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Tender

Alternative Metering Services

Southern Water Services Ltd.

F05: Contract notice – utilities

Notice identifier: 2024/S 000-014712

Procurement identifier (OCID): ocds-h6vhtk-03e30a

Published 8 May 2024, 3:27pm

Section I: Contracting entity

I.1) Name and addresses

Southern Water Services Ltd.

Southern House

Worthing

BN13 3NX

Email

janet.strzebrakowski2@southernwater.co.uk

Telephone

+44 1903264444

Country

United Kingdom

Region code

UKJ - South East (England)

Internet address(es)

Main address

<https://www.southernwater.co.uk>

Buyer's address

<https://southernwater.bravosolution.co.uk/web/login.html>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://southernwater.bravosolution.co.uk/web/login.html>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://southernwater.bravosolution.co.uk/web/login.html>

Tenders or requests to participate must be submitted to the above-mentioned address

I.6) Main activity

Water

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Alternative Metering Services

Reference number

prj_4725

II.1.2) Main CPV code

- 38421100 - Water meters

II.1.3) Type of contract

Supplies

II.1.4) Short description

As part of Southern Water's AMP8 (2025-2030) delivery programme, we aim to reduce overall demand for water, by cutting leakage by 13% and helping our customers become even more efficient by installing more than 1 million smart meters.

The successful bidder would manage the overall service provision as a prime contractor, including the supply and ownership of Smart meters and associated devices, installation of those Smart meters, connecting them to an Advanced Metering Infrastructure (AMI) network, maintaining a service to provide Southern Water with at least hourly meter reading data every day and procured as an end to end financed solution. The successful bidder would own the meter assets, with Southern Water paying service fees over the term.

Southern Water has a high percentage of metered customers (88%) through our pioneering Universal Metering Programme. By 2030, the successful bidder would upgrade our household meter estate of ~934k household meters, and 52k non-household meters, to Smart AMI enabled meters, incorporated into the service. The successful bidder would also install 34k new AMI enabled meters to currently unmetered customers. We expect a mix of standard, non-standard, and complex work types that will be managed through this arrangement.

II.1.5) Estimated total value

Value excluding VAT: £300,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 32412000 - Communications network
- 32430000 - Wide area network
- 45232150 - Works related to water-distribution pipelines

- 45233251 - Resurfacing works
- 50411100 - Repair and maintenance services of water meters
- 65500000 - Meter reading service
- 72300000 - Data services

II.2.3) Place of performance

NUTS codes

- UKJ - South East (England)

II.2.4) Description of the procurement

The successful bidder will operate across Southern Water's supply area, for household and non-household premises.

In total, the number of Smart meter assets in the scope of the full service is 1.02m. For the installation phase, the award will be for 50% of the volume initially on contract award (Year 1), with the remaining volume to be achieved through meeting overall performance targets in subsequent years in the installation phase.

The successful bidder will install and commission, operate and maintain the Alternative Metering Service, inclusive of smart AMI meters and devices, communications network, and data pass back provision to Southern Water. The successful bidder will include enabling activities within the scope of services to deliver the stated outcome.

The successful bidder will be responsible for:

- (i) Supply of Smart AMI water meters warranted for 15 years
- (ii) Planning, pre-installation surveys and meter installation for standard works i.e. meters to 934k household properties where the meter is situated externally (86%), or internally (14%)
- (iii) Planning, pre-installation surveys and meter installation for non-standard works i.e. 45.2k meters to non-household properties where the meter is situated externally (80%), or internally (20%)
- (iv) Planning, pre-installation surveys and meter installation of meters for complex works i.e. 6.4k meters over 20mm in size, 34k new meter installations to unmetered sites, or boundary box replacements in the highway/verges (excavation, backfill and reinstatement, traffic management)

(v) Communications network (non-dedicated to Southern Water) recording 24 hourly reads per day and transmitting the data once per day

(vi) Adoption of c.9k Smart meters from developers installing new services (adoption of legacy meter base is out of scope of this procurement)

(vii) Smart meter and network issue resolution

The Contract is expected to be awarded in November 2024 and will be for a total period of 20 years, with the Smart meters being deployed within the first 5 years “installation phase”.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

240

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Contract value range £250m to £300m

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.1.4) Objective rules and criteria for participation

List and brief description of rules and criteria

Will be made available in the procurement documents

III.1.7) Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them

Financed off balance sheet solution required

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

Will be made available in the procurement documents

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-020671](#)

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

7 June 2024

Local time

11:00am

IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates

1 July 2024

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Tender must be valid until: 2 January 2025

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.3) Additional information

Candidates wishing to be considered for this contract must register their expression of interest and provide additional procurement specific information through the portal as follows: i) Candidates should register on the BravoSolution e-procurement portal. For any support in submitting your expression of interