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Award

## **CONCESSION Coach House Cafe Tender, Penlee House Gallery and Museum**

Penzance Town Council

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-015731

Procurement identifier (OCID): ocds-h6vhtk-05e163 ([view related notices](#))

Published 20 February 2026, 2:32pm

### **Scope**

#### **Description**

The Council is seeking to appoint a Concessionaire to run a café facility for Penlee House Gallery & Museum in Penlee Park.

The appointed Supplier (aka the Concessionaire) would pay a commission-based licence fee, based on percentage gross income with minimum £20,000 annual payment to operate the Café.

The value of the fee will be determined through this tender exercise. A proposed commission structure is set out in the Headline Terms document.

Full details around the Tender can be found in the accompanying documentation.

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## **Contract 1. CONCESSION Coach House Cafe Tender, Penlee House Gallery and Museum**

### **Supplier**

- Tarksum Limited

### **Contract value**

- £5,450,000.01 including VAT

Below the relevant threshold

### **Award decision date**

22 January 2026

### **Earliest date the contract will be signed**

15 March 2026

### **Contract dates (estimated)**

- 1 April 2026 to 31 March 2027
- Possible extension to 1 April 2035
- 9 years, 1 day

Description of possible extension:

Contract for 9 years with possible break at year 1, year 3 and year 6.

## **Main procurement category**

Services

## **CPV classifications**

- 55300000 - Restaurant and food-serving services
- 55400000 - Beverage-serving services
- 55500000 - Canteen and catering services
- 55900000 - Retail trade services

## **Contract locations**

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)

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## **Information about tenders**

- 2 tenders received

- 2 tenders assessed in the final stage:
    - 2 submitted by small and medium-sized enterprises (SME)
    - 0 submitted by voluntary, community and social enterprises (VCSE)
  - 1 supplier awarded contracts
  - 1 supplier unsuccessful (details included for contracts over £5 million)
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### **Unsuccessful suppliers**

- [WARRENS BAKERY LIMITED](#)
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## **Procedure**

### **Procedure type**

Below threshold - open competition

### **Special regime**

Concession

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## **Suppliers**

### **Tarksum Limited**

The Orangery Cafe, Penlee House, Morrab Road

Penzance

TR18 4HE

United Kingdom

Email: [trinkbabs@gmail.com](mailto:trinkbabs@gmail.com)

Region: UKK30 - Cornwall and Isles of Scilly

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

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## **WARRENS BAKERY LIMITED**

• Companies House: 01451668

Ocean House, Lower Quay, Gweek

Helston

TR12 6UD

United Kingdom

Website: <http://www.warrensbakery.co.uk/>

Region: UKK30 - Cornwall and Isles of Scilly

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

## **Contracting authority**

### **Penzance Town Council**

- Public Procurement Organisation Number: PYNG-4641-RJNQ

Penlee Centre

Penzance

TR18 4HE

United Kingdom

Email: [INFO@penzance-tc.gov.uk](mailto:INFO@penzance-tc.gov.uk)

Region: UKK30 - Cornwall and Isles of Scilly

Organisation type: Public authority - sub-central government