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Tender

Tender for Strategic Partner: Delivery of Residential and Nursing Care in Gloucestershire County Council Estate.

Gloucestershire County Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-015920

Procurement identifier (OCID): ocds-h6vhtk-0504df

Published 17 April 2025, 1:51pm

Scope

Description

Gloucestershire County Council are seeking to procure a partner for the delivery of Residential and Nursing Care Services in 5 homes. The authority intends to award Master Service Agreement (MSA) A five-year contract commencing on 01 February 2026 and expiring on 31 January 2031, with the option for the agreement to be extended by up to five years initially and then for further periods of up to five years if mutually agreed by the Parties such that the Expiry Date is the last day of the current extended Term, provided always the Expiry Date shall be no later than 31 January 2040.

This contract is being procured under the Light Touch Regime. The Council will issue statements of services for the first five homes and the Council may issue statements of services for further Homes in the future depending on requirement.

The Council may, during the term of the contract require services be provided at additional Homes. In the event that the Council issues a Statement of Services for one or more Homes in addition to the initial tranche of five Homes, the Statement of Services Fee will be based on the prices stated in the Pricing Schedule, taking into account the indexation applied by the Council to its bed rates in the period from the Commencement Date plus any other reasonable increases in the Provider's pricing due to external factors

such as minimum pay rates and inflation.

The preliminary market engagement was conducted (over 12 months) prior to the commencement of the Procurement Act 2023; a Preliminary Market Engagement Notice was therefore not published

Total value (estimated)

- £234,000,000 excluding VAT
- £234,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 February 2026 to 31 January 2031
- Possible extension to 31 January 2040
- 14 years

Description of possible extension:

A five-year contract commencing on 01 February 2026 and expiring on 31 January 2031, with the option for the agreement to be extended by up to five years initially and then for further periods of up to five years if mutually agreed by the Parties such that the Expiry Date is the last day of the current extended Term, provided always the Expiry Date shall be no later than 31 January 2040.

Options

The right to additional purchases while the contract is valid.

The contract has the option to include additional new homes in the future.

A five-year contract commencing on 01 February 2026 and expiring on 31 January 2031, with the option for the agreement to be extended by up to five years initially and then for further periods of up to five years if mutually agreed by the Parties such that the Expiry Date is the last day of the current extended Term, provided always the Expiry Date shall be no later than 31 January 2040.

Main procurement category

Services

CPV classifications

- 85000000 - Health and social work services

Contract locations

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

Participation

Legal and financial capacity conditions of participation

See Published Procurement Specific Questionnaire (PSQ) in Appendix 5, for full details of Conditions to Participate and evaluation methodology.

Technical ability conditions of participation

See Published Procurement Specific Questionnaire (PSQ) in Appendix 5, for full details of Conditions to Participate and evaluation methodology.

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

20 May 2025, 5:00pm

Tender submission deadline

6 June 2025, 12:00pm

Submission address and any special instructions

Submissions of tender will be electronically via the council's procurement portal - www.supplyingthesouthwest.org.uk. Submissions outside this portal will not be accepted and deemed invalid.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

21 August 2025

Award criteria

Name	Description	Type	Weighting
Quality	Quality is based on a number of quality questions with weighting on each question including social value. The total weighting available for quality question is 85% and Social Value at 15% making a total award criteria of 100%)	Quality	100%

Other information**Applicable trade agreements**

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revisedYes

Procedure

Procedure type

Open procedure

Special regime

Light touch

Documents

Associated tender documents

<https://procontract.due-north.com>

www.supplyingthesouthwest.org.uk

Contracting authority

Gloucestershire County Council

- Public Procurement Organisation Number: PZHT-7473-ZVPN

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Gloucester

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United Kingdom

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Website: <http://www.supplyingthesouthwest.org.uk>

Region: UKK13 - Gloucestershire

Organisation type: Public authority - sub-central government