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Tender

## **Innovative, value adding VLE Systems and Associated Services**

APUC Limited

F02: Contract notice

Notice identifier: 2025/S 000-014818

Procurement identifier (OCID): ocds-h6vhtk-050216

Published 14 April 2025, 9:31am

The closing date and time has been changed to:

**27 May 2025, 12:00pm**

See the [change notice](#).

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

APUC Limited

Unit 27, Stirling Business Centre, Wellgreen

Stirling

FK8 2DZ

#### **Email**

[pjackson@apuc-scot.ac.uk](mailto:pjackson@apuc-scot.ac.uk)

#### **Telephone**



+44 1314428930

## **Country**

United Kingdom

## **NUTS code**

UKM77 - Perth & Kinross and Stirling

## **Internet address(es)**

Main address

<http://www.apuc-scot.ac.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10402](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10402)

## **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

## **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/>

## **I.4) Type of the contracting authority**

Body governed by public law



## **I.5) Main activity**

Education



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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Innovative, value adding VLE Systems and Associated Services

Reference number

ITS1065 AP

#### **II.1.2) Main CPV code**

- 72000000 - IT services: consulting, software development, Internet and support

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Framework for Virtual Learning Environment Management Solutions and Associated Services for Universities and Colleges in Scotland and the UK, including provision of all software and any associated licensing. Potential Services include, but are not limited to:

System Implementation; Migration Support; Support and Maintenance; Hosting. Required solutions should have the capability to operate effectively across multi-campus environments. The framework agreement includes:

Lot1 - Proprietary VLE Systems

Lot2 - Moodle VLE Services including: Support, Hosting and Development

The agreement will be open to the members of Advanced Procurement for Universities and Colleges (APUC Limited) and other UK procurement consortia as listed further below.

#### **II.1.5) Estimated total value**

Value excluding VAT: £45,000,000

#### **II.1.6) Information about lots**



This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 1

## **II.2) Description**

### **II.2.1) Title**

Proprietary VLE Systems and Associated Services

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 72261000 - Software support services
- 48000000 - Software package and information systems
- 48611000 - Database software package
- 48190000 - Educational software package

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

Scotland and the UK.

### **II.2.4) Description of the procurement**

Framework for VLE Solutions and Associated Services for Universities and Colleges in Scotland: Lot 1, Proprietary VLE Systems,

including provision of all "commoditised off the shelf"(COTS)software and any associated licensing. Potential Services include, but are not



limited to:

System Implementation; Migration Support; Support and Maintenance; Hosting. Required solutions should have the capability to operate

effectively across multi-campus environments.

This framework agreement is available to participation from Full and Associate Members, and future members, within the UK higher

education regional purchasing consortia as follows:

Advanced Procurement Universities and Colleges (APUC Ltd) and associated members listed in Appendix E.

<http://www.apuc-scot.ac.uk/#!/members>

Southern Universities Purchasing Consortium (SUPC);

<https://www.supc.ac.uk/about-us/our-members/our-members>

London Universities Purchasing Consortium (LUPC);

<https://www.lupc.ac.uk/member-list>

North Eastern Universities Purchasing Consortium (NEUPC);

<https://www.neupc.ac.uk/our-members>

North Western Universities Purchasing Consortium (NWUPC);

<https://www.nwupc.ac.uk/our-members>

Higher Education Purchasing Consortium, Wales (HEPCW).

<http://www.hepcw.ac.uk/members/>

Crescent Purchasing Consortium (CPC)

<https://www.thecpc.ac.uk/>

## **II.2.5) Award criteria**

Quality criterion - Name: Service Delivery / Weighting: 70



Price - Weighting: 30

### **II.2.6) Estimated value**

Value excluding VAT: £33,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

Two periods of twelve months each at the sole discretion of the Authority.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Projects are in place within a number of Institutions.

### **II.2.14) Additional information**

Up to six participants may be appointed to Lot1, Proprietary VLE.

Economic operators may be excluded from this competition if they are in any of the



situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015. All exclusion grounds; Refer to Procurement Documents and PCS-T for more information

## **II.2) Description**

### **II.2.1) Title**

Moodle VLE Services: Support, Hosting & Development

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 72261000 - Software support services
- 48000000 - Software package and information systems
- 48611000 - Database software package
- 48190000 - Educational software package

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

Scotland and the UK.

### **II.2.4) Description of the procurement**

Framework for Innovative, value adding VLE Solutions and Associated Services for Universities and Colleges in Scotland and the UK: Lot1, Proprietary VLE Solutions and Associated Services; Lot 2, Development, Hosting and Support of Moodle VLE Solutions and Associated Services.

Potential Services include, but are not limited to:

System Implementation; Migration Support; Support and Maintenance; Hosting;



Configuration, customisation and development if required by Institutions. Solutions should have the capability to operate effectively across multi-campus environments.

This framework agreement is available to participation from Full and Associate Members, and future members, within the UK higher education regional purchasing consortia as follows:

Advanced Procurement Universities and Colleges (APUC Ltd) and associated members listed in Appendix E.

<http://www.apuc-scot.ac.uk/#!/members>

Southern Universities Purchasing Consortium (SUPC);

<https://www.supc.ac.uk/about-us/our-members/our-members>

London Universities Purchasing Consortium (LUPC);

<https://www.lupc.ac.uk/member-list>

North Eastern Universities Purchasing Consortium (NEUPC);

<https://www.neupc.ac.uk/our-members>

North Western Universities Purchasing Consortium (NWUPC);

<https://www.nwupc.ac.uk/our-members>

Higher Education Purchasing Consortium, Wales (HEPCW).

