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Contract

Management and Production of an Illuminated Trail Event

Royal Botanic Garden Edinburgh

F25: Concession award notice

Notice identifier: 2022/S 000-015362

Procurement identifier (OCID): ocds-h6vhtk-031b0c

Published 1 June 2022, 2:24pm

Section I: Contracting authority/entity

I.1) Name and addresses

Royal Botanic Garden Edinburgh

20a Inverleith Row

Edinburgh

EH3 5LR

Contact

Procurement Team

Email

supplychain@rbge.org.uk

Telephone

+44 1312482909

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

<http://www.rbge.org.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA11182

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Management and Production of an Illuminated Trail Event

Reference number

RBGE-0000088

II.1.2) Main CPV code

- 79952000 - Event services

II.1.3) Type of contract

Services

II.1.4) Short description

RBGE wishes to appoint an event production, promotion and management company to cover all aspects of the creative design, installation and event management Illuminated Trail Event.

II.1.6) Information about lots

This concession is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,000,000

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKM75 - Edinburgh, City of

Main site or place of performance

RBGE Edinburgh Garden

II.2.4) Description of the procurement

RBGE to reappoint the existing event production, promotion and management company to cover all aspects of the creative design, installation and event management of the Illuminated Trail Event for 2022.

RBGE's light event invites visitors to walk through the Garden after dark, their path guided by light installations, audio and visual effects. Their journey has, in the past, included highlights of the Garden such as: the Chinese Hillside; the Pond; Inverleith House Lawn and a viewing point where visitors can look across to Edinburgh Castle and the City skyline, lit dramatically at night.

The appointment is for 12 month period for 2022/23 Christmas at the Botanics Event (CATB).

The appointment is via a concession contract arrangement

RBGE will be going to market for CATB beyond the 2022/23 event in Summer of 2022.

II.2.5) Award criteria

Concession is awarded on the basis of the criteria described below:

- Criterion: Quality
- Criterion: Price

II.2.7) Duration of the concession

Duration in months

8

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Form of procedure

Award procedure without prior publication of a concession notice in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

Reasons of delays caused by Covid-19 and market volatility brought about by events unforeseeable by the contracting authority.

1. Covid-19 Delays and financial uncertainty relating to the illuminated trail event known as Christmas at the Botanics (CATB)

The concession is an annual event delivered from mid-November to early January each year (planning activity runs throughout the calendar year).

Due to Covid-19, staff availability has been unpredictable and other Public Health restrictions, in place around the operation of public events,

have created uncertainty in relation to the financial stability of the event and the operation of the concession in 2020/21 and into the 2021/22 season.

To balance the risk to RBGE and the concession holder the outcome of the 2021/22 event will be completed under the terms of the existing contract.

RBGE will be going to market in Summer 2022 for a supplier for a multi-year contract commencing 2023/24.

2. Market Conditions caused by the Covid Pandemic

From initial market engagement undertaken in 2021 it was identified that any commercial concession response to RBGE for the CATB event would carry degrees of risk in terms of the return

and stability of the supply base to service the long term requirement of the event. Covid-19 delayed activity around both the 2021/22 event and planning for the 22/23 event.

The time line planning for the event has a 12 month lead in.

RBGE will be going to market in the summer of 2022 to identify a supplier for a multi-year contract commencing 2023.

Exclusive rights of the concession holder.

IPR around the operation planning of event regulation.

Support ICT operational systems i.e. ticketing and route planning.

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-005232](#)

Section V. Award of concession

A concession/lot is awarded: Yes

V.2) Award of concession

V.2.1) Date of concession award decision

13 March 2017

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 1

The concession has been awarded to a group of economic operators: No

V.2.3) Name and address of the concessionaire

Raymond Gubbay Ltd

second floor, 1 ely place

London

ec1n 6ry

Telephone

+44 779882799

Country

United Kingdom

NUTS code

- UKI - London

The concessionaire is an SME

No

V.2.4) Information on value of concession and main financing terms (excluding VAT)

Total value of the concession/lot: £1,000,000

Section VI. Complementary information

VI.3) Additional information

RBGE will be going out to Market in Summer 2022 for a replacement supplier.

(SC Ref:695583)

VI.4) Procedures for review

VI.4.1) Review body

Edinburgh Sheriff Court

27 Chambers Street

Edinburgh

EH1 1LB

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Royal Botanic Garden Edinburgh

20A Inverleith Row

Edinburgh

EH3 5LR

Email

supplychain@rbge.org.uk

Country

United Kingdom