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Contract

DfE Invest NI - Provision of Trade Advisory Services in GB and Rol

Invest NI

F03: Contract award notice

Notice identifier: 2022/S 000-015196

Procurement identifier (OCID): ocids-h6vhtk-02ff7a

Published 31 May 2022, 12:27pm

Section I: Contracting authority

I.1) Name and addresses

Invest NI

Bedford Square, Bedford Street

BELFAST

BT2 7ES

Email

ssdadmin.cpd@finance-ni.gov.uk

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

DfE Invest NI - Provision of Trade Advisory Services in GB and Rol

Reference number

ID3799728

II.1.2) Main CPV code

- 75000000 - Administration, defence and social security services

II.1.3) Type of contract

Services

II.1.4) Short description

DfE Invest NI - Provision of Trade Advisory Services in GB and Rol

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £2,900,000

II.2) Description

II.2.1) Title

Aerospace

Lot No

1

II.2.2) Additional CPV code(s)

- 75110000 - General public services

- 75111100 - Executive services
- 79400000 - Business and management consultancy and related services
- 66150000 - Financial markets administration services

II.2.3) Place of performance

NUTS codes

- UKN0 - Northern Ireland

II.2.4) Description of the procurement

DfE Invest NI - Provision of Trade Advisory Services in GB and RoI

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Cost / Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

the TAS GB RoI service will run for a total contract period of five years with breaks/extensions at the end of years two and four 2+2+1 contract. The one year extension will provide opportunities to not proceed and enable alignment with global TAS procurement.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Space

Lot No

2

II.2.2) Additional CPV code(s)

- 75110000 - General public services
- 75111100 - Executive services
- 79400000 - Business and management consultancy and related services
- 66150000 - Financial markets administration services

II.2.3) Place of performance

NUTS codes

- UKN0 - Northern Ireland

II.2.4) Description of the procurement

DfE Invest NI - Provision of Trade Advisory Services in GB and RoI

II.2.5) Award criteria

Quality criterion - Name: quality / Weighting: 70

Cost criterion - Name: cost / Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

the TAS GB RoI service will run for a total contract period of five years with breaks/extensions at the end of years two and four 2+2+1 contract. The one year extension will provide opportunities to not proceed and enable alignment with global TAS procurement.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description**II.2.1) Title**

Construction

Lot No

3

II.2.2) Additional CPV code(s)

- 75110000 - General public services
- 75111100 - Executive services
- 79400000 - Business and management consultancy and related services
- 66150000 - Financial markets administration services

II.2.3) Place of performance

NUTS codes

- UKN0 - Northern Ireland

II.2.4) Description of the procurement

DfE Invest NI - Provision of Trade Advisory Services in GB and RoI

II.2.5) Award criteria

Quality criterion - Name: quality / Weighting: 70

Cost criterion - Name: cost / Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

the TAS GB RoI service will run for a total contract period of five years with breaks/extensions at the end of years two and four 2+2+1 contract. The one year extension will provide opportunities to not proceed and enable alignment with global TAS procurement.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union

funds: No

II.2) Description

II.2.1) Title

Consumer Goods

Lot No

4

II.2.2) Additional CPV code(s)

- 75110000 - General public services
- 75111100 - Executive services
- 79400000 - Business and management consultancy and related services
- 66150000 - Financial markets administration services

II.2.3) Place of performance

NUTS codes

- UKN0 - Northern Ireland

II.2.4) Description of the procurement

DfE Invest NI - Provision of Trade Advisory Services in GB and RoI

II.2.5) Award criteria

Quality criterion - Name: quality / Weighting: 70

Cost criterion - Name: cost / Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

the TAS GB RoI service will run for a total contract period of five years with breaks/extensions at the end of years two and four 2+2+1 contract. The one year extension will provide opportunities to not proceed and enable alignment with global TAS

procurement.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Engineering

Lot No

5

II.2.2) Additional CPV code(s)

- 75110000 - General public services
- 75111100 - Executive services
- 79400000 - Business and management consultancy and related services
- 66150000 - Financial markets administration services

II.2.3) Place of performance

NUTS codes

- UKN0 - Northern Ireland

II.2.4) Description of the procurement

DfE Invest NI - Provision of Trade Advisory Services in GB and RoI

II.2.5) Award criteria

Quality criterion - Name: quality / Weighting: 70

Cost criterion - Name: cost / Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

the TAS GB RoI service will run for a total contract period of five years with breaks/extensions at the end of years two and four 2+2+1 contract. The one year extension will provide opportunities to not proceed and enable alignment with global TAS procurement.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Food and Drink

Lot No

6

II.2.2) Additional CPV code(s)

- 75110000 - General public services
- 75111100 - Executive services
- 79400000 - Business and management consultancy and related services
- 66150000 - Financial markets administration services

II.2.3) Place of performance

NUTS codes

- UKN0 - Northern Ireland

II.2.4) Description of the procurement

DfE Invest NI - Provision of Trade Advisory Services in GB and RoI

II.2.5) Award criteria

Quality criterion - Name: quality / Weighting: 70

Cost criterion - Name: cost / Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

the TAS GB RoI service will run for a total contract period of five years with breaks/extensions at the end of years two and four 2+2+1 contract. The one year extension will provide opportunities to not proceed and enable alignment with global TAS procurement.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Healthcare and Life Sciences

Lot No

7

II.2.2) Additional CPV code(s)

- 75110000 - General public services
- 75111100 - Executive services
- 79400000 - Business and management consultancy and related services
- 66150000 - Financial markets administration services

II.2.3) Place of performance

NUTS codes

- UKN0 - Northern Ireland

II.2.4) Description of the procurement

DfE Invest NI - Provision of Trade Advisory Services in GB and RoI

II.2.5) Award criteria

Quality criterion - Name: quality / Weighting: 70

Cost criterion - Name: cost / Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

the TAS GB RoI service will run for a total contract period of five years with breaks/extensions at the end of years two and four 2+2+1 contract. The one year extension will provide opportunities to not proceed and enable alignment with global TAS procurement.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Professional Services

Lot No

8

II.2.2) Additional CPV code(s)

- 75110000 - General public services
- 75111100 - Executive services
- 79400000 - Business and management consultancy and related services
- 66150000 - Financial markets administration services

II.2.3) Place of performance

NUTS codes

- UKN0 - Northern Ireland

II.2.4) Description of the procurement

DfE Invest NI - Provision of Trade Advisory Services in GB and RoI

II.2.5) Award criteria

Quality criterion - Name: quality / Weighting: 70

Cost criterion - Name: cost / Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

the TAS GB RoI service will run for a total contract period of five years with breaks/extensions at the end of years two and four 2+2+1 contract. The one year extension will provide opportunities to not proceed and enable alignment with global TAS procurement.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Technology and Creative

Lot No

9

II.2.2) Additional CPV code(s)

- 75110000 - General public services
- 75111100 - Executive services
- 79400000 - Business and management consultancy and related services
- 66150000 - Financial markets administration services

II.2.3) Place of performance

NUTS codes

- UKN0 - Northern Ireland

II.2.4) Description of the procurement

DfE Invest NI - Provision of Trade Advisory Services in GB and RoI

II.2.5) Award criteria

Quality criterion - Name: quality / Weighting: 70

Cost criterion - Name: cost / Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

the TAS GB RoI service will run for a total contract period of five years with breaks/extensions at the end of years two and four 2+2+1 contract. The one year extension will provide opportunities to not proceed and enable alignment with global TAS procurement.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-030723](#)

Section V. Award of contract

Contract No

1

Lot No

1

Title

Aerospace

A contract/lot is awarded: No

V.1) Information on non-award

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

Section V. Award of contract

Contract No

2

Lot No

2

Title

Space

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

26 May 2022

V.2.2) Information about tenders

Number of tenders received: 11

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

NORTHERN IRELAND SPACE OFFICE

18 Carol Park

NEWTOWNABBEY

BT36 6SF

Email

rabhill@hotmail.com

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £180,000

Total value of the contract/lot: £180,000

Section V. Award of contract

Contract No

3

Lot No

3

Title

Construction

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

26 May 2022

V.2.2) Information about tenders

Number of tenders received: 11

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

KAREN THOMPSON CONSULTING

8 Carney Hill

HOLYWOOD

BT18 0JR

Email

karen@karenthompsonconsulting.com

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

CORE CONSULTING BUSINESS GROWTH ADVISORS LTD

39a Main Street

Bangor

BT20 5AF

Email

dave@consultcore.co.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Full Circle

Unit 7-8

BELFAST

BT8 7QN

Email

denise@fullcircle.eu.com

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £500,000

Total value of the contract/lot: £500,000

Section V. Award of contract

Contract No

4

Lot No

4

Title

Consumer Goods

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

26 May 2022

V.2.2) Information about tenders

Number of tenders received: 11

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

DIAMOND CONSULTING

36 GLENKEEN

ANTRIM

BT41 3JX

Email

caroline@diamond-consulting.co.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

CORE CONSULTING BUSINESS GROWTH ADVISORS LTD

39a Main Street

Bangor

BT20 5AF

Email

dave@consultcore.co.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Full Circle

