This is a published notice on the Find a Tender service: https://www.find-tender.service.gov.uk/Notice/015654-2025

Award

Contact Relations Platform 2025

ORE Catapult

UK5: Transparency notice - Procurement Act 2023 - view information about notice types

Notice identifier: 2025/S 000-015654

Procurement identifier (OCID): ocds-h6vhtk-050446

Published 16 April 2025, 4:08pm

Scope

Reference

ORE/25/033

Description

A Direct Award of a Contact Relations Platform (CRM), to continue current services provided by Hubspot and further enhancements of their systems.

To view this notice, please click here:

https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=942079993

Contract 1

Supplier

• HUBSPOT UK HOLDINGS LIMITED

Contract value

- £34,992 excluding VAT
- £34,992 including VAT

Below the relevant threshold

Earliest date the contract will be signed

18 April 2025

Contract dates (estimated)

- 18 April 2025 to 17 April 2026
- 1 year

Main procurement category

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CPV classifications

• 72212445 - Customer Relation Management software development services

Procedure

Procedure type

Direct award

Direct award justification

Single supplier - technical reasons

The supplier offers enhancements to the software that is only available when purchased as part of renewal package.

Supplier

HUBSPOT UK HOLDINGS LIMITED

HUBSPOT UK HOLDINGS LIMITED

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WA14 2DT

United Kingdom

Email: billing@hubspot.com

Region: UKD34 - Greater Manchester South West

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Contract 1

Contracting authority

ORE Catapult

• Public Procurement Organisation Number: PYJB-8958-TLYW

121 George Street

Glasgow

G11RD

United Kingdom

Contact name: Laura Mullins

Telephone: 07879519249

Email: laura.mullins@ore.catapult.org.uk

Region: UKM82 - Glasgow City

Organisation type: Public authority - sub-central government