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Planning

## **Market Engagement for the Provision of Lancashire and South Cumbria Adult Teledermatology Service**

NHS Lancashire and South Cumbria Integrated Care Board

F01: Prior information notice

Prior information only

Notice identifier: 2026/S 000-014997

Procurement identifier (OCID): ocids-h6vhtk-06578e

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### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Lancashire and South Cumbria Integrated Care Board

Level 3, Christ Church Precinct, County Hall, Fishergate Hill

Preston

PR18XB

#### **Contact**

Maria Amariei

#### **Email**

[maria\\_amariei@nhs.net](mailto:maria_amariei@nhs.net)

#### **Country**

United Kingdom

**Region code**

UKD45 - Mid Lancashire

**NHS Organisation Data Service**

QE1

**Internet address(es)**

Main address

<https://www.lancashireandsouthcumbria.icb.nhs.uk>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://portal.us.bn.cloud.ariba.com/dashboard/public/appext/comsapsbncdiscoveryui#/RfxEvent/preview/1110005560?anId=ANONYMOUS>

Additional information can be obtained from the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://portal.us.bn.cloud.ariba.com/dashboard/public/appext/comsapsbncdiscoveryui#/RfxEvent/preview/1110005560?anId=ANONYMOUS>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Market Engagement for the Provision of Lancashire and South Cumbria Adult Teledermatology Service

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The SkinHub manages the receipt of referrals from LSC GPs (made available to all NHS GP practices in LSC), triages patients as suitable for teledermatology and manages the appointment booking, amendment and delivery of teledermatology image-capture at the 10 community-based image capture sites within KPIs indicated in the specification. This includes the training and clinical oversight of all image-capture related activities. The provider will need to facilitate the receipt of GP referrals to the SkinHub and ensure 100% coverage for GP practices to access SkinHub.

Image capture sites will be determined by the SkinHub provider and should be based on patient numbers, geographical and travel considerations making consideration to minimising health inequalities for patients and accessibility/availability of community-based estate to deliver image-capture. 10 image capture sites are funded within the contract value which is perceived to be adequate to cover LSC ICB area (which includes coverage of all sub-ICB areas; Blackburn w/Darwen, Blackpool, Chorley and South Ribble, East Lancashire, Fylde & Wyre, Greater Preston, Lancashire North, West Lancashire).

The Central Virtual Triage service will be a clinician led tele-triage service, clinically triaging every image taken in LSC at SkinHub image capture sites and also those taken in Trusts on the skin Urgent Suspected Cancer Pathway (USC). Trusts include Blackpool Teaching Hospitals NHS Trust, East Lancashire Hospitals NHS Trust, Lancashire Teaching Hospitals NHS Trust, University of Morecambe Bay NHS Trust. Responsibilities of the CVT service include; Clinical triage of teledermatology images, determining a working diagnosis, re-direction of the patient to most appropriate onward provider, patient communication, updating the provider of the image and GP where appropriate; within

KPIs indicated in the specification.

LSC ICB has a current contract in place with PathPoint eDerma until 31st March 2028. The provider of the SkinHub, Spoke Sites and CVT will be required to use the eDerma platform for the duration of the current eDerma contract. . This includes referral management, image upload, clinical CVT image review, patients outcome letters and pathway administration.

Following this date a digital solution will need to be established by the provider to continue the service, with zero disruption to the CVT service; Contracting for a digital system has been built into the contract value.

#### **II.1.5) Estimated total value**

Value excluding VAT: £13,100,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 48814200 - Patient-administration system
- 48814400 - Clinical information system

#### **II.2.3) Place of performance**

NUTS codes

- UKD1 - Cumbria
- UKD4 - Lancashire

#### **II.2.4) Description of the procurement**

LCS ICB is currently developing their service specification and contracting process for the Provision of Lancashire and South Cumbria Adult Teledermatology Service.

This Market Engagement Questionnaire seeks the views and opinions of stakeholders and organisations that may be interested in delivering the Service.

This exercise and any subsequent responses are in no way legally binding on any party.

Participation in the engagement exercise is not a mandatory requirement for participating in any potential future procurement; however, responses received will assist to inform GM ICB as to the level of interest from the market and may be used to evidence the most appropriate procurement route.

The Market Engagement Questionnaire and current draft Service Specification can be downloaded from the SAP Ariba Portal reference Doc2976155473 at the below link:

<https://portal.us.bn.cloud.ariba.com/dashboard/public/appext/comsapsbncdiscoveryui#/RfxEvent/preview/1110005560?anId=ANONYMOUS>

Please return your completed MEQ through the SAP Ariba Portal by no later than 12 noon Thursday 5 March 2026.

This is a Health Care Services (Provider Selection Regime) Regulations 2023 Prior Information Notice for Market Engagement.

#### **II.2.14) Additional information**

The contract will have an indicative overall total contract value of £7,400,000 for the three years of contract and £5,700,000 for the two-year extension totalling an estimated contract life value of £13,100,000.

#### **II.3) Estimated date of publication of contract notice**

1 January 2027

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No