

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/015716-2022>

Contract

## **IA2605 Framework Agreement for the Provision of Print Management Services**

Staffordshire County Council  
Cannock Chase District Council  
South Staffordshire Council  
Stafford Borough Council

F03: Contract award notice

Notice identifier: 2022/S 000-015716

Procurement identifier (OCID): ocids-h6vhtk-030f73

Published 8 June 2022, 9:43am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Staffordshire County Council

Staffordshire Place 1, Tipping Street

Stafford

ST16 2DH

#### **Contact**

Michelle Davies

#### **Email**

[michelle.davies@staffordshire.gov.uk](mailto:michelle.davies@staffordshire.gov.uk)

**Telephone**

+44 1785277116

**Country**

United Kingdom

**NUTS code**

UKG2 - Shropshire and Staffordshire

**Internet address(es)**

Main address

<https://www.staffordshire.gov.uk/Homepage.aspx>

Buyer's address

<https://supplierlive.proactisp2p.com/Account/Login>

**I.1) Name and addresses**

Cannock Chase District Council

28 Beecroft Road

Cannock

WS11 1BG

**Contact**

Michelle Davies

**Email**

[michelle.davies@staffordshire.gov.uk](mailto:michelle.davies@staffordshire.gov.uk)

**Telephone**

+44 1785277116

**Country**

United Kingdom

**NUTS code**

UKG2 - Shropshire and Staffordshire

**Internet address(es)**

Main address

<https://www.cannockchasedc.gov.uk/>

Buyer's address

<https://supplierlive.proactisp2p.com/Account/Login>

**I.1) Name and addresses**

South Staffordshire Council

Wolverhampton Road, Codsall

South Staffordshire

WV8 1PX

**Contact**

Michelle Davies

**Email**

[michelle.davies@staffordshire.gov.uk](mailto:michelle.davies@staffordshire.gov.uk)

**Telephone**

+44 1785277116

**Country**

United Kingdom

**NUTS code**

UKG2 - Shropshire and Staffordshire

**Internet address(es)**

Main address

<https://www.sstaffs.gov.uk/>

Buyer's address

<https://supplierlive.proactisp2p.com/Account/Login>

**I.1) Name and addresses**

Stafford Borough Council

Riverside, Civic Centre,

Stafford

ST16 3AQ

**Contact**

Michelle Davies

**Email**

[michelle.davies@staffordshire.gov.uk](mailto:michelle.davies@staffordshire.gov.uk)

**Telephone**

+44 1785277116

**Country**

United Kingdom

**NUTS code**

UKG2 - Shropshire and Staffordshire

## **Internet address(es)**

Main address

<https://www.staffordbc.gov.uk/>

Buyer's address

<https://supplierlive.proactisp2p.com/Account/Login>

## **I.2) Information about joint procurement**

The contract involves joint procurement

## **I.4) Type of the contracting authority**

Regional or local authority

## **I.5) Main activity**

General public services

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

IA2605 Framework Agreement for the Provision of Print Management Services

Reference number

IA2605

#### **II.1.2) Main CPV code**

- 79810000 - Printing services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Staffordshire County Council wish to appoint one supplier to deliver a Print Management Service for all its print requirements within Staffordshire. This may include web print; digital print; lithographical print; wide format and promotional items.

The supplier should be capable of supplying a wide range of mono and colour printed material including, but not limited to, the following types: brochures; booklets; business cards; posters; postcards; Flyers; hybrid mail; surveys; letterheads; banners; secure and confidential printing.

The supplier will handle all print requests received from SCC. Any print work that is unable to be printed by the supplier, then a comprehensive print management service is to be offered.

The supplier will be able to source all forms of printed materials and other more specialised items from a network of print partners. However, the supplier will remain accountable to

SCC for any underperformance of print partners.

Please refer to the Service Specification for full details on what the Council expects from a Print Management Service.

Please note this is a Single Supplier Framework.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,000,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 79820000 - Services related to printing
- 79824000 - Printing and distribution services

#### **II.2.3) Place of performance**

NUTS codes

- UKG2 - Shropshire and Staffordshire

Main site or place of performance

Staffordshire

#### **II.2.4) Description of the procurement**

Please note this is a two-stage open tender process, where the Council is looking to appoint one contractor.

Stage 1 is the Selection Questionnaire (SQ) stage that contains number of Pass/Fail

questions and 100% weighting assessing quality. All questions will concentrate on bidders

past experience. This stage is open to all bidders to apply. At the end of the SQ stage 5 bidders will be shortlisted to go through to the Invitation to Tender (ITT) Stage 2.

Stage 2 will have 20% weighting against Quality and 80% weighting against Price. All ITT documents (stage 2) are currently in draft format and have been provided for information only and will be finalised and issued to shortlisted bidders to commence stage 2

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 20

Price - Weighting: 80

### **II.2.11) Information about options**

Options: Yes

Description of options

Option to extend by two years to the 31st July 2026.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No



---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-002266](#)

---

## **Section V. Award of contract**

### **Title**

IA2605 Framework Agreement for the Provision of Print Management Services

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 June 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 22

Number of tenders received from SMEs: 16

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 22

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

PSL Print Management Limited

Units A59-60 Red Scar Business Park, Longridge Road. Preston

Lancashire

PR2 5ND

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,000,000

---

## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Staffordshire County Council

Staffordshire Place 1, Tipping Street

Stafford

ST16 2DH

Country

United Kingdom