

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/014832-2021>

Tender

## **ESC21188 - Unlocking Clean Energy in Greater Manchester**

Energy Systems Catapult

F02: Contract notice

Notice identifier: 2021/S 000-014832

Procurement identifier (OCID): ocds-h6vhtk-02c163

Published 29 June 2021, 2:31pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Energy Systems Catapult

7th Floor, Cannon House, The Priory Queensway

Birmingham

B4 6BS

#### **Contact**

Mr Jim Owen

#### **Email**

[jim.owen@es.catapult.org.uk](mailto:jim.owen@es.catapult.org.uk)

#### **Telephone**

+44 1212033700

#### **Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://es.catapult.org.uk/>

Buyer's address

<https://es.catapult.org.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://procontract.due-north.com/Advert/Index?advertId=1b116983-12d8-eb11-810c-005056b64545>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://procontract.due-north.com/Advert/Index?advertId=1b116983-12d8-eb11-810c-005056b64545>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Environment

---

## Section II: Object

### II.1) Scope of the procurement

#### II.1.1) Title

ESC21188 - Unlocking Clean Energy in Greater Manchester

Reference number

DN549945

#### II.1.2) Main CPV code

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

Energy Systems Catapult (ESC) are looking for external suppliers to support the successful delivery of Unlocking Clean Energy in Greater Manchester (UCEGM). UCEGM is part funded by the European Regional Development Fund and will deliver approximately 10 Megawatts (MW) of additional clean energy capacity to supply local authority assets across Greater Manchester. It also aims to demonstrate innovative and scalable energy business models, allowing greater participation in the emerging Local Energy Market, reducing reliance on subsidy and enabling future investment in clean energy.

The project commenced in summer 2020 and will run until the end of May 2023. UCEGM is led by ESC in partnership with five Greater Manchester local authorities - Manchester, Rochdale, Salford, Stockport, and Wigan. ESC have entered into a Grant Funding Agreement with the Ministry of Housing, Communities and Local Government (MHCLG) to deliver the project including certain contracted outputs in the form of kilowatt hours of renewable energy that will be produced and resultant tonnes of carbon dioxide that the project will save. For further information see:

<https://es.catapult.org.uk/impact/projects/ucegm/>

The project has two workstreams:

In Workstream 1 (WS1) renewable energy generation assets will be built and partly funded by the ERDF grant and by the Local Authority (LA). The LAs will deliver ground mount and building integrated solar PV schemes along with a micro hydroelectric plant on

council-owned under-utilised land and buildings. These will include battery storage, energy efficiency measures, smart energy management and EV charging at suitable sites.

Workstream 2 (WS2), led by ESC, compliments the development of renewable energy generation projects by developing business model(s) to promote self-consumption of energy by the Local Authorities. The aim of these business model(s) are to improve the business case for the renewable energy generation project by improving the value of energy generated, lowering the cost of energy supply and reducing the carbon intensity of electricity in the local area.

The overall structure of WS2 aims to iteratively develop, test, and then create a detailed implementation plan for a business which allows self-consumption of the energy generated from the renewable energy projects invested within this programme by LAs in the Greater Manchester area. The intention of this work is to also improve the investment case for future renewables projects for LAs in the Greater Manchester area, creating a legacy from the programme by helping to contribute to the renewable capacity target set out in the GM 5-year environment plan.

There are several changes to the regulation of retail energy and how energy supply works within industry code that will liberalise the UK energy market and enable new business models. WS2 will explore how these changes can support the overall objectives of the project and well as providing a blueprint for how policies, regulations and investments can be aligned to grow markets for low carbon investment in the Greater Manchester area.

#### **II.1.5) Estimated total value**

Value excluding VAT: £370,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

### **II.2) Description**

#### **II.2.1) Title**

Lot 1: Commercial and Investment Advice

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

For the Full description of the services required, please refer to Appendix 1 - Scope document

The activities within this piece of work will include:

- Summarise investment options to finance assets by public bodies
- Provide 1-2 case studies to demonstrate the investment option
- Analyse the suitability of the investment options
- Engage with the Project Team on the business model development process to understand how the options would interact with potential investment options

### **II.2.5) Award criteria**

Quality criterion - Name: L1-1 Methodology & Proposed Approach / Weighting: 60

Quality criterion - Name: L1-2 Experience & Lessons Learned / Weighting: 15

Quality criterion - Name: AL-1 Social Value / Weighting: 10

Price - Weighting: 15

### **II.2.6) Estimated value**

Value excluding VAT: £100,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

31 August 2021

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

15R19P03373 Unlocking Clean Energy in Greater Manchester

## **II.2) Description**

### **II.2.1) Title**

Lot 2: Workstream 2 Procurement Support and Advice

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

For the Full description of the services required, please refer to Appendix 1 - Scope document

The aims of this initial piece of work are:

- to get a baseline understanding for how energy is procured by partner LAs and other popular procurement methods
- to understand the needs of key stakeholders in the procurement process
- to identify potential barriers/issues to change or adopting new energy business models

#### Activities

- Audit of current energy procurement processes in partner LAs including process diagram
- Explore any other predominant energy procurement processes used by other non-partner LAs
- Audit of current energy contracts in place for partner LAs
- Engagement with LA procurement teams and Crown Commercial Service to understand needs and whether they experience issues with purchasing new energy products/services

#### **II.2.5) Award criteria**

Quality criterion - Name: L2-1 Methodology & Proposed Approach / Weighting: 55

Quality criterion - Name: L2-2 Experience & Lessons Learned / Weighting: 15

Quality criterion - Name: L2-3 Data Handling / Weighting: 5

Quality criterion - Name: AL-1 Social Value / Weighting: 10

Price - Weighting: 15

#### **II.2.6) Estimated value**

Value excluding VAT: £70,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

31 August 2021

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

15R19P03373 Unlocking Clean Energy in Greater Manchester

## **II.2) Description**

### **II.2.1) Title**

Lot 3: Workstream 1 Procurement Support

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

For the Full description of the services required, please refer to Appendix 1 - Scope document

Lot 3 is a call off contract which will be utilised on an ad-hoc basis to support our Local

Authority partners procure the contracts required to deliver their capital schemes.

Tasks may include, but are not limited to:

- Support Local Authorities draft compliant procurement documentation
- Review draft documentation to ensure compliance
- Identify and/or audit potential frameworks to ensure compliance
- Ensure that suitable records are maintained to evidence compliance

#### **II.2.5) Award criteria**

Quality criterion - Name: L3-1 Methodology & Proposed Approach / Weighting: 75

Quality criterion - Name: AL-1 Social Value / Weighting: 10

Price - Weighting: 15

#### **II.2.6) Estimated value**

Value excluding VAT: £100,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

31 August 2021

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union

funds: Yes

Identification of the project

15R19P03373 Unlocking Clean Energy in Greater Manchester

## **II.2) Description**

### **II.2.1) Title**

Lot 4: Summative assessment

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

For the Full description of the services required, please refer to Appendix 1 - Scope document

As part of the contractual requirements of ERDF funding, UCEGM is required to procure an external supplier to conduct an impact evaluation of the programme, known as a "Summative Assessment". We wish to identify a suitably experienced organisation to undertake this summative assessment.

### **II.2.5) Award criteria**

Quality criterion - Name: L4-1 Methodology & Proposed Approach / Weighting: 55

Quality criterion - Name: L4-2 Value Add / Weighting: 10

Quality criterion - Name: L4-3 Experience & Lessons Learned / Weighting: 10

Quality criterion - Name: AL-1 Social Value / Weighting: 10

Price - Weighting: 15

#### **II.2.6) Estimated value**

Value excluding VAT: £100,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

31 August 2021

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

15R19P03373 Unlocking Clean Energy in Greater Manchester

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

## **IV.2) Administrative information**

### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

11 August 2021

Local time

12:00pm

### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 3 (from the date stated for receipt of tender)

### **IV.2.7) Conditions for opening of tenders**

Date

11 August 2021

Local time

1:30pm

Place

Due to current COVID Restrictions and current working practices, it is not possible to hold a tender opening, therefore a meeting held on Microsoft Teams will be conducted where a nominated individual will Open the tenders and another nominated individual will note the responses received accordingly

Information about authorised persons and opening procedure

Procurement Manager - Opening

Procurement Specialist - Note taking

---

## **Section VI. Complementary information**

## **VI.1) Information about recurrence**

This is a recurrent procurement: No

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Royal Courts of Justice

London

Country

United Kingdom

### **VI.4.2) Body responsible for mediation procedures**

Royal Courts of Justice

London

Country

United Kingdom

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

In the first instance, all appeals should be promptly brought to the attention of the contact specified in Section I above, and will be dealt with in accordance with the requirements of the Public Contracts Regulations 2015. Any appeals must be brought within the timescales specified by the applicable law, including without limitation, the Public Contracts Regulations 2015. In accordance with the Public Contracts Regulations 2015, the contracting authority will also incorporate a minimum 10 calendar day standstill period from the date information on award of contract is communicated to tenderers.

As the UK does not have any special review body with responsibility for appeal/mediation procedures in public procurement competitions, any challenges will be dealt with by the High Court, Commercial Division, to which proceedings may be issued regarding alleged breaches of the Public Contracts Regulations 2015.