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Tender

Bespoke Packages of Care Service for Children in Need, Children in Care, Children with a Disability and Children subject to a Child Protection Plan

London Borough of Barking and Dagenham

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

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Scope

Description

The London Borough of Barking and Dagenham has a legal responsibility to safeguard and promote the welfare of children and young people in their area in accordance with section 17 of the Children's Act 1989. The Council is advertising to seek tenders from suitably experienced and qualified organisations to join our new open framework of providers for the provision of Bespoke Packages of Care Services.

The new contracts are expected to run for a period of eight (8) years commencing on the 01st of October 2025. The award of contracts will be based on the most advantageous tender.

The service will provide bespoke support and intervention packages of care for children in need, children in care, children with disabilities and children subject to a child protection plan. The support and intervention will be targeted and focused on the following type of cases:

Edge of care: intervention is targeted towards families whose children are at risk of coming into care without significant intervention. Bespoke packages will be specifically

focused on ameliorating familial issues, reducing the need of children and/or young people to come into the care system

Rehabilitation: intervention is targeted at children and/or young people that are already in the care system. Bespoke packages will be specifically focused on preparing the children/young people and their families for reunification, and thus exit from the care system to return home safely.

Fragile Placement/Outreach Packages: intervention is targeted at children and/or young people who are already in the care system with a placement that is on the verge of breakdown. Bespoke packages will be specifically focused on preventing placement breakdown.

Support packages could be put in place for hours, days, weeks or months. The type of support required will vary from family to family but will not include domestic or home care.

Support and intervention packages will be tailored specifically by the Councils Specialist Intervention Service, to meet the needs of the child/young person and/or their families. Contractors will be required to deliver the support and intervention under the co-ordination of the Specialist Intervention Service.

To achieve our vision, we will need to work with contractors who can demonstrate specific experience for this specialist area of work. Organisations who wish to express an interest must:

Have at least one-year relevant experience in delivering this type of service;

Employ Family Support Workers with relevant experience of working within a children's social care setting or similar e.g. residential children's home, school support or have relevant experience that is transferable.

Have a qualified and experienced Social Work Manager who can demonstrate the following:

a valid Social Work England (SWE) registration;

a minimum of two years child protection experience;

a minimum of two years court experience, including court proceedings;

who supervises, directs and guides all Family Support Workers, required for this service

Agree to work in partnership with the Local Authority and adhere to a strict performance monitoring programme.

Commercial tool

Establishes an open framework

A series of frameworks with substantially the same terms. Awarded suppliers are carried over and new suppliers can bid.

Total value (estimated)

- £3,400,000 excluding VAT
- £4,080,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 October 2025 to 30 September 2033
- 8 years

Main procurement category

Services

CPV classifications

- 85000000 - Health and social work services

Contract locations

- UKI52 - Barking & Dagenham and Havering

Framework

Open framework scheme end date (estimated)

30 September 2033

Maximum number of suppliers

Unlimited

Maximum percentage fee charged to suppliers

0%

Further information about fees

No fees apply

Framework operation description

7.1 If the Council decides to source Services through the Framework Agreement, then it may: -

7.1.1 Where it can satisfy its requirements for the Services required in accordance with the Provider's Tender and the Pricing Matrices already submitted by the Provider, place an Order in accordance with the terms laid down in this Framework Agreement without re-opening competition ("Direct Order"); or

7.1.2 Where it cannot satisfy its requirements by reference to the Provider's Tender and Pricing Matrices already submitted by the Provider, place an Order following sending out

a request for the Provider and other Framework Providers to provide a quote for the provision of Services (“Request for Quotation”).

Standard Services (Direct Order)

7.2 The Council ordering Standard Services under the Framework Agreement without re-opening competition shall: -

7.2.1 Clearly define its needs by developing a statement of requirements and identify the Framework Providers capable of supplying the required Services by reference to experience and staff which match the need of a Service User (the “Capable Framework Providers”);

7.2.2 Identify the Capable Framework Supplier (where there is more than one) that is ranked highest following the evaluation of its Tender and send an Order;

7.2.3 If the Framework Provider identified in 7.2.2 is not able to provide the Services or does not respond or confirm the Order within 24 hours, (or such other time limit set by the Council taking into account the urgency of a situation) send an Order to the Capable Framework Provider ranked next highest and who also has the requisite skills and experience required for the Service User;);

7.2.4 Repeat the process set out in clause 7.2.3 until the Order is fulfilled or there are no further Capable Framework Providers qualified to fulfil it;

7.2.5 place an Order with the successful Framework Provider which:-

(a) states the Standard Services requirements;

(a) states the price payable for the Standard Services requirements in accordance with the Price Matrix applicable for the relevant Services Framework Lot; and

(b) incorporates the Call-Off Terms and Conditions.

