscotland.gov.uk/sitehelp/help_guides.aspx).

Suppliers are advised to allow adequate time for uploading documents and to dispatch the electronic response well in advance of the closing time to avoid any last minute problems.

The Contracting Authority does not intend to include a sub-contract clause as part of community benefits (as per Section 25 of the Procurement Reform (Scotland) Act 2014) in this contract for the following reason:

The service must be delivered by the appointed contractor

Community benefits are included in this requirement. For more information see:

<https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/>

A summary of the expected community benefits has been provided as follows:

Contractors are asked to indicate what types Community Support activity they would propose delivering if awarded contract and what they have done to support their own communities.

To this end, Bidders for contract will be required to deliver three Community Support activities per annum in relation to this contract.

(SC Ref:734022)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Dundee Sheriff Court and Justice of the Peace Court

Sheriff Court House, 6 West Bell Street

Dundee

DD1 9AD

Email

[dundee@scotcourts.gov.uk](mailto:dundee@scotcourts.gov.uk)

Telephone

+44 1382229961

Country

United Kingdom

Internet address

[www.dundeecity.gov.uk](http://www.dundeecity.gov.uk)

**VI.4.4) Service from which information about the review procedure may be obtained**

Scottish Courts Service

Saughton House, Broomhouse Drive

Edinburgh

AH11 3XD

Email

[enquiries@scotcourts.gov.uk](mailto:enquiries@scotcourts.gov.uk)

Country

United Kingdom