

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/015195-2022>

Tender

## **Dental Nurse (Integrated) Apprenticeship, HEE North West Region Employers**

Salisbury NHS Foundation Trust

F02: Contract notice

Notice identifier: 2022/S 000-015195

Procurement identifier (OCID): ocids-h6vhtk-034201

Published 31 May 2022, 12:25pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Salisbury NHS Foundation Trust

Salisbury Managed Procurement Services

Salisbury

SP2 8BJ

#### **Contact**

Simon Dennis

#### **Email**

[simon.dennis@nhs.net](mailto:simon.dennis@nhs.net)

#### **Telephone**

+44 1722336262

#### **Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

[https://nhs.bravosolution.co.uk/nhs\\_collaborative/web/login.html](https://nhs.bravosolution.co.uk/nhs_collaborative/web/login.html)

**I.3) Communication**

Access to the procurement documents is restricted. Further information can be obtained at

[https://nhs.bravosolution.co.uk/nhs\\_collaborative/web/login.html](https://nhs.bravosolution.co.uk/nhs_collaborative/web/login.html)

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

[https://nhs.bravosolution.co.uk/nhs\\_collaborative/web/login.html](https://nhs.bravosolution.co.uk/nhs_collaborative/web/login.html)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Dental Nurse (Integrated) Apprenticeship, HEE North West Region Employers

Reference number

C1546.396

#### **II.1.2) Main CPV code**

- 80000000 - Education and training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Please note this is not a commission of spending, and this is not an indication that any advertised value will be fulfilled by employers.

ALL QUESTIONS regarding this Tender MUST ONLY be asked via the Bravo procurement portal. Bidders MUST NOT, under any circumstances, approach employers or HEE direct during the ITT open period.

In partnership with Health Education England and employers across the North West region, Salisbury are conducting a further competition for the requirements listed below :

Further Competition Requirement Details

Course Title ST0113 Dental Nurse (integrated)

Required Start Date Providers to declare capability on Commercial Response tab - courses do not need to be live / validated currently

Required Location

HWW North West Region

Apprenticeship Requirement Programmes offered and delivered by Providers must at all times be fully compliant with the Apprenticeship Standard as published by IfATE -

<https://www.instituteforapprenticeships.org/apprenticeship-standards/dental-nurse-integrated-v1-2>

### **II.1.5) Estimated total value**

Value excluding VAT: £6,000,000

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKD - North West (England)

### **II.2.4) Description of the procurement**

The successful provider(s) will be able to demonstrate significant co-production of course material, and will reflect employer led needs as well as fully satisfying the requirements of the Apprenticeship Standard, including agreeing all teaching time, attendance, etc with employers rather than dictating how the Apprentice will learn.

Providers should be mindful of the wide geography of the employers, and should be able to demonstrate significant innovation in education delivery (including the use of emerging technology, VR, etc), as well as being able to demonstrate how they would support both the learners, and line managers / mentors within the learner's workplace. A key feature for the successful provider will be a willingness to work with the employers to co-produce, and in some cases co-deliver the programme.

Providers need not have a live / validated programme available at the time of bidding - we will be expecting providers to work with stakeholders to shape programmes rather than an "off the shelf" course available immediately.

### **Minimum Entry Requirements**

Please note the following entry requirements apply to this Procurement :

- Registration on the ESFA Register of Apprenticeship Training Providers, or evidence of a current application to ESFA,
- Where an Ofsted visit / full report has been issued, this must be Grade 1 or Grade 2

relating to apprenticeship delivery,

- Where an Ofsted Monitoring Visit / Report has been issued, this must show Significant Progress or Reasonable Progress across all reported areas, and cannot include any finding of Insufficient Progress or less for any delivery area,
- Organisations without an Ofsted visit / report may still apply but must provide evidence of learner success rates above the national average for apprenticeships (across all courses).
- Must provide within the Levy funding band, one resit per module and one resit at EPA for each learner
- Must not require additional entry criteria to that listed in the Standard

### Occupation summary

This occupation is found in healthcare under the profession of dentistry. Dental nurses work in a clinical environment that could be located in a NHS general dental practice, hospital, private dental practice, specialist dental practice, community dental service or military dental clinic. The clinical environment is called a dental surgery and consists of a dental chair, x-ray unit and various equipment and instruments required for dentistry. An apprentice will predominately work with a dentist, dental hygienist, dental therapist, clinical dental technician or orthodontic therapist within a surgery environment with patients attending throughout the day.

