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Contract

## **220\_24 De-Icing Salt & Associated Products/Services**

ESPO

F03: Contract award notice

Notice identifier: 2024/S 000-015940

Procurement identifier (OCID): ocds-h6vhtk-044910

Published 21 May 2024, 9:40am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

ESPO

Barnsdale Way, Grove Park, Enderby

LEICESTER

LE19 1ES

#### **Contact**

Place & Environment Procurement Team

#### **Email**

[tenders@espo.org](mailto:tenders@espo.org)

#### **Country**

United Kingdom

**Region code**

UKF22 - Leicestershire CC and Rutland

**Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

<https://www.espo.org/>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

Other activity

Local Authority Services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

220\_24 De-Icing Salt & Associated Products/Services

Reference number

220\_24

#### **II.1.2) Main CPV code**

- 34927100 - Road salt

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

Renewal of a national framework for the bulk supply of highway de-icing salt & associated products/services. The framework has a large national customer base and is intended to meet the requirements of local authorities, relevant highways organisations and other eligible customers.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £125,000,000

### **II.2) Description**

#### **II.2.1) Title**

Lot 1 - Supply & delivery of bulk 6mm & 10mm brown salt

Lot No

1

**II.2.2) Additional CPV code(s)**

- 14000000 - Mining, basic metals and related products
- 15872400 - Salt
- 24951310 - De-icing agents

**II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

**II.2.4) Description of the procurement**

The framework scope covers the bulk supply of highway de-icing salt & associated products/services. The framework has a large national customer base and is intended to meet the requirements of local authorities, relevant highways organisations and other eligible customers.

This particular lot is for the supply & delivery of bulk 6mm & 10mm brown salt and ABP additive and associated products/services.

**II.2.5) Award criteria**

Quality criterion - Name: Non-price / Weighting: 20

Price - Weighting: 80

**II.2.11) Information about options**

Options: No

**II.2) Description****II.2.1) Title**

Lot 2 - Supply & delivery of bulk 6mm white marine salt

Lot No

2

**II.2.2) Additional CPV code(s)**

- 14000000 - Mining, basic metals and related products
- 15872400 - Salt
- 24951310 - De-icing agents

**II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

**II.2.4) Description of the procurement**

The framework scope covers the bulk supply of highway de-icing salt & associated products/services. The framework has a large national customer base and is intended to meet the requirements of local authorities, relevant highways organisations and other eligible customers.

This particular lot is for the supply & delivery of bulk 6mm white marine salt and associated products/services.

**II.2.5) Award criteria**

Quality criterion - Name: Non-price / Weighting: 20

Price - Weighting: 80

**II.2.11) Information about options**

Options: No

**II.2) Description****II.2.1) Title**

Lot 3 - Supply & delivery of pure dried vacuum (PDV) salt

Lot No

3

**II.2.2) Additional CPV code(s)**

- 14000000 - Mining, basic metals and related products
- 15872400 - Salt
- 24951310 - De-icing agents

**II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

**II.2.4) Description of the procurement**

The framework scope covers the bulk supply of highway de-icing salt & associated products/services. The framework has a large national customer base and is intended to meet the requirements of local authorities, relevant highways organisations and other eligible customers.

This particular lot is for the supply & delivery of pure dried vacuum (PDV) salt and associated products/services.

**II.2.5) Award criteria**

Quality criterion - Name: Non-price / Weighting: 20

Price - Weighting: 80

**II.2.11) Information about options**

Options: No

**II.2) Description****II.2.1) Title**

Lot 4 - Supply & delivery of brown & white bagged salt (various sizes)

Lot No

4

**II.2.2) Additional CPV code(s)**

- 14000000 - Mining, basic metals and related products
- 15872400 - Salt
- 24951310 - De-icing agents

**II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

**II.2.4) Description of the procurement**

The framework scope covers the bulk supply of highway de-icing salt & associated products/services. The framework has a large national customer base and is intended to meet the requirements of local authorities, relevant highways organisations and other eligible customers.

This particular lot is for the supply & delivery of brown & white bagged salt in various sizes and associated products/services, and is further split as follows:

- Lot 4A - Supply & delivery of brown & white bagged salt (various sizes) - National Direct Supply
- Lot 4B - Supply & delivery of brown & white bagged salt (various sizes) - ESPO Catalogue/Warehouse Supply

**II.2.5) Award criteria**

Quality criterion - Name: Non-price / Weighting: 25

Price - Weighting: 75

**II.2.11) Information about options**

Options: No

**II.2) Description**

### **II.2.1) Title**

Lot 5 - Other de-icing products

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 14000000 - Mining, basic metals and related products
- 15872400 - Salt
- 24951310 - De-icing agents

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The framework scope covers the bulk supply of highway de-icing salt & associated products/services. The framework has a large national customer base and is intended to meet the requirements of local authorities, relevant highways organisations and other eligible customers.

This particular lot is for the supply and delivery of other de-icing products and associated products/services.

