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Contract

Audiological Devices

The Common Services Agency (more commonly known as NHS National Services Scotland)

F03: Contract award notice

Notice identifier: 2024/S 000-015482

Procurement identifier (OCID): ocds-h6vhtk-043934

Published 15 May 2024, 4:11pm

Section I: Contracting authority

I.1) Name and addresses

The Common Services Agency (more commonly known as NHS National Services Scotland)

Gyle Square (NSS Head Office), 1 South Gyle Crescent

Edinburgh

EH12 9EB

Email

jonathan.stevenson@nhs.scot

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

<http://www.nss.nhs.scot/browse/procurement-and-logistics>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA11883

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Audiological Devices

Reference number

NP61524

II.1.2) Main CPV code

- 33185000 - Hearing aids

II.1.3) Type of contract

Supplies

II.1.4) Short description

The Common Services Agency (more commonly known as National Services Scotland) ('the Authority') acting through its division National Procurement, is undertaking this procurement of Audiological Devices ('Products') as outlined further below on behalf of all entities constituted pursuant to the National Health Service (Scotland) Act 1978, (i.e. all NHS Scotland Health Boards, Special Health Boards and the Authority or other NHS Organisation established pursuant to the NHS (Scotland) Act 1978), any integrated Joint Boards established pursuant to the new Public Bodies (Joint Working) Scotland Act 2014 Northern Ireland Health and Social Care Trusts (collectively hereafter referred to as ('Participating Authorities')).

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £58,200,000

II.2) Description

II.2.1) Title

Battery Operated Hearing Aids (Paedatric)

Lot No

6

II.2.2) Additional CPV code(s)

- 31440000 - Batteries

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

We require a range of Battery Operated Hearing Aids (Paedatric) to be sold across NHS

Scotland, directly to individual health boards.

We envisage awarding 7 suppliers on this lot.

II.2.5) Award criteria

Quality criterion - Name: Training and support / Weighting: 15

Quality criterion - Name: Clinical Remit Support / Weighting: 10

Quality criterion - Name: Patient Applications / Weighting: 5

Price - Weighting: 70

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Rechargeable Hearing Aid Devices (Including Chargers)

Lot No

9

II.2.2) Additional CPV code(s)

- 33185000 - Hearing aids

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

We require a range of Rechargeable Hearing Aid Devices (Including Chargers) to be sold across NHS Scotland, directly to individual health boards.

We envisage awarding 7 suppliers on this lot.

II.2.5) Award criteria

Quality criterion - Name: Training and support / Weighting: 15

Quality criterion - Name: Clinical Remit Support / Weighting: 10

Quality criterion - Name: Patient Applications / Weighting: 5

Price - Weighting: 70

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Ear Moulds

Lot No

2

II.2.2) Additional CPV code(s)

- 33185000 - Hearing aids

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

We require a range of Purchase / provision of Earmoulds to be across NHS Scotland sold directly to individual health boards.

We envisage awarding 7 suppliers on this lot.

II.2.5) Award criteria

Quality criterion - Name: Training and support / Weighting: 20

Price - Weighting: 80

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Battery Operated Hearing Aids (Adult)

Lot No

1

II.2.2) Additional CPV code(s)

- 33185000 - Hearing aids

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

We require a range of Battery Operated Hearing Aids(Adult) to be across NHS Scotland sold directly to individual health boards.

We envisage awarding 7 suppliers on this lot.

II.2.5) Award criteria

Quality criterion - Name: Training and support / Weighting: 15

Quality criterion - Name: Clinical Remit Support / Weighting: 10

Quality criterion - Name: Patient Applications support / Weighting: 5

Price - Weighting: 70

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Combination HA Tinnitus Device

Lot No

3

II.2.2) Additional CPV code(s)

- 33185000 - Hearing aids

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

We require a range of Combination HA Tinnitus Devices to be sold across NHS Scotland, directly to individual health boards.

We envisage awarding 7 suppliers on this lot.