Unit 7-8

BELFAST

BT8 7QN

Email

denise@fullcircle.eu.com

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £180,000

Total value of the contract/lot: £180,000

Section V. Award of contract

Contract No

5

Lot No

5

Title

Engineering

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

26 May 2022

V.2.2) Information about tenders

Number of tenders received: 11

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

KAPPA CONSULTING

73 BALLYSALLAGH ROAD

BANGOR

BT19 1UT

Email

hilary@kappa-consult.com

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

CORE CONSULTING BUSINESS GROWTH ADVISORS LTD

39a Main Street

Bangor

BT20 5AF

Email

dave@consultcore.co.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Full Circle

Unit 7-8

BELFAST

BT8 7QN

Email

denise@fullcircle.eu.com

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £500,000

Total value of the contract/lot: £500,000

Section V. Award of contract

Contract No

6

Lot No

6

Title

Food and Drink

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

26 May 2022

V.2.2) Information about tenders

Number of tenders received: 11

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

TANGIBLE CONSULTING

11 Glengoland AVE

BELFAST

BT11 9GF

Email

eamonn@tangibleconsulting.co.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Full Circle

Unit 7-8

BELFAST

BT8 7QN

Email

denise@fullcircle.eu.com

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

CORE CONSULTING BUSINESS GROWTH ADVISORS LTD

39a Main Street

Bangor

BT20 5AF

Email

dave@consultcore.co.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £180,000

Total value of the contract/lot: £180,000

Section V. Award of contract

Contract No

7

Lot No

7

Title

Healthcare and Life Sciences

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

26 May 2022

V.2.2) Information about tenders

Number of tenders received: 11

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

INTEGRITY-NI LTD

3 Danesfort Park Court

Belfast

BT9 7RF

Email

julie@integrityni.com

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

CORE CONSULTING BUSINESS GROWTH ADVISORS LTD

39a Main Street

Bangor

BT20 5AF

Email

dave@consultcore.co.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Full Circle

Unit 7-8

BELFAST

BT8 7QN

Email

denise@fullcircle.eu.com

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £180,000

Total value of the contract/lot: £180,000

Section V. Award of contract

Contract No

8

Lot No

8

Title

Professional Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

26 May 2022

V.2.2) Information about tenders

Number of tenders received: 11

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

CORE CONSULTING BUSINESS GROWTH ADVISORS LTD

39a Main Street

Bangor

BT20 5AF

Email

dave@consultcore.co.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Full Circle

Unit 7-8

BELFAST

BT8 7QN

Email

denise@fullcircle.eu.com

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £500,000

Total value of the contract/lot: £500,000

Section V. Award of contract

Contract No

9

Lot No

9

Title

Technology and Creative

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

26 May 2022

V.2.2) Information about tenders

Number of tenders received: 11

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

CORE CONSULTING BUSINESS GROWTH ADVISORS LTD

39a Main Street

Bangor

BT20 5AF

Email

dave@consultcore.co.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

CLOSE FOCUS LIMITED

Unit 92

BANGOR

BT19 1JA

Email

frank.given@close-focus.co.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £500,000

Total value of the contract/lot: £500,000

Section VI. Complementary information

VI.3) Additional information

The successful contractor's performance on the contract will be regularly monitored in line with PGN 01/12. Contractors not delivering on contract requirements is a serious matter. It means the public purse is not getting what it is paying for. If a contractor fails to reach satisfactory levels of contract performance they will be given a specified time to improve. If, after the specified time, they still fail to reach satisfactory levels of contract performance, the matter will be escalated to senior management in CPD for further action. If this occurs and their performance still does not improve to satisfactory levels within the specified period, it may be regarded as an act of grave professional misconduct and they may be issued with a Notice of Unsatisfactory Performance and the contract may be terminated. The issue of a Notice of Unsatisfactory Performance will result in the contractor being excluded from all procurement competitions being undertaken by Centres of Procurement Expertise on behalf of bodies covered by the Northern Ireland Procurement Policy for a period of twelve months from the date of issue of the notice

VI.4) Procedures for review

VI.4.1) Review body

The UK does not have any such bodies with responsibility for appeal/mediation procedures. Instead; any challenges are dealt with by the High Court, Commercial Division, to which proceedings may be issued regarding alleged breaches of the PCR 2015 as amended.

N/A

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

CPD complied with the Public Contracts Regulations 2015 (as amended) and incorporated a standstill period (i.e. a minimum of 10 calendar days) at the point information on the award of contract was communicated to tenderers. That notification provided full information on the award decision. This provided time for the unsuccessful tenderers to challenge the award decision before the contract was entered into.