Competed Services (Awards following Request for Quotation)

7.3 The Council ordering Competed Services under the Framework Agreement shall: -

7.3.1 identify the Capable Framework Providers and develop a statement of requirements;

7.3.2 supplement and refine the Call-Off Terms and Conditions only to the extent permitted by and in accordance with the requirements of the Procurement Legislation and Guidance;

7.3.3 invite tenders from the Capable Framework Providers identified in 7.3.1 by conducting a mini-competition for its Competed Services requirements in accordance with Procurement Legislation and Guidance and in particular: -

- (a) consult in writing the Capable Framework Providers capable of performing the Call-Off Contract for the Competed Services requirements and invite them within a specified time limit to submit a tender in writing for each specific contract to be awarded informing them the basis on which the tenders will be evaluated;
- (b) set a time limit for the receipt by it of the tenders which takes into account factors such as the complexity of the subject matter of the contract and the time needed to submit tenders; and
- (c) keep each tender confidential until the expiry of the time limit for the receipt by it of tenders;

7.3.5 following receipt of all responses from the Capable Framework Providers the Council will assess each of the responses and determine which response is the most advantageous tender based on price and skill and experience submitted (as set at the point of inviting the tenders in 7.3.3 (a) above) ; and

7.3.6 award its Competed Services requirements by placing an Order with the successful Framework Provider which: -

- (a) states the Competed Services requirements;
- (b) states the price payable in accordance with the tender response received;
- (c) incorporates the successful Framework Provider's Supplemental Tender with the Call-Off Terms and Conditions as modified by the Competeted Service Requirements.

7.4 The Provider agrees that all tenders submitted by the Provider in relation to a mini competition held pursuant to this Clause 7 shall remain open for acceptance for thirty (30) days (or such other period specified in the invitation to tender issued by the Council in accordance with the Ordering Procedure);

7.5 Notwithstanding the fact that the Council has followed the procedure set out above in this Clause 7, the Council shall be entitled at all times to decline to make an award for its Services requirements. Nothing in this Framework Agreement shall oblige any Council to place any Order for Services.

Award method when using the framework

Either with or without competition

Contracting authorities that may use the framework

Establishing party only

Participation

Legal and financial capacity conditions of participation

Suppliers must answer the following;

1.1 Are you able to provide a copy of your audited accounts for the last two years, if requested?

If no, can you provide one of the following: check relevant Yes or No box.

(1.1a) A statement of the turnover, Profit and Loss Account/Income Statement, Balance Sheet/Statement of Financial Position and Statement of Cash Flow for the most recent year of trading for this organisation.

(1.1b) A statement of the cash flow forecast for the current year and a bank letter outlining the current cash and credit position.

(1.1c) Alternative means of demonstrating financial status if any of the above are not available (e.g. forecast of turnover for the current year and a statement of funding provided by the owners and/or the bank, charity accruals accounts or an alternative means of demonstrating financial status).

Technical ability conditions of participation

Does your Organisation have at least one-year relevant experience in delivering support

packages for children and young people as listed below:

- supporting fragile placements to prevent disruption?
- rehabilitating children home from care to their parents or extended family; and
- prevention of accommodation of children into care;

Does your Organisation employ Family Support Workers with relevant experience of working within a children's social care setting or similar e.g. residential children's home, school support or have relevant experience that is transferable.

Does your organisation have a qualified and experienced Social Work Manager who directs and guides all Family Support Workers, required for this service and who can demonstrate the following:

- a minimum of two years court experience, including court proceedings;
- a valid Social Work England (SWE) registration;
- a minimum of two years child protection experience;

Does your organisation agree to work in partnership with the Local Authority and adhere to a strict performance monitoring programme.

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

16 May 2025, 12:00pm

Tender submission deadline

23 May 2025, 12:00pm

Submission address and any special instructions

<https://lbbd.bravosolution.co.uk/>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

18 August 2025

Award criteria

Name	Description	Type	Weighting
Price	Submitted prices on the pricing schedule	Price	45%
Quality	Submitted responses to quality questions	Quality	45%
Social value	Submitted responses to social value questions	Quality	10%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Special regime

Light touch

Contracting authority

London Borough of Barking and Dagenham

- Public Procurement Organisation Number: PPYP-9821-RZGJ

Town Hall

Barking

IG11 7LU

United Kingdom

Email: Procurement@lbbd.gov.uk

Website: <http://www.lbbd.gov.uk>

Region: UKI52 - Barking & Dagenham and Havering

Organisation type: Public authority - sub-central government