II.2.5) Award criteria

Quality criterion - Name: Training and support / Weighting: 15

Quality criterion - Name: Clinical Remit Support / Weighting: 10

Quality criterion - Name: Patient Applications / Weighting: 5

Price - Weighting: 70

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Hearable/Wearable

Lot No

5

II.2.2) Additional CPV code(s)

- 33185000 - Hearing aids

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

We require a range of Hearable/Wearable Devices to be sold across NHS Scotland, directly to individual health boards.

We envisage awarding 7 suppliers on this lot.

II.2.5) Award criteria

Quality criterion - Name: Training and support / Weighting: 15

Quality criterion - Name: Clinical Remit Support / Weighting: 10

Quality criterion - Name: Patient Applications / Weighting: 5

Price - Weighting: 70

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Bone Conduction and Body Worn Aids

Lot No

10

II.2.2) Additional CPV code(s)

- 33185000 - Hearing aids

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

We require a range of Bone Conduction and Body Worn Aids to be supplied across NHS Scotland.

We envisage 7 suppliers for this lot

II.2.5) Award criteria

Quality criterion - Name: Training and support / Weighting: 15

Quality criterion - Name: Clinical Remit Support / Weighting: 10

Quality criterion - Name: Patient Applications / Weighting: 5

Price - Weighting: 70

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-004582](#)

Section V. Award of contract

Lot No

2

Title

Ear Moulds

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 May 2024

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 6

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

GN Hearing UK Ltd

Unit 13 Talisman Business Centre

Bicester

OX26 6HR

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

The contractor is an SME

No

V.2.3) Name and address of the contractor

Minerva Laboratories Ltd

Unit 13 Eastgate Business Park, Wentloog Avenue

Cardiff

CF3 2EY

Country

United Kingdom

NUTS code

- UKL22 - Cardiff and Vale of Glamorgan

The contractor is an SME

No

V.2.3) Name and address of the contractor

Normanby Laboratory Services Limited

W8 The Innovation Centre, Vienna Court, Kirleatham Business Park

Redcar

TS10 5SH

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Sonic Laboratories

Sonic Laboratories, 36 A Kingfisher Court

Newbury

RG14 5SJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Starkey Laboratories Limited

William F Austin House, Bramhall Technology Park, Pepper Road, Hazel Grove

Stockport, Cheshire

SK7 5BX

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Universal Aids Limited

8-14 Wellington Road South

Stockport

SK4 1AA

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £667,000

Section V. Award of contract

Lot No

3

Title

Combination HA Tinnitus Device

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 May 2024

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 5

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

GN Hearing UK Ltd

Unit 13 Talisman Business Centre

Bicester

OX26 6HR

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

The contractor is an SME

No

V.2.3) Name and address of the contractor

Oticon Limited

Cadzow Industrial Estate

Hamilton

ML3 7QE

Country

United Kingdom

NUTS code

- UKM95 - South Lanarkshire

The contractor is an SME

No

V.2.3) Name and address of the contractor

Sonova UK

Sonova House, Lakeside Drive, Centre Park

Warrington

WA1 1RX

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Starkey Laboratories Limited

William F Austin House, Bramhall Technology Park, Pepper Road, Hazel Grove

Stockport, Cheshire

SK7 5BX

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

WS AUDIOLOGY LIMITED

Winster House , Chester Business Park Lakeside

Chester

CH4 9QT

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £498,000

Section V. Award of contract

Lot No

5

Title

Hearable/Wearable

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 May 2024

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 2

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Starkey Laboratories Limited

William F Austin House, Bramhall Technology Park, Pepper Road, Hazel Grove

Stockport, Cheshire

SK7 5BX

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

WS AUDIOLOGY LIMITED

Winster House , Chester Business Park Lakeside

Chester

CH4 9QT

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1

Section V. Award of contract

Lot No

6

Title

Battery Operated Hearing Aids (Paedatric)

