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Contract

## **India Consultancy**

UNIVERSITY OF DERBY

F03: Contract award notice

Notice identifier: 2022/S 000-015617

Procurement identifier (OCID): ocds-h6vhtk-030116

Published 7 June 2022, 12:07pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

UNIVERSITY OF DERBY

KEDLESTON ROAD

DERBY

DE22 1GB

#### **Email**

[procurement@derby.ac.uk](mailto:procurement@derby.ac.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKF11 - Derby

#### **Internet address(es)**

Main address

[WWW.DERBY.AC.UK](http://WWW.DERBY.AC.UK)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

India Consultancy

Reference number

PROC AL ITT/509

#### **II.1.2) Main CPV code**

- 79600000 - Recruitment services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Supply of Educational consultancy services, for an initial 2-year period with an option to extend on an annual basis for a further two years taking the contract term up to a maximum of 4 years. This tender should provide the full suite of in-country services to support in the expansion of student recruitment, partnership management and business opportunity development: including the employment of local staff, provision of in-country office facilities, fully compliance with local and national regulations, and management support. The primary objectives of the consultancy are to recruit additional students from India to study at the University of Derby and to help manage and expand the range of academic partnerships that the University currently maintains in India, alongside ongoing brand building of the university and reputation management. There will also be the opportunity to deliver market analysis and strategic recommendations on UoD activity within India.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £378,000

### **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKF - East Midlands (England)

### **II.2.4) Description of the procurement**

Supply of Educational consultancy services, for an initial 2-year period with an option to extend on an annual basis for a further two years taking the contract term up to a maximum of 4 years. This tender should provide the full suite of in-country services to support in the expansion of student recruitment, partnership management and business opportunity development: including the employment of local staff, provision of in-country office facilities, fully compliance with local and national regulations, and management support. The primary objectives of the consultancy are to recruit additional students from India to study at the University of Derby and to help manage and expand the range of academic partnerships that the University currently maintains in India, alongside ongoing brand building of the university and reputation management. There will also be the opportunity to deliver market analysis and strategic recommendations on UoD activity within India.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: Yes

Description of options

1 x 24 months - declared cost if for the full 4 years

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-031135](#)

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## **Section V. Award of contract**

### **Contract No**

PROC AL ITT/509

### **Title**

India Consultancy

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

22 March 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 8

Number of tenders received by electronic means: 8

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

T&A Consulting Private Limited

Haryana

Country

India

NUTS code

- IN - India

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £378,000

Total value of the contract/lot: £378,000

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**Section VI. Complementary information**

**VI.4) Procedures for review**

**VI.4.1) Review body**

Chief Finance and Commercial Officer

Derby

Country

United Kingdom