### **II.2.5) Award criteria**

Quality criterion - Name: Non-price / Weighting: 25

Price - Weighting: 75

### **II.2.11) Information about options**

Options: No



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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-008386](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Lot 1 - Supply & delivery of bulk 6mm & 10mm brown salt

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

15 May 2024

### **V.2.2) Information about tenders**

Number of tenders received: 10

Number of tenders received from SMEs: 10

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

Compass Minerals UK Limited

Riverside Place, Bradford Road, Winsford, Cheshire, CW7 2PE

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

Companies House

02654529

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

ICL UK (Sales) Limited

Boulby Mine, Loftus, Saltburn-By-The-Sea, Cleveland, North Yorkshire, TS13 4UZ

Country

United Kingdom

NUTS code

- UKE2 - North Yorkshire

Companies House

06735338

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Irish Salt Mining and Exploration Company Limited (T/A Salt Sales Co)

10 Fort Road, Kilroot, Carrickfergus, County Antrim, BT38 9BT

Country

United Kingdom

NUTS code

- UKN0 - Northern Ireland

Companies House

NI006389

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £106,250,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Lot 2 - Supply & delivery of bulk 6mm white marine salt

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

15 May 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 10

Number of tenders received from SMEs: 10

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

NGS Gritting Services Ltd

Rushington Business Park, Chapel Lane, Southampton, Hampshire, SO40 9AH

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

Companies House

09003457

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

NWT Supplies Limited (T/A Online Rock Salt)

Mickering Lane, Aughton, Lancashire, L39 6SR

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

Companies House

09395474

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

J.C. Peacock & Co Limited (T/A Peacock Salt)

North Harbour, Ayr, Ayrshire, KA8 8AE

Country

United Kingdom

NUTS code

- UKM9 - Southern Scotland

Companies House

SC025860

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £6,250,000

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## Section V. Award of contract

### Lot No

3

### Title

Lot 3 - Supply & delivery of pure dried vacuum (PDV) salt

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

15 May 2024

#### V.2.2) Information about tenders

Number of tenders received: 10

Number of tenders received from SMEs: 10

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: Yes

#### V.2.3) Name and address of the contractor

NGS Gritting Services Ltd

Rushington Business Park, Chapel Lane, Southampton, Hampshire, SO40 9AH

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

Companies House

09003457

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

J.C. Peacock & Co Limited (T/A Peacock Salt)

North Harbour, Ayr, Ayrshire, KA8 8AE

Country

United Kingdom

NUTS code

- UKM9 - Southern Scotland

Companies House

SC025860

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,250,000



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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

Lot 4 - Supply & delivery of brown & white bagged salt (various sizes)

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

15 May 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 10

Number of tenders received from SMEs: 10

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

NGS Gritting Services Ltd

Rushington Business Park, Chapel Lane, Southampton, Hampshire, SO40 9AH

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

Companies House

09003457

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

NWT Supplies Limited (T/A Online Rock Salt)

Mickering Lane, Aughton, Lancashire, L39 6SR

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

Companies House

09395474

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

J.C. Peacock & Co Limited (T/A Peacock Salt)

North Harbour, Ayr, Ayrshire, KA8 8AE

Country

United Kingdom

NUTS code

- UKM9 - Southern Scotland

Companies House

SC025860

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £6,250,000

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## **Section V. Award of contract**

### **Lot No**

5

### **Title**

Lot 5 - Other de-icing products

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

15 May 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 10

Number of tenders received from SMEs: 10

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Brine Solutions Ltd

The Coach House, Greys Green Business Centre, Greys Green, Henley on Thames,  
Oxfordshire, RG9 4QG

Country

United Kingdom

NUTS code

- UKJ1 - Berkshire, Buckinghamshire and Oxfordshire

Companies House

11553384

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

J.C. Peacock & Co Limited (T/A Peacock Salt)

North Harbour, Ayr, Ayrshire, KA8 8AE

Country

United Kingdom

NUTS code

- UKM9 - Southern Scotland

Companies House

SC025860

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Safecote Limited

Houldsworth Mill Business & Arts Centre, Houldsworth Street, Reddish, Stockport,  
Cheshire, SK5 6DA

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

Companies House

03409789

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Winter Service Solutions Ltd

7 Hughes Lane, Malpas, Cheshire, SY14 7FB

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

Companies House

07841440

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £5,000,000

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## Section VI. Complementary information

### VI.3) Additional information

As a Central Purchasing Body as defined in the Public Contracts Regulations 2015, the Framework Agreement is open for use by Public Bodies (defined at <https://www.espo.org/amfile/file/download/file/9608/>) that also fall into one of the following classifications of user throughout all administrative regions of the UK: Local Authorities; Educational Establishments (including Academies); Central Government Departments and Agencies; Police, Fire & Rescue and Coastguard Emergency Services; NHS and HSC Bodies, including Ambulance Services; Registered Charities; Registered Social Landlords; The Corporate Office of the House of Lords, The Corporate Officer of the House of Commons; or any public body established by or under the Scotland Act 1998 or any Act of the Scottish Parliament. Details of the classification of end user establishments and geographical areas are available at: <https://www.espo.org/legal>.

ESPO has established a commercial trading company, ESPO Trading Limited, whose target clients are third sector organisations such as national and local charities, public sector mutual organisations and other organisations involved in the delivery of services to or for the public sector. The successful Supplier may be asked to enter into an additional separate framework agreement (the Second Framework) with ESPO Trading Limited on materially similar terms to that found in the tender pack to be entered into by ESPO itself.

Any Second Framework agreement will be a purely commercial agreement and will, for the avoidance of doubt, not be governed by the Public Contract Regulations 2015 or other public procurement legislation. ESPO Trading Limited may enter into the second framework agreement with the successful supplier and make it available to third sector clients who themselves are not required to follow the Public Contracts Regulations 2015 or other public procurement legislation. Accordingly, this is provided for bidders information only.

An eAuction process may be used to award subsequent call off contracts following the reopening of competition among the parties to the Framework Agreement.

### VI.4) Procedures for review

#### VI.4.1) Review body

The Royal Court of Justice

The Strand

LONDON

WC2A 2LL

Country

United Kingdom

Internet address

<https://www.justice.gov.uk/>

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Information on deadlines(s) for review procedures can be found in Part 3, Chapter 6 of the Public Contracts Regulations 2015.