The broad purpose of the occupation is to provide chair side support to all dental professionals and ensure high standards of cleanliness and infection control. Dental nurses prepare instruments, materials and medicaments for dental procedures, mix materials, sterilise instruments, keep records, note dictation, carry out stock control and ensure patient comfort and safety throughout their visit.

In their daily work, an employee in this occupation interacts with patients of all ages, other members of the dental team, other health professionals and representatives of organisations providing support services to the setting. Depending on the dental setting the dental nurse could also interact with schools, the prison service, community dental service, individuals in their own homes and those in care home settings.

An employee in this occupation will be responsible for providing care for people of all ages, different backgrounds, cultures and beliefs within a variety of clinical environments. Dental nurses must ensure that they only carry out a task, treatment or make decisions about a patient's care if they are appropriately trained, competent, indemnified and have the necessary skills. Dental nurses are registered professionals and work within the standards and scope of practice as defined by the General Dental Council Scope of

Practice document.

**II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

**II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

**II.2.10) Information about variants**

Variants will be accepted: No

**II.2.11) Information about options**

Options: No

---

## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Please note the following entry requirements apply to this Procurement :

- Registration on the ESFA Register of Apprenticeship Training Providers, or evidence of a current application to ESFA,
- Where an Ofsted visit / full report has been issued, this must be Grade 1 or Grade 2 relating to apprenticeship delivery,
- Where an Ofsted Monitoring Visit / Report has been issued, this must show Significant Progress or Reasonable Progress across all reported areas, and cannot include any finding of Insufficient Progress or less for any delivery area,
- Organisations without an Ofsted visit / report may still apply but must provide evidence of learner success rates above the national average for apprenticeships (across all courses).
- Must provide within the Levy funding band, one resit per module and one resit at EPA for each learner
- Must not require additional entry criteria to that listed in the Standard

### **III.2) Conditions related to the contract**

#### **III.2.3) Information about staff responsible for the performance of the contract**

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

**IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

**IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

**IV.2) Administrative information**

**IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

1 July 2022

Local time

12:00pm

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 48 (from the date stated for receipt of tender)

**IV.2.7) Conditions for opening of tenders**

Date

4 July 2022

Local time

8:00am

---

## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

The Contracting Authority expressly reserved the right (i) not to award any contract as a result of the procurement process commenced by publication of this notice; and (ii) to make whatever changes it saw fit to the content and structure of the tendering competition; and in no circumstances will the Contracting Authority be liable for any costs incurred by the candidates.

The awarding of a place on the Procurement Outcome does not mean that there is any guarantee of subsequent contracts being awarded. Any expenditure, work or effort undertaken prior to contract award is accordingly a matter solely for the commercial judgement of potential suppliers. Any orders placed under this Procurement will form a separate contract under the scope of this Framework between the supplier and the specific requesting other contracting body. The Contracting Authority and other contracting bodies utilising the Procurement shall only use electronic portals during the life of the agreement.

Any values that have been provided are only an estimate. We cannot guarantee to suppliers any business through this framework agreement.

The Procurement has been established by Salisbury NHS Foundation Trust, for use by the following bodies (and any future successors to these organisations):

The following Contracting Authorities are entitled to place Orders:

Salisbury NHS Foundation Trust and all bodies listed below :

Central Government Departments, Local Government and Public Corporations :

<https://www.gov.uk/government/organisations>

Please note Central Government departments may be subject to Government Digital Service approval before using the Framework Agreement.

Local Authorities (England and Wales)

[https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment\\_data/file/791684/List\\_of\\_councils\\_in\\_England\\_2019.pdf](https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/791684/List_of_councils_in_England_2019.pdf)

National Parks Authorities

<https://www.nationalparks.uk/about-us>

Educational Establishments in England and Wales, maintained by the Department for Education including Schools, Universities and Colleges listed :

<https://www.compare-school-performance.service.gov.uk/schools-by-type?step=default&table=schools&region=all-england&for=secondary>

Police Forces listed by the College of Policing, plus Police Scotland and Police Service of Northern Ireland

