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Award

Contact Relations Platform 2025

ORE Catapult

UK5: Transparency notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-015654

Procurement identifier (OCID): ocds-h6vhtk-050446

Published 16 April 2025, 4:08pm

Scope

Reference

ORE/25/033

Description

A Direct Award of a Contact Relations Platform (CRM), to continue current services provided by Hubspot and further enhancements of their systems.

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=942079993>

Contract 1

Supplier

- [HUBSPOT UK HOLDINGS LIMITED](#)

Contract value

- £34,992 excluding VAT
- £34,992 including VAT

Below the relevant threshold

Earliest date the contract will be signed

18 April 2025

Contract dates (estimated)

- 18 April 2025 to 17 April 2026
- 1 year

Main procurement category

Services

CPV classifications

- 72212445 - Customer Relation Management software development services

Procedure

Procedure type

Direct award

Direct award justification

Single supplier - technical reasons

The supplier offers enhancements to the software that is only available when purchased as part of renewal package.

Supplier

HUBSPOT UK HOLDINGS LIMITED

HUBSPOT UK HOLDINGS LIMITED

Cheshire

WA14 2DT

United Kingdom

Email: billing@hubspot.com

Region: UKD34 - Greater Manchester South West

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Contract 1

Contracting authority

ORE Catapult

- Public Procurement Organisation Number: PYJB-8958-TLYW

121 George Street

Glasgow

G1 1RD

United Kingdom

Contact name: Laura Mullins

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Region: UKM82 - Glasgow City

Organisation type: Public authority - sub-central government