<http://www.hepcw.ac.uk/members/>

Crescent Purchasing Consortium (CPC)

<https://www.thecpc.ac.uk/>

## **II.2.5) Award criteria**

Quality criterion - Name: Service Delivery / Weighting: 60.00

Price - Weighting: 40

## **II.2.6) Estimated value**



Value excluding VAT: £12,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

Two periods of twelve (12) months at the sole discretion of the Authority.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Projects are in place within a number of Institutions.

### **II.2.14) Additional information**

Up to six participants may be appointed to Lot2, Moodle VLE Services.

Economic operators may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015. All exclusion grounds; Refer to Procurement Documents and PCS-T for more information



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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

List and brief description of selection criteria

The Single Procurement Document (SPD) Section 4B refers.

Minimum level(s) of standards possibly required

Section 4B.5 specifies the minimum levels of insurance which are as follows:

Employer's (Compulsory) Liability Insurance, GBP 5Million

Public and Product Liability Insurance, GBP 5Million

Professional Indemnity GBP 2Million

Cyber Insurance or equivalent

Section 4B.6 of the SPD requests further information from the successful Tenderers.

A copy of your audited accounts or equivalent for the most recent two years, along with details of any significant changes since the previous year end.

#### **III.1.3) Technical and professional ability**

List and brief description of selection criteria

Section 4C.1.2 of the SPD requests at least one relevant example of previous experience from suppliers tendering for this framework contract and/or services carried out within the last three years.

Section 4C.4, Supply Chain Management and Prompt Payment question, must also be completed.

Minimum level(s) of standards possibly required

Section 4C.1.2 of the SPD requests at least one relevant example of previous experience from suppliers tendering for this framework contract and/or services carried out within the



last three years.

For a Pass at 4C.1.2 of the SPD, Tenderers must have a solution in place within an equivalent environment to the tender Specification for each specific Lot that the Tenderer has submitted a response to. For each Lot responded to, the minimum required equivalent environment to the Tender Specification includes having a solution in place that provides the capabilities listed up to and including 4.3 of the Specification of Requirements main section 2 of the ITT.

For a Fail at 4C.1.2, Tenderers seeking to develop a fully bespoke solution will be disqualified. Tenderers who cannot provide evidence that their solution is in place within an equivalent environment to the tender Specification will be disqualified.

Section 4C.4, Supply Chain Management and Prompt Payment question, must also be completed. For a Pass at 4C.4 of the SPD, The Tenderer has (or has access to) the relevant supply chain management and tracking systems to ensure a resilient and sustainable supply chain, has confirmed that they have the systems in place to pay contractors through the supply chain promptly and effectively, and that they will provide evidence, when requested, of (a) their standard payment terms and (b) or equal to

95% of all supply chain invoices being paid on time (in accordance with the terms of the contract) in the last financial year. If the Tenderer is unable to confirm (b) then they must provide an improvement plan, signed by their Director which improves the payment performance.

For a Fail at 4C.4, the Tenderer does not have the relevant supply chain management and tracking systems to ensure a resilient and sustainable supply chain, does not have the systems in place to pay contractors through the supply chain promptly and effectively, and cannot provide evidence of (a) their standard payment terms and (b) or equal to 95% of all supply chain invoices being paid on time (in

accordance with the terms of the contract) in the last financial year and the Tenderer is unable to provide an improvement plan signed by their Director which improves the payment performance.

## **III.2) Conditions related to the contract**

### **III.2.2) Contract performance conditions**

#### **SUBMISSION OF MANAGEMENT INFORMATION**

Prior to the commencement of the Framework Agreement, the Contractor will provide the Authority with contact details of the Management Information contact who will be provided with a template spreadsheet/reporting schedule along with a username and password for the



management information website <http://www.ucsp.ac.uk/>

The Contractors must provide the information on a quarterly basis, within 10 working days.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 12

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Originally published as:

Date

20 May 2025

Local time

5:00pm

Changed to:

Date



27 May 2025

Local time

12:00pm

See the [change notice](#).

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 3 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

20 May 2025

Local time

5:00pm



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## Section VI. Complementary information

### VI.1) Information about recurrence

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: 48 months

### VI.3) Additional information

The following should be submitted prior to award. It is for information only and will not be scored:

(Appendix A) - Form of Tender,

(Appendix B) - FOI disclaimer

(Appendix D) - APUC Supply Chain Code of Conduct,

(Appendix J) - GDPR Assurance Assessment

SCM Responsible Procurement Supply Chain Evaluation Tool: Section 1

SCM RP is the Authority's designated tool for contracted suppliers to keep up-to-date essential information on their company, which allows the Authority to get an insight into their company's general standing, commitment to preventing modern slavery and addressing climate change, as well as their pledge to fair and decent working practices for their staff. Tenderers must confirm that they will commit to completing SCM RP Section 1 on award. It is for information only and will not be scored but is a requirement of this tender and will be included in the contractual terms.

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 28882. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343>

The Contracting Authority does not intend to include a sub-contract clause as part of community benefits (as per Section 25 of the Procurement Reform (Scotland) Act 2014) in this contract for the following reason:

This is a specialist multi-supplier framework within which sub-contracting opportunities are limited.

Community benefits are included in this requirement. For more information see:



<https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/>

A summary of the expected community benefits has been provided as follows:

Provision of training opportunities to staff and students,

apprenticeships and potential investment in Institution local communities.

(SC Ref:794330)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Stirling Sherriff Court

Stirling

FK8 1NH

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/stirling-sheriff-court-and-justice-of-the-peace-court>