[https://www.college.police.uk/About/Copyright\\_Licensing/Pages/Home-Office-police-forces.aspx](https://www.college.police.uk/About/Copyright_Licensing/Pages/Home-Office-police-forces.aspx)

Police Forces and Special Police Forces in the United Kingdom, and/or Police and Crime Commissioners (as defined by the Police Reform and Social Responsibility Act 2011) and/or the Police Authorities (as defined in the Police Act 1964, Police Act 1996, Serious Organised Crime and Police Act 2005, Police and Justice Act 2006, Police, Public Order and Criminal Justice (Scotland) Act 2006), and other relevant legislation for the constituent parts of the United Kingdom, for their respective rights and interests

Fire and Rescue Services in the United Kingdom

<http://www.fireservice.co.uk/information/ukfrs>

<http://www.nifrs.org/areas-districts/>

<http://www.firescotland.gov.uk/your-area.aspx>

NHS Bodies England

<http://www.nhs.uk/ServiceDirectories/Pages/AcuteTrustListing.aspx>

<http://www.nhs.uk/ServiceDirectories/Pages/CCGListing.aspx>

<http://www.nhs.uk/ServiceDirectories/Pages/MentalHealthTrustListing.aspx>

<http://www.nhs.uk/ServiceDirectories/Pages/CareTrustListing.aspx>

<http://www.nhs.uk/ServiceDirectories/Pages/AreaTeamListing.aspx>

<http://www.nhs.uk/ServiceDirectories/Pages/SpecialHealthAuthorityListing.aspx>

<http://www.nhs.uk/ServiceDirectories/Pages/OtherListing.aspx>

#### Hospices in the UK

<https://www.hospiceuk.org/about-hospice-care/find-a-hospice?gclid=CPLU3cD7zdECFdaRGwodNeoDyw>

#### Registered Social Landlords (Housing Associations)

<https://www.gov.uk/government/publications/current-registered-providers-of-social-housing>

#### Third Sector and Charities in the United Kingdom

<http://www.charitycommission.gov.uk/find-charities/>

<http://www.oscr.org.uk/search-charity-register/>

<http://www.charitycommissionni.org.uk/charity-search/>

#### Citizens Advice in the United Kingdom

<http://www.citizensadvice.org.uk/index/getadvice.htm>

[www.cas.org.uk](http://www.cas.org.uk)

<http://www.citizensadvice.co.uk/>

Any corporation established, or a group of individuals appointed to act together, for the specific purpose of meeting needs in the general interest, not having an industrial or commercial character, and (i) financed wholly or mainly by another contracting authority listed above in this section of this Framework Agreement;

(ii) subject to management supervision by another contracting authority listed above in

this section of this Framework Agreement; or

(iii) more than half of the board of directors or members of which, or, in the case of a group of individuals, more than half of those individuals, are appointed by another contracting authority listed above in this section of this Framework Agreement

(iv) an association of or formed by one or more of the Contracting Authorities listed above in this section of this Framework Agreement

Entities which are not public sector bodies may also use the Framework Agreement if the Authority is satisfied that:

- such entity is calling-off goods and/or services directly, solely and exclusively in order to satisfy contractual obligations to one or more public sector bodies, all of which are entitled to use the Framework Agreement on their own account;
- all goods to be called-off by it are to be used directly, solely and exclusively to provide goods and/or services at sites occupied by such public sector body(ies); and
- it will pass the benefit of the call-off contract to such public sector body(ies) directly, in full and on a purely "pass-through" basis. Accordingly there must be no mark-up, management fee, service charge or any similar cost solely in relation to the supply of goods and/or services imposed on the relevant public sector body(ies), who must be able to benefit from the terms of the Framework Agreement in a like manner and to the same extent as if using the Framework Agreement on its/their own account.

Any 'bodies governed by public law' which under the Public Contracts Regulations 2015 means bodies that have all of the following characteristics

(a) they are established for the specific purpose of meeting needs in the general interest, not having an industrial or commercial character;

(b) they have legal personality; and

(c) they have any of the following characteristics:-

(i) they are financed, for the most part, by the State, regional or local authorities, or by other bodies governed by public law;

(ii) they are subject to management supervision by those authorities or bodies; or

(iii) they have an administrative, managerial or supervisory board, more than half of whose members are appointed by the State, regional or local authorities, or by other bodies governed by public law.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

The High Court, England & Wales

London

Country

United Kingdom