

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/015246-2023>

Contract

## **Agreement for the Start-Up Loans Company's Post Loan Support Partner services**

British Business Bank Plc

F03: Contract award notice

Notice identifier: 2023/S 000-015246

Procurement identifier (OCID): ocds-h6vhtk-037e98

Published 30 May 2023, 12:04pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

British Business Bank Plc

Steel City House, West Street

Sheffield

S1 2GQ

#### **Contact**

Pete Binkiewicz

#### **Email**

[procurement@british-business-bank.co.uk](mailto:procurement@british-business-bank.co.uk)

#### **Telephone**

+44 2039051462

**Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<http://british-business-bank.co.uk/>

Buyer's address

<http://british-business-bank.co.uk/>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Economic and financial affairs

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Agreement for the Start-Up Loans Company's Post Loan Support Partner services

#### **II.1.2) Main CPV code**

- 80000000 - Education and training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Start-Up Loans Company has conducted a procurement to establish an agreement for a Post Loan Support Partner for the Start Up Loans scheme. The Post Loan Support Partner will be responsible for providing mentoring and related services to Borrowers of personal loans, issued under the Scheme, who are preparing to start-up or are an early-stage business. The Post Loan Support Partner will offer the services to all Borrowers across the whole of the UK.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £5,300,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services
- 66000000 - Financial and insurance services
- 66100000 - Banking and investment services

- 66110000 - Banking services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

The Start-Up Loans Company conducted this procurement to establish an agreement for a Post Loan Support Partner for the Start Up Loans scheme. The Post Loan Support Partner will be responsible for providing mentoring and related services to Borrowers of personal loans, issued under the Scheme, who are preparing to start-up or are an early-stage business. The Post Loan Support Partner will offer the services to all Borrowers across the whole of the UK.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 65%

Quality criterion - Name: Social Value / Weighting: 10%

Cost criterion - Name: Evaluated Contract Value / Weighting: 25%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-031028](#)

---

## **Section V. Award of contract**

### **Title**

Agreement for the Start-Up Loans Company's Post Loan Support Partner services

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

25 April 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Newable Trade (London) Ltd

140 Aldersgate Street

London

EC1A 4HY

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02233989

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £5,000,000

Total value of the contract/lot: £5,300,000

#### **V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Proportion: 50 %

Short description of the part of the contract to be subcontracted

Online platform and related services

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=783412868>

GO Reference: GO-2023530-PRO-23083588

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079476000

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Any appeals must be brought within the timescales specified by the applicable law, including, without limitation, the Public Contracts Regulations 2015 (as amended). In accordance with those Regulations, the Authority incorporated a minimum 10 calendar day standstill period from the date information on award of contracts was communicated to tenderers.

#### **VI.4.4) Service from which information about the review procedure may be obtained**



High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079476000

Country

United Kingdom