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Tender

Winter Maintenance Products and Services

Yorkshire Purchasing Organisation

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-015745

Procurement identifier (OCID): ocds-h6vhtk-055705 ([view related notices](#))

Published 20 February 2026, 2:45pm

Scope

Reference

001305

Description

YPO are looking for Suppliers to be appointed onto a Framework Agreement following a Competitive Tendering Procedure for the supply of Winter Maintenance Products and Services to the public sector. This Framework is designed to meet the needs of YPO and Other Contracting Authorities.

Commercial tool

Establishes a framework

Total value (estimated)

- £100,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 6 May 2026 to 5 May 2030
- 4 years

Main procurement category

Goods

CPV classifications

- 14400000 - Salt and pure sodium chloride
- 24951310 - De-icing agents
- 24951311 - Anti-freezing preparations
- 34927100 - Road salt
- 44113910 - Winter-maintenance materials
- 90620000 - Snow-clearing services
- 90630000 - Ice-clearing services

Contract locations

- UK - United Kingdom
- GG - Guernsey

- IM - Isle of Man
 - JE - Jersey
-

Lot 1. Brown Rock Salt 6mm or 10mm minimum 27 tonne deliveries

Description

The supply of Brown Rock Salt in 6mm and 10mm Agricultural BY-Product Additives in delivery sizes of 20 tonne at a minimum

Lot value (estimated)

- £100,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. White Rock or Marine Salt minimum 27 tonne deliveries

Description

The supply of White De-Icing Salt in varying delivery quantities: 10 tonne Delivery via Standard Tipper OR Rigid vehicle: 20 tonne Delivery via Standard Tipper OR Rigid vehicle: 28 tonne Delivery via Standard Tipper

Lot value (estimated)

- £100,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. Salt Domes & Barns

Description

The successful suppliers will design, supply, install, and maintain salt storage building systems such as but not limited to:

- Domes
- Barns
- Sheds

Scope of Service:

Suppliers must provide turnkey solutions, including site preparation, structural installation, and ongoing maintenance where required.

Suppliers must ensure compliance with building regulations, structural integrity standards, and health & safety requirements.

Lot value (estimated)

- £100,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 4. Supply, Installation and Maintenance of Saturators

Description

The supply and installation of liquid holding tanks; Training of Operators; Repairs to Saturators and the servicing and Maintenance of Saturators

Lot value (estimated)

- £100,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 5. Winter Gritting, Snow Clearance and Grounds Maintenance Services

Description

The successful suppliers will work with YPO to develop their best offering for the educational, healthcare, local authority, and wider public sector customer base.

Suppliers must be able to provide a minimum of 66% of the following services as a mandatory requirement:

- Snow Clearing Services (including Labour and Vehicles)
- Gritting Services
- Grounds Maintenance Services
- Tree Maintenance Services
- Daily Electronic Reporting

Flexibility of Service Delivery:

- Suppliers must offer options for full-service provision (labour and vehicles) and labour-only provision where councils or customers provide their own vehicles but require qualified operatives to drive them.

Lot value (estimated)

- £100,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 6. Sheeting - Supply, Installation and Site Management Services

Description

The supply and installation of sheeting for salt piles alongside site management of salt piles.

Lot value (estimated)

- £100,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 7. Bagged Brown or White Salt 850kg and 1000kg bags

Description

The supply of:

Brown Rock Salt 1000kg Bag - Minimum 5 Bags

Brown Rock Salt 1000kg Bag - Single

Brown Rock Salt 850kg Bag - Minimum 5 Bags

Brown Rock Salt 850kg Bag - Single

Industrial Grade Pre Dried Vacuum Salt 1000kg Bag - Minimum 5 Bags

Industrial Grade Pre Dried Vacuum Salt 1000kg Bag - Single

Industrial Grade Pre Dried Vacuum Salt 850kg Bag - Minimum 5 Bags

Industrial Grade Pre Dried Vacuum Salt 850kg Bag - Single

White De-Icing Salt 1000kg Bag - Minimum 5 Bags

White De-Icing Salt 1000kg Bag - Single

White De-Icing Salt 850kg Bag - Minimum 5 Bags

White De-Icing Salt 850kg Bag - Single

Lot value (estimated)

- £100,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 8. Bagged Brown or White Salt 10kg and 25kg bags

Description

The Supply of:

Brown Rock Salt 10kg Bag - Half Pallet

Brown Rock Salt 10kg Bag - Minimum 5 Pallets

Brown Rock Salt 10kg Bag - Minimum Order Of 10 Bags

Brown Rock Salt 10kg Bag - Single Pallet

Brown Rock Salt 25kg Bag - Half Pallet

Brown Rock Salt 25kg Bag - Minimum 5 Pallets

Brown Rock Salt 25kg Bag - Minimum Order Of 10 Bags

Brown Rock Salt 25kg Bag - Single Pallet

Industrial Pre Dried Vacuum Salt 25kg Bag - Half Pallet

Industrial Pre Dried Vacuum Salt 25kg Bag - Minimum 5 Pallets

Industrial Pre Dried Vacuum Salt 25kg Bag - Minimum Order of 10 Bags

Industrial Pre Dried Vacuum Salt 25kg Bag - Single Pallet

White Salt 10kg Bag - Half Pallet

White Salt 10kg Bag - Minimum 5 Pallets

White Salt 10kg Bag - Minimum Order of 10 Bags

White Salt 10kg Bag - Single Pallet

White Salt 25kg Bag - Half Pallet

White Salt 25kg Bag - Minimum 5 Pallets

White Salt 25kg Bag - Minimum Order Of 10 Bags

White Salt 25kg Bag - Single Pallet

Lot value (estimated)

- £100,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 9. De-Icing Liquids and Granules

Description

The Supply of:

5LTR Low Corrosive De-Icing Liquid (pack of 4)

10LTR Low Corrosive De-Icing Liquid (pack of 2)

15LTR Low Corrosive De-Icing Liquid

IBC Low Corrosive De-Icing Liquid

15LTR Ultra-Low Corrosive De-Icing Liquid

IBC Ultra-Low Corrosive De-Icing Liquid

5LTR De-Icing Brine (pack of 4)

15LTR De-Icing Brine

IBC De-Icing Brine

10kg Low Corrosive De-Icing Granules/Prills

25kg Low Corrosive De-Icing Granules/Prills

15LTR Low Corrosive De-Icing Liquid with Backpack Sprayer, minimum 15LTR approximate capacity. Complete with extendable lance and spray nozzle to allow targeted applications.

15LTR Low Corrosive De-Icing Liquid with 20 to 25LTR capacity Hand Push spreader for

use with liquid de-icer.

Lot value (estimated)

- £100,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 10. Salt Spreaders, Liquid Sprayers, Snow Shovels and Spreader Kits

Description

The Supply of:

SNOW CLEARER

SQUEEGEE/SNOW PLOUGH

ERGONOMIC SLEIGH SHOVEL

SNOW & ICE MULTI TOOL

SNOW & ICE MULTI TOOL YELLOW

SNOW SHOVEL

SNOW CLEARING KIT

HAND HELD SPREADER/SHAKER

HAND HELD SPREADER/SCOOP

DROP SPREADER

SALT SPREADER SMALL

SALT SPREADER MEDIUM

SALT SPREADER LARGE

TOWABLE SPREADER SMALL

TOWABLE SPREADER MEDIUM

TOWABLE SPREADER LARGE

LIQUID DE-ICER BACKPACK

LIQUID DE-ICER SPREADER

Lot value (estimated)

- £100,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Framework

Maximum number of suppliers

Unlimited

Maximum percentage fee charged to suppliers

3%

Framework operation description

The mechanism for Supplier selection for an Award Without Competition by OCAs or YPO will be as follows:

For Lots 1, 2 and 3, which are designated as single-supplier Lots, the objective mechanism for Award Without Competition shall be as follows, Suppliers will be ranked strictly according to their final total score achieved during the initial Framework evaluation for the relevant Lot. The Supplier appointed to each Lot will therefore be the highest-scoring Tenderer for that Lot at Framework award stage. Accordingly, where YPO or an Other Contracting Authority wishes to place a Call-Off Contract under Lots 1-3 without re-opening competition, the Supplier holding first place (highest score) for that Lot shall be selected, provided they are able to meet the specific requirements of the Call-Off Contract.

For lots 7-10, only one supplier will awarded per line, therefore the. Objective mechanism for these lots will be based on awarding without competition to the sole provider of a specific line within these lots.

For an Award Without Competition, a mechanism for determining price payable will be as follows: tender responses to the pricing schedules

For Competitive Selection Process, the mechanism for determining price payable will be described in the Contracting Authority's call-off documentation.

Award method when using the framework

Either with or without competition

Contracting authorities that may use the framework

Any permissible user:

<https://www.ypo.co.uk/about/governance/transparency/permissible-users>

Submission

Enquiry deadline

6 March 2026, 5:00pm

Tender submission deadline

23 March 2026, 5:00pm

Submission address and any special instructions

<http://ypo2.my.site.com/s/Welcome>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

22 April 2026

Award criteria

Name	Type	Weighting
Cost	Cost	40%
Delivery and Customer Service Quality		20%
Social Value and Sustainability Quality		20%
Quality	Quality	20%

Other information

Description of risks to contract performance

To ensure continuity of services during periods of extreme weather or a sudden surge in demand that exceeds forecasted volumes. The following modifications are permitted:

- KPI and lead times variances, in the event of an extreme weather event such as Met Office "red" or "amber" weather warning YPO or the Contracting Authority may temporarily modify standard delivery KPIs.

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Documents

Associated tender documents

<http://ypo2.my.site.com/s/Welcome>

Technical specifications to be met

<http://ypo2.my.site.com/s/Welcome>

Contracting authority

Yorkshire Purchasing Organisation

- Public Procurement Organisation Number: PMRV-4748-MNJV

41 Industrial Park

Wakefield

WF2 0XE

United Kingdom

Contact name: Charlie Holland

Email: Charlie.holland@ypo.co.uk

Website: <https://www.ypo.co.uk/>

Region: UKE45 - Wakefield

Organisation type: Public authority - sub-central government