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 May 2024

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 2

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Oticon Limited

Cadzow Industrial Estate

Hamilton

ML3 7QE

Country

United Kingdom

NUTS code

- UKM95 - South Lanarkshire

The contractor is an SME

No

V.2.3) Name and address of the contractor

Sonova UK

Sonova House, Lakeside Drive, Centre Park

Warrington

WA1 1RX

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1

Section V. Award of contract

Lot No

9

Title

Rechargeable Hearing Aid Devices (Including Chargers)

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 May 2024

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 5

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

GN Hearing UK Ltd

Unit 13 Talisman Business Centre

Bicester

OX26 6HR

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

The contractor is an SME

No

V.2.3) Name and address of the contractor

Oticon Limited

Cadzow Industrial Estate

Hamilton

ML3 7QE

Country

United Kingdom

NUTS code

- UKM95 - South Lanarkshire

The contractor is an SME

No

V.2.3) Name and address of the contractor

Sonova UK

Sonova House, Lakeside Drive, Centre Park

Warrington

WA1 1RX

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Starkey Laboratories Limited

William F Austin House, Bramhall Technology Park, Pepper Road, Hazel Grove

Stockport, Cheshire

SK7 5BX

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

WS AUDIOLOGY LIMITED

Winster House , Chester Business Park Lakeside

Chester

CH4 9QT

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1

Section V. Award of contract

Lot No

10

Title

Bone Conduction and Body Worn Aids

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 May 2024

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Starkey Laboratories Limited

William F Austin House, Bramhall Technology Park, Pepper Road, Hazel Grove

Stockport, Cheshire

SK7 5BX

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1

Section V. Award of contract

Lot No

1

Title

Battery Operated Hearing Aids (Adult)

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 May 2024

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 5

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

GN Hearing UK Ltd

Unit 13 Talisman Business Centre

Bicester

OX26 6HR

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

The contractor is an SME

No

V.2.3) Name and address of the contractor

Oticon Limited

Cadzow Industrial Estate

Hamilton

ML3 7QE

Country

United Kingdom

NUTS code

- UKM95 - South Lanarkshire

The contractor is an SME

No

V.2.3) Name and address of the contractor

Sonova UK

Sonova House, Lakeside Drive, Centre Park

Warrington

WA1 1RX

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Starkey Laboratories Limited

William F Austin House, Bramhall Technology Park, Pepper Road, Hazel Grove

Stockport, Cheshire

SK7 5BX

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

WS AUDIOLOGY LIMITED

Winster House , Chester Business Park Lakeside

Chester

CH4 9QT

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £8,500,000

Section VI. Complementary information

VI.3) Additional information

The Common Services Agency (more commonly known as National Services Scotland) ('the Authority') acting through its division National Procurement, is undertaking this procurement of (add description here...) ('Products') on behalf of all entities constituted pursuant to the National Health Service (Scotland) Act 1978, (i.e. all NHS Scotland Health Boards, Special Health Boards and the Authority or other NHS Organisation established pursuant to the NHS (Scotland) Act 1978), any integrated Joint Boards established pursuant to the new Public Bodies (Joint Working) Scotland Act 2014 (collectively hereafter referred to as 'Participating Authorities'), where applicable and Scottish Hospices. The estimated values referred to in Section II.1.5 and II.2.6 covers the 48 Months contract duration plus the 2 x 12 months extension period of the framework agreement

(SC Ref:766384)

VI.4) Procedures for review

VI.4.1) Review body

Sheriff Court House

27 Chambers Street

Edinburgh

EH1 1LB

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

Economic operators should approach the contracting authority in the first instance. However, the only formal remedy is to apply to the courts:

An economic operator that suffers, or is at risk of suffering, loss or damage attributable to a breach of duty under the Public Contracts (Scotland) Regulations 2015 or the Procurement Reform (Scotland) Act 2014, may bring proceedings in the Sheriff Court or the Court of Session.

The bringing of court proceedings against the Authority after the Framework Agreement has been entered into will not affect the Framework Agreement unless grounds for the imposition of special penalties under the Public Contracts (Scotland) Regulations 2015 can be established. Otherwise the remedies that may be awarded by the courts where the Framework Agreement has been entered into are limited to the award of damages.

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