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Award

Clinical and Operational Leadership Training Delivery

NHS England

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-015113

Procurement identifier (OCID): ocds-h6vhtk-04e83c ([view related notices](#))

Published 15 April 2025, 7:50am

Scope

Reference

C341345

Description

This was an Open competitive process for a supplier to deliver the training offer targeted at clinical and operational leaders, encompassing both the technical aspects of delivery and wider leadership and improvement skills, driving for operational excellence with a focus on improvement and productivity gains. This is expected to be of complimentary value with the momentum of NHS IMPACT.

Contract 1. Clinical and Operational Leadership Training Delivery

Supplier

- [KPMG](#)

Contract value

- £6,100,000 excluding VAT
- £7,320,000 including VAT

Above the relevant threshold

Award decision date

10 April 2025

Date assessment summaries were sent to tenderers

10 April 2025

Standstill period

- End: 28 April 2025
- 8 working days

Earliest date the contract will be signed

30 April 2025

Contract dates (estimated)

- 1 May 2025 to 30 April 2026
- Possible extension to 30 April 2027
- 2 years

Description of possible extension:

Extensions on a quarterly basis up to 1 year - 3+3+3+3

Main procurement category

Services

Options

The right to additional purchases while the contract is valid.

Any extension will only be allowed to complete the training it will not increase the value of the contract

CPV classifications

- 80000000 - Education and training services

Information about tenders

- 6 tenders received
- 6 tenders assessed in the final stage:

- 2 submitted by small and medium-sized enterprises (SME)
- 0 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 5 suppliers unsuccessful (details included for contracts over £5 million)

Unsuccessful suppliers

- [Deloitte](#)
- [THE KNOWLEDGE ACADEMY LIMITED](#)
- [Escalla](#)
- [Xytal Health Management Ltd](#)
- [Arden & Greater East Midlands Commissioning Support Unit](#)

Procedure

Procedure type

Open procedure

Special regime

Light touch

Suppliers

Arden & Greater East Midlands Commissioning Support Unit

- Public Procurement Organisation Number: PHRC-4112-MZJP

Cardinal Square, 10 Nottingham Road

Derby

DE1 3QT

United Kingdom

Region: UKF11 - Derby

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Deloitte

- Companies House: OC303675

1 NEW STREET SQUARE

London

EC4A 3HQ

United Kingdom

Region: UKI31 - Camden and City of London

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Escalla

- Companies House: 08752180

170 Shepherdess Walk

London

N1 7JL

United Kingdom

Region: UKI41 - Hackney and Newham

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

KPMG

- Companies House: OC301540

15 Canada Square

London

E14 5GL

United Kingdom

Email: ukfmcob@kpmg.co.uk

Region: UKI42 - Tower Hamlets

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Associated people/organisations:

1. PROUD2BOPS COMMUNITY INTEREST COMPANY 2. ROYAL COLLEGE OF PHYSICIANS OF LONDON 3. CATALYSIS LTD 4. Pearson Education Limited

Contract 1. Clinical and Operational Leadership Training Delivery

THE KNOWLEDGE ACADEMY LIMITED

• Companies House: 06865896

Reflex, Cain Road

Bracknell

RG12 1HL

United Kingdom

Region: UKJ11 - Berkshire

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Xytal Health Management Ltd

• Companies House: 04946997

3rd Floor 207 Regent Street

London

W1B 3HH

United Kingdom

Region: UKI32 - Westminster

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Contracting authority

NHS England

- Public Procurement Organisation Number: PDPT-3135-BWWY

7-8 Wellington Place

Leeds

LS1 4AP

United Kingdom

Contact name: Janice Brodie

Email: janice.brodie@nhs.net

Website: <https://www.england.nhs.uk/>

Region: UKE42 - Leeds

Organisation type: Public authority - central government

