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# Award Unit4 ERP Support and Maintenance (CPA/SPU/2563P)

Police and Crime Commissioner for Cheshire

UK5: Transparency notice - Procurement Act 2023 - <u>view information about notice types</u> Notice identifier: 2025/S 000-014922 Procurement identifier (OCID): ocds-h6vhtk-050267 (<u>view related notices</u>) Published 14 April 2025, 12:15pm

### Scope

#### Reference

CPA/SPU/2563P

#### Description

Provision of Support and Maintenance for existing ERP system. The existing system was procured under GCloud 12 call-off agreement, ref CPA/SPU/1400P. This ERP system integrates with a number of other force systems and is not yet deemed end of life. So this contract is to provide support and maintenance for the existing system up to the alignment date with interdependent systems at which point the wider business systems will be reviewed.

The contract can be extended but due to a fault with the In-Tend (e-sender) system, the extension details cannot be added.

There are 2 x 24 month optional extensions - 10/05/28 - 09/05/30 and 10/05/30 - 09/05/32

# **Contract 1. Unit4 ERP Support and Maintenance**

#### Supplier

UNIT4 BUSINESS SOFTWARE LIMITED

### **Contract value**

- £3,313,942.70 excluding VAT
- £3,976,731.24 including VAT

Above the relevant threshold

### Earliest date the contract will be signed

2 May 2025

## Contract dates (estimated)

• 10 May 2025 to 10 May 2028

• 3 years, 1 day

#### Main procurement category

Services

### **CPV** classifications

• 72261000 - Software support services

#### **Contract locations**

• UKD6 - Cheshire

# Other information

#### Conflicts assessment prepared/revised

Yes

## Procedure

#### **Procedure type**

Direct award

#### **Direct award justification**

- Single supplier intellectual property or exclusive rights
- Single supplier technical reasons
- Additional or repeat goods, services or works extension or partial replacement

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Whilst there are other ERP providers out there in the market place the functionality and integration we have with Unit 4 is not something that could be matched. With a very significant number of enhancements undertaken during the period 2022-2024, there would be significant technical and financial issues involved in a move to another product.

This notice is presented on the basis of two exemptions permitting direct award without competition under the Procurement Act 2023. These are as follows:-

Are required to be compatible with an existing asset. This must be intended as an extension to or partial replacement of existing goods or services where a change would result in goods or services that are different or incompatible with the existing goods and services. The difference or incompatibility must result in disproportionate technical difficulties in operation or maintenance. Given the level of integration, the enhancements undertaken and the extent to which this system is embedded along with the financial and technical cost (and time) of a project to replace.

Where the provider is the sole supplier of the goods, services or works. There are clearly other suppliers of ERP systems out there, however only Unit4 themselves or Unit4 via a reseller can support their own software product. This means there is an absence of competition for technical grounds as only a specific supplier can supply (or a particular supplier holds the intellectual property or other exclusive rights) and there are no reasonable alternatives.

## Supplier

#### **UNIT4 BUSINESS SOFTWARE LIMITED**

• Companies House: 01737985

Easton-In-Gordano

Bristol

BS20 OPX

United Kingdom

Telephone: 01275377200

Email: Communications@Unit4.com

Region: UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Contract 1. Unit4 ERP Support and Maintenance

## **Contracting authority**

#### Police and Crime Commissioner for Cheshire

• Public Procurement Organisation Number: PMWP-7421-WXRW

HQ, Clemonds Hey, Oakmere Road

Winsford, Cheshire

CW7 2UA

United Kingdom

Contact name: Katie Howell

Telephone: +441606362041

Email: <u>katie.howell2@cheshire.police.uk</u>

Region: UKD63 - Cheshire West and Chester

Organisation type: Public authority - sub-central government