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Tender

## **Solent Skills Bootcamp Framework**

Portsmouth City Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-015801

Procurement identifier (OCID): ocds-h6vhtk-050457

Published 17 April 2025, 10:39am

## **Changes to notice**

This notice has been edited. The [previous version](#) is still available.

Values for each Lot updated to reflect Wave 6 contract values.

## **Scope**

## **Reference**

P00005088

## Description

Portsmouth City Council (the Contracting Authority), on behalf of the Solent Growth Partnership, is inviting tenders from suitably qualified suppliers in order to set up a Light Touch Framework (multi-lot, multi-supplier) to provide Skills Bootcamp Training.

This is an opportunity to deliver Skills Bootcamp training across the Solent as part of a series of skills interventions under the Skills for Life Programme. Skills Bootcamps are funded by the Department for Education (DfE) and will assist in the achievement of the Solent Growth and Prosperity Strategy to develop a world class talent base, helping people at all stages of their career build the skills they need.

In this regard, we are seeking suitably qualified and experienced training providers to develop and deliver a Skills Bootcamps Framework that help us achieve the Solent Growth and Prosperity Strategy and in particular the people priority of "Confident, prosperous and healthy". This is underpinned by the Solent Local Skills Improvement Plan (LSIP) prepared by the Hampshire Chamber of Commerce (CoC) as the designated employer representative body for the Solent region by the DfE in August 2022.

Solent Skills bootcamps should seek to address the gaps within the local skills system supporting employers with current and future local skills needs. The most recent Solent Local Skills Report (2022) identifies a range of skills needs for the Solent and highlighted critical issues surrounding acute skills shortage and recruitment challenges experienced across many of the Solent's key employment sectors.

The successful training providers will need to demonstrate an understanding of the Solent and have an extensive community reach and strong industry networks. The Council is particularly interested in responses that can achieve value for money across the region, which may include collaborations or partnership/consortia applications.

The Framework will be re-opened for new entrants at the Council's discretion. Circumstances in which this may occur could be if new Lots are included, if further funding is received or if suppliers opt to leave the Framework.

The Framework will be split into 18 Lots as laid in this Notice. A maximum of 5 suppliers will be awarded a place onto each Lot. Should there be multiple suppliers with tied scores then this number may be increased.

The Council reserves the right to open further Lots which will be advertised via an updated

Notice. If further Lots are included then the framework will be re-opened for applications. Further details of Lots that are currently being considered are:

- a) Maritime
- b) Construction
- c) Hydrogen/Low carbon

The first call-offs under the Framework will be for Wave 6 of Skills Bootcamp. A budget ceiling of £3,195,000 (excluding VAT) is set for this work. The values given against each Lot in this Notice is for Wave 6 only.

Over the lifetime of the Framework, subject to additional funding, the total value is estimated at £24 million, however no guarantee can be made in respect of the accuracy of this estimate or any guarantee of future spend via the Framework.

The estimated value could also increase subject to new Lots being introduced or additional funds being made available for current or future funders.

The Framework term will be for 8 years. Call-off contract durations will vary depending on funding, details will be provided at the point of call-off.

The procurement timetable is set out below-

Tender Notice & Associated Tender Documents published - 16/04/25

Teams Bidder Briefing - 24/04/25

Deadline for Supplier Clarifications - 30/04/25 at 23:59

Deadline to submit a Tender Submission - 14/05/25 at 12:00 (midday)

Assessment Deadline - 23/05/25

Issue Assessment Summaries - 30/05/25

Publish Framework Award Notice - 30/05/25

Voluntary Standstill period - To midnight 11/06/25

Execute Framework Contract - as soon as practicable following standstill.

For further information and to access the full set of tender documents, tenderers are

directed to the Council's eSender site, Intend. <https://intendhost.co.uk/portsmouthcc.aspx/home>

## **Commercial tool**

Establishes a framework

## **Total value (estimated)**

- £24,000,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 20 June 2025 to 19 June 2033
- 8 years

## **Options**

The right to additional purchases while the contract is valid.

The Council reserves the right to open further Lots which will be advertised via an updated Notice. If further Lots are included then the framework will be re-opened for applications. Further details of Lots that are currently being considered are:

- a) Maritime
- b) Construction
- c) Hydrogen/Low carbon

## **Main procurement category**

Services

## **CPV classifications**

- 80500000 - Training services

## **Contract locations**

- UKJ3 - Hampshire and Isle of Wight
- 

## **Lot 1. Construction - Solar installation bootcamp training**

### **Description**

Construction - Solar installation training could include content such as different roofing types, scenarios, PV modules, industry standards, technology, battery storage.

