

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/015801-2024>

Planning

## **Pathology Solutions**

HealthTrust Europe LLP (HTE) acting on behalf of

F01: Prior information notice

Prior information only

Notice identifier: 2024/S 000-015801

Procurement identifier (OCID): ocds-h6vhtk-0468c3

Published 20 May 2024, 10:09am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

HealthTrust Europe LLP (HTE) acting on behalf of

19 George Road

Edgbaston, Birmingham

B15 1NU

#### **Contact**

Connor Smith

#### **Email**

[connor.smith@htepg.com](mailto:connor.smith@htepg.com)

#### **Telephone**

+44 8458875000

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://healthtrusteurope.bravosolution.co.uk>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

---

## Section II: Object

### II.1) Scope of the procurement

#### II.1.1) Title

Pathology Solutions

#### II.1.2) Main CPV code

- 85111800 - Pathology services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

This PIN is for Suppliers to express their interest in a Framework Agreement for Pathology Solutions. This Framework's scope is to become an all-encompassing solution for Pathology needs, including the provision of equipment, analysers, maintenance, reagents, managed services, software, laboratory consumables, automation, and innovative solutions. Organisations interested in bidding for this framework agreement should register their interest by submitting the Microsoft Form detailed below by 26/07/2024.

To support your email indicating your interest, please submit the following Microsoft Form to confirm your interest, selecting the lots you are interested in and providing a brief overview of your organisation's operations. <https://forms.office.com/e/jMc4Mc1sKD>

If you are unable to access the Sway form, please submit the above by emailing at [eman.majid@htepg.com](mailto:eman.majid@htepg.com).

For clarity, HTE intends to begin market engagement with interested Suppliers in August 2024.

#### II.1.5) Estimated total value

Value excluding VAT: £500,000,000

#### II.1.6) Information about lots

This contract is divided into lots: Yes

## **II.2) Description**

### **II.2.1) Title**

Pathology Equipment (all analysers)

Lot No

1a

### **II.2.2) Additional CPV code(s)**

- 33100000 - Medical equipments
- 33124110 - Diagnostic systems
- 33124130 - Diagnostic supplies
- 33159000 - Clinical chemistry system
- 33698000 - Clinical products
- 38434500 - Biochemical analysers
- 38434510 - Cytometers
- 38434520 - Blood analysers
- 38434540 - Biomedical equipment
- 38434550 - Blood-cell counters
- 38434560 - Chemistry analyser
- 38434570 - Haematology analysers
- 38434580 - Immunoassay analysers

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 1a will establish a supply for Diagnostic Pathology Equipment. A comprehensive range of diagnostic pathology equipment will be available through this lot which includes but is not limited to laboratory equipment, pathology analysers, equipment reagents, and

any other associated equipment, consumables, maintenance and any associated software.

## **II.2) Description**

### **II.2.1) Title**

Digital Pathology Equipment

Lot No

1b

### **II.2.2) Additional CPV code(s)**

- 33000000 - Medical equipments, pharmaceuticals and personal care products
- 33100000 - Medical equipments
- 33110000 - Imaging equipment for medical, dental and veterinary use
- 33124100 - Diagnostic devices
- 33190000 - Miscellaneous medical devices and products
- 33197000 - Medical computer equipment
- 38520000 - Scanners

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This Lot 1b will establish a supply for all digital pathology equipment, including but not limited to Whole Slide Imaging Scanners, workstations, and any other associated equipment, consumables, maintenance and any associated software.

## **II.2) Description**

### **II.2.1) Title**

Gross Imaging

Lot No

1c

### **II.2.2) Additional CPV code(s)**

- 33100000 - Medical equipments
- 33124100 - Diagnostic devices
- 38520000 - Scanners
- 85111800 - Pathology services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 1c will establish a supply for all Gross Imaging equipment requirements, including but not limited to imaging systems, stands, any equipment used to capture images on macroscopic specimens and any other associated equipment, consumables, maintenance and any associated software.

## **II.2) Description**

### **II.2.1) Title**

POCT Equipment

Lot No

1d

### **II.2.2) Additional CPV code(s)**

- 33100000 - Medical equipments
- 33124100 - Diagnostic devices
- 33124110 - Diagnostic systems
- 33124130 - Diagnostic supplies
- 33124131 - Reagent strips
- 33159000 - Clinical chemistry system

- 33698000 - Clinical products

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 1d will establish a supply for all Point of Care Testing (POCT) equipment. This is to include but not be limited to blood glucose and ketone analysers, blood gas analysers, rapid diagnostic test kits, drugs of abuse test kits, urinalysis analysers/test kits, coagulation analysers/test kits, HbA1c analysers/test kits, cholesterol test kits, multi test systems, coronavirus test kits, and any other associated equipment, consumables, maintenance and software.

## **II.2) Description**

### **II.2.1) Title**

Pathology Automation/Robotics Equipment

Lot No

1e

### **II.2.2) Additional CPV code(s)**

- 33124100 - Diagnostic devices
- 33124130 - Diagnostic supplies
- 48921000 - Automation system

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 1e will establish a supply for laboratory pathology automation and robotics equipment to enhance workflow. This is to include but not be limited to, all levels of automation (full and partial) enhancing workflow on pathology specimen solutions, solutions with none or minimal human interaction on laboratory workflow, automated tracked systems and innovative robotic designs to enhance laboratory workflow i.e. automated phlebotomy

robots, automated liquid handling equipment, and any other associated equipment, consumables, maintenance and any associated software.

## **II.2) Description**

### **II.2.1) Title**

Pre-Pre-Analytics

Lot No

1f

### **II.2.2) Additional CPV code(s)**

- 33124110 - Diagnostic systems
- 33159000 - Clinical chemistry system
- 33698000 - Clinical products
- 85111800 - Pathology services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 1f will establish a supply for pre-pre-analytics through technological innovation. This is to include but not be limited to technologies that address the quality and tracking of samples throughout the pathology pathway, and any other associated equipment, consumables, maintenance and any associated software.

## **II.2) Description**

### **II.2.1) Title**

Pathology Managed Service

Lot No

2a

### **II.2.2) Additional CPV code(s)**

- 33124100 - Diagnostic devices
- 33124130 - Diagnostic supplies
- 85111800 - Pathology services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 2a will establish a supply for managed services for all pathology disciplines, which will include but not be limited to provision of, maintenance and replacement of pathology equipment (including enabling works), associated connectivity and the supply of consumables, associated items, chemicals and reagents as a managed service. The pathology disciplines within scope as follows; Digital Pathology, Cellular Pathology, Microbiology, Blood Sciences and POCT.

## **II.2) Description**

### **II.2.1) Title**

Digital Pathology End to End Solution

Lot No

3a

### **II.2.2) Additional CPV code(s)**

- 33000000 - Medical equipments, pharmaceuticals and personal care products
- 33100000 - Medical equipments
- 33110000 - Imaging equipment for medical, dental and veterinary use
- 33124100 - Diagnostic devices
- 33124110 - Diagnostic systems
- 33190000 - Miscellaneous medical devices and products
- 33197000 - Medical computer equipment
- 38520000 - Scanners

- 48318000 - Scanner software package
- 48328000 - Image-processing software package
- 48329000 - Imaging and archiving system
- 85111800 - Pathology services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 3a will cover provision of the entire digital pathology service and requirements in Participating Authorities transformation to digital workflows. This will include all equipment, software and any additional services or solutions to support with the entire transformation and maintenance.

## **II.2) Description**

### **II.2.1) Title**

Digital Pathology Software (Including IMS + Storage)

Lot No

4a

### **II.2.2) Additional CPV code(s)**

- 33124110 - Diagnostic systems
- 33197000 - Medical computer equipment
- 48318000 - Scanner software package
- 48329000 - Imaging and archiving system
- 85111800 - Pathology services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

## **II.2.4) Description of the procurement**

Lot 4a will cover all digital pathology software associated with a digital pathology workflow. This includes but is not limited to, digital image management solutions, image reporting solutions, and analysis, storage and any other associated systems that any Participating Authority may require.

## **II.2) Description**

### **II.2.1) Title**

Clinical AI

Lot No

4b

### **II.2.2) Additional CPV code(s)**

- 33124110 - Diagnostic systems
- 48328000 - Image-processing software package
- 48461000 - Analytical or scientific software package
- 48814400 - Clinical information system
- 72212000 - Programming services of application software
- 72212328 - Image-processing software development services
- 72212460 - Analytical, scientific, mathematical or forecasting software development services
- 72212461 - Analytical or scientific software development services
- 72300000 - Data services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 4b will include but is not limited to the supplier of pathology diagnostic and/or Operational AI tools, algorithms, analytics in existence, or developed in conjunction with a customer.

## **II.2) Description**

### **II.2.1) Title**

Image Storage Solutions

Lot No

4c

### **II.2.2) Additional CPV code(s)**

- 48780000 - System, storage and content management software package
- 48782000 - Storage management software package

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 4c will include the provision of Image Storage Solutions for pathology laboratories. This includes but is not limited to the software solutions to enable storage, any supporting infrastructure, any security software to protect the solutions.

## **II.2) Description**

### **II.2.1) Title**

Patient sample tracking

Lot No

4d

### **II.2.2) Additional CPV code(s)**

- 33124110 - Diagnostic systems
- 33159000 - Clinical chemistry system
- 33698000 - Clinical products
- 85111800 - Pathology services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 4d will include the provision of patient sample tracking software throughout the whole pathology patient pathway. This includes but is not limited to, application support for sample tracking, barcode/RFID and tracking technologies.

## **II.2) Description**

### **II.2.1) Title**

Blood Collection

Lot No

5a

### **II.2.2) Additional CPV code(s)**

- 33141300 - Venepuncture, blood sampling devices

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 5a is for the supply of blood collection consumables, devices and accessories.

## **II.2) Description**

### **II.2.1) Title**

Laboratory Consumables

Lot No

5b

### **II.2.2) Additional CPV code(s)**

- 33140000 - Medical consumables
- 33694000 - Diagnostic agents
- 33698000 - Clinical products

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 5b will establish a supply of laboratory consumables for all pathology disciplines including Biochemistry, Cellular Pathology, Gross Imaging, Microbiology, Blood Sciences, POCT. This includes all laboratory consumables associated within the pathology service workflow.

## **II.2) Description**

### **II.2.1) Title**

Culture Media

Lot No

5c

### **II.2.2) Additional CPV code(s)**

- 24931250 - Culture medium
- 33698100 - Microbiological cultures

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 5c will establish the supply of Pre-Poured and Bottled Culture Media Products, Services and Associated Consumables. This includes but will not be limited to, chromogenic media, pre-poured and bottles culture media, associated antibiotic susceptibility testing products and consumables.

## **II.2) Description**

### **II.2.1) Title**

Reagents and Quality Control

Lot No

5d

### **II.2.2) Additional CPV code(s)**

- 33140000 - Medical consumables
- 33694000 - Diagnostic agents
- 33698000 - Clinical products

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 5d will establish the supply of Reagents and QC materials for all scoped pathology disciplines. This will include all reagents and supporting material and/or to allow QC testing for associated equipment.

## **II.3) Estimated date of publication of contract notice**

4 November 2024

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes