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Tender

National Property Agent Services

Associated British Ports

F05: Contract notice – utilities

Notice identifier: 2024/S 000-015722

Procurement identifier (OCID): ocds-h6vhtk-045a72

Published 17 May 2024, 2:30pm

Section I: Contracting entity

I.1) Name and addresses

Associated British Ports

25 Bedford Street

London

WC2E 9ES

Email

procurement@abports.co.uk

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

<https://in-tendhost.co.uk/abp/asp/Tenders/Current>

Buyer's address

<https://in-tendhost.co.uk/abp/asp/Tenders/Current>

I.3) Communication

Access to the procurement documents is restricted. Further information can be obtained at

<https://in-tendhost.co.uk/abp/asp/Tenders/Current>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://in-tendhost.co.uk/abp/asp/Tenders/Current>

Tenders or requests to participate must be submitted to the above-mentioned address

I.6) Main activity

Port-related activities

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

National Property Agent Services

Reference number

ABP-BSS-GRP-24-0746

II.1.2) Main CPV code

- 70000000 - Real estate services

II.1.3) Type of contract

Services

II.1.4) Short description

Associated British Ports (ABP) intend to procure a National Principal Property Agent to provide strategic letting agency and other services, across its substantial multi-sector property portfolio including industrial and logistics units, open storage, and development land. ABP is looking for expressions of interest from parties capable of providing core property agency leasing and letting services on a national level and ancillary services such as acquisition and investment, valuation, property management, building surveying, development, sustainability, strategic advice, landlord and tenant.

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 70000000 - Real estate services
- 70332000 - Non-residential property services
- 70322000 - Vacant-land rental or sale services
- 70310000 - Building rental or sale services
- 70321000 - Land rental services
- 70110000 - Development services of real estate
- 70121000 - Building sale or purchase services
- 70130000 - Letting services of own property
- 70300000 - Real estate agency services on a fee or contract basis
- 70122000 - Land sale or purchase services
- 70332200 - Commercial property management services
- 70330000 - Property management services of real estate on a fee or contract basis
- 70320000 - Land rental or sale services
- 70112000 - Development of non-residential real estate

- 70332300 - Industrial property services
- 70120000 - Buying and selling of real estate
- 70220000 - Non-residential property renting or leasing services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various sites across England, Wales and Scotland, please refer to the further information provided.

II.2.4) Description of the procurement

Associated British Ports (ABP) intends to establish a contract for National Principal Property Agent Services spanning the complete multi-sector UK portfolio which has a property asset value of c. £ 2.6BN with an approximate rent roll of c. £109M. The current portfolio extends to approximately 3,743ha and consists of over 750 tenants across 21 port locations across England, Scotland, and Wales. Each geographic region has different characteristics, but they all have a range of common requirements associated with a mix of asset types, and different tenancy arrangements relating to industrial and logistics units, open storage, and development land. The primary objective of the proposed new contract is to create new and recurring income via a range of leasehold and development transactions, such as lettings, build to suit and ground leases. Each region presents significant and unique opportunities to increase property revenue offering substantial development opportunities in strategic locations, providing unrivalled port facilities as well as comprehensive multimodal transport links with a number of sites well located in proximity to existing urban centres and close to major transport hubs. ABP continues to diversify its approach to property, increases focus on off port development and continues to make significant infrastructure investments to support the green energy sector solidifying strategic alliances for the future. To support this ABP seeks to partner with a national property agent, the key service included in this contract is core property leasing and letting consultancy. Supporting services include, Acquisition & Investment, Valuation, Property Management, Building Surveying, Development, Sustainability, Strategic advice, Landlord and tenant.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £2,500,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

The Contract is subject to renewal at the discretion of the Contracting Authority at expiry of the contract term plus any extension.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The contract duration will be from 19th September 2024 to 19th September 2027. The Contracting Authority reserves the right to extend this for a period of up to 36 months in any increment at its sole discretion until 19th September 2030.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

18 June 2024

Local time

5:00pm

IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates

28 June 2024

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 3 (from the date stated for receipt of tender)

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: Yes

VI.4) Procedures for review

VI.4.1) Review body

High Court of Justice

Royal Courts of Justice, Strand

London

WC2A 2LL

Country

United Kingdom