### **Lot value (estimated)**

- £120,000 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot 2. Engineering and Manufacturing: Marine Electrician bootcamp training**

### **Description**

Engineering and Manufacturing: Marine Electrician training could include content such as H&S electricity at work, terminology, ISO standards, RCR, fixings, cable management, navigation equipment, transducers, bonding.

### **Lot value (estimated)**

- £120,000 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot 3. Engineering and Manufacturing: Boat building**

## bootcamp training

### Description

Engineering and Manufacturing: Boat building training could include content such as moulding, plastics, fit out, composites, painting and finishing, rigging, chandlery and cordage.

### Lot value (estimated)

- £120,000 including VAT

Framework lot values may be shared with other lots

### Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## Lot 4. Digital: Digital Marketing bootcamp training

### Description

Digital: Digital Marketing training could include content such as SEO, advertising, marketing and analytics, web design, market research, competitor analysis.

### Lot value (estimated)

- £600,000 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot 5. Digital: Software development bootcamp training**

### **Description**

Digital: Software development training to include - HTML, CSS, JavaScript, API's, databases, react, cloud computing.

### **Lot value (estimated)**

- £180,000 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot 6. Digital: Artificial Intelligence (AI) bootcamp training**



## Description

Digital: AI course content - machine learning, methods and applications, data visitation, ethical aspects, professional standards.

## Lot value (estimated)

- £150,000 including VAT

Framework lot values may be shared with other lots

## Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## Lot 7. Sales, marketing and procurement: Business development, Sales and Account Management bootcamp training

## Description

Sales, marketing and procurement: Business development, Sales and Account Management training course content could include sales planning and target, customer engagement, needs analysis, propose and present solutions, gathering intelligence, closing sales, negotiating.

## Lot value (estimated)

- £150,000 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot 8. Creative and design: Creative business skills bootcamp training**

### **Description**

Creative and design: Creative business skills training course content could include motivation techniques, HR/legal, building relationships, communication, finance, self-Management, decision making.

### **Lot value (estimated)**

- £200,000 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot 9. Creative and Design: Screen Skills bootcamp training**

### **Description**

Creative and Design: Screen Skills training course content could include project management basics in screen, film and HETV, games development, visual effects, live production and broadcasting, creative software.

### **Lot value (estimated)**

- £80,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot 10. Creative and design: Gaming bootcamp training**

### **Description**

Creative and design: Gaming training course content could include understanding the industry, platforms, business planning, running a business, market research, stakeholder engagement.

### **Lot value (estimated)**

- £120,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot 11. Business and administration: Project Manager bootcamp training**

### **Description**

Business and administration: Project Manager training course content - lifecycle delivery, review and analyse, stakeholder engagement, prepare documents and diagrams, plan resources, quality management systems

### **Lot value (estimated)**

- £87,500 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot 12. Education and Early years: Early years practitioner bootcamp training**

### **Description**

Education and Early years: Early years practitioner training course content could include safeguarding, SEND, multi-agency working, relationships with parents, how children learn, use of play, children's differing needs.

### **Lot value (estimated)**

- £140,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot 13. Transport and Logistics: Logistics bootcamp training**

### **Description**

Transport and Logistics: Logistics training course content could include inventory and warehousing, customs, procurement, supply chain, customer service, border processes.

## **Lot value (estimated)**

- £87,500 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot 14. Care - NHS Healthcare support worker bootcamp training**

### **Description**

Care - NHS Healthcare support worker training course content could include legislation, person centred care, duty of care, wellbeing, medication, signs and symptoms, communication, infection prevention, PPE.

## **Lot value (estimated)**

- £210,000 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

## **Lot 15. Care: Adult Health and Social Care bootcamp training**

### **Description**

Care: Adult Health and Social Care training course content could include codes of practise, leadership, professional boundaries, compliance and regulations, communication, H&S.

### **Lot value (estimated)**

- £140,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot 16. Hospitality: Hospitality Team member bootcamp training**

### **Description**

Hospitality: Hospitality Team member training course content could include assemble and serve a range of food and beverages to customers, ensuring a seamless and quality customer experience, reception, housekeeping.

## **Lot value (estimated)**

- £180,000 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot 17. Green Skills: Sustainability and net zero bootcamp training**

### **Description**

Green Skills: Sustainability and net zero training course content could include change management, metrics, performance, stakeholder relationships, negotiating, ethical risks, quality assurance.

## **Lot value (estimated)**

- £300,000 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.



## **Lot 18. Retail: retailer bootcamp training**

### **Description**

Retail: retailer training course content could include - advise on and sell products and services in a customer-centric retail environment. This includes creating an accessible and well-presented environment.

### **Lot value (estimated)**

- £210,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Framework**

### **Maximum number of suppliers**

Unlimited

## **Maximum percentage fee charged to suppliers**

0%

## **Framework operation description**

Evaluation for admittance onto the Framework will be assessed on a quality only basis since the budget is set.

## **Award method when using the framework**

Either with or without competition

## **Contracting authorities that may use the framework**

Establishing party only

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## **Participation**

### **Legal and financial capacity conditions of participation**

**Lot 1. Construction - Solar installation bootcamp training**

**Lot 2. Engineering and Manufacturing: Marine Electrician bootcamp training**

**Lot 3. Engineering and Manufacturing: Boat building bootcamp training**

**Lot 4. Digital: Digital Marketing bootcamp training**

**Lot 5. Digital: Software development bootcamp training**

**Lot 6. Digital: Artificial Intelligence (AI) bootcamp training**

**Lot 7. Sales, marketing and procurement: Business development, Sales and Account Management bootcamp training**

**Lot 8. Creative and design: Creative business skills bootcamp training**

**Lot 9. Creative and Design: Screen Skills bootcamp training**

**Lot 10. Creative and design: Gaming bootcamp training**

**Lot 11. Business and administration: Project Manager bootcamp training**

**Lot 12. Education and Early years: Early years practitioner bootcamp training**

**Lot 13. Transport and Logistics: Logistics bootcamp training**

**Lot 14. Care - NHS Healthcare support worker bootcamp training**

**Lot 15. Care: Adult Health and Social Care bootcamp training**

**Lot 16. Hospitality: Hospitality Team member bootcamp training**

**Lot 17. Green Skills: Sustainability and net zero bootcamp training**

**Lot 18. Retail: retailer bootcamp training**

As described in the Invitation to Tender documentation.

## **Technical ability conditions of participation**

**Lot 1. Construction - Solar installation bootcamp training**

**Lot 2. Engineering and Manufacturing: Marine Electrician bootcamp training**

**Lot 3. Engineering and Manufacturing: Boat building bootcamp training**

**Lot 4. Digital: Digital Marketing bootcamp training**

**Lot 5. Digital: Software development bootcamp training**

**Lot 6. Digital: Artificial Intelligence (AI) bootcamp training**

**Lot 7. Sales, marketing and procurement: Business development, Sales and**

**Account Management bootcamp training**

**Lot 8. Creative and design: Creative business skills bootcamp training**

**Lot 9. Creative and Design: Screen Skills bootcamp training**

**Lot 10. Creative and design: Gaming bootcamp training**

**Lot 11. Business and administration: Project Manager bootcamp training**

**Lot 12. Education and Early years: Early years practitioner bootcamp training**

**Lot 13. Transport and Logistics: Logistics bootcamp training**

**Lot 14. Care - NHS Healthcare support worker bootcamp training**

**Lot 15. Care: Adult Health and Social Care bootcamp training**

**Lot 16. Hospitality: Hospitality Team member bootcamp training**

**Lot 17. Green Skills: Sustainability and net zero bootcamp training**

**Lot 18. Retail: retailer bootcamp training**

As described in the Invitation to Tender documentation.

**Particular suitability**

**Lot 1. Construction - Solar installation bootcamp training**

**Lot 2. Engineering and Manufacturing: Marine Electrician bootcamp training**

**Lot 3. Engineering and Manufacturing: Boat building bootcamp training**

**Lot 4. Digital: Digital Marketing bootcamp training**

**Lot 5. Digital: Software development bootcamp training**

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**Lot 17. Green Skills: Sustainability and net zero bootcamp training**

**Lot 18. Retail: retailer bootcamp training**

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

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## **Submission**

### **Enquiry deadline**

30 April 2025, 11:59pm

### **Tender submission deadline**

14 May 2025, 12:00pm

## Submission address and any special instructions

<https://www.in-tendhost.co.uk/portsmouthcc.aspx/home>

## Tenders may be submitted electronically

Yes

## Languages that may be used for submission

English

## Award decision date (estimated)

30 May 2025

## Recurring procurement

Publication date of next tender notice (estimated): 16 April 2033

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## Award criteria

Name	Type	Weighting
Quality Assessment Question	Quality	100%

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## Other information

### Conflicts assessment prepared/revised

Yes

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## Procedure

### Procedure type

Open procedure

### Special regime

Light touch

### Reduced tendering period

Yes

Light touch contract - no minimum

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## Documents

## Associated tender documents

<https://www.in-tendhost.co.uk/portsmouthcc.aspx/home>

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## Contracting authority

### Portsmouth City Council

- Public Procurement Organisation Number: PCNL-5714-PRZV

Civic Offices, Guildhall Square

Portsmouth

PO1 2AL

United Kingdom

Email: [procurement@portsmouthcc.gov.uk](mailto:procurement@portsmouthcc.gov.uk)

Website: <https://www.portsmouth.gov.uk/>

Region: UKJ31 - Portsmouth

Organisation type: Public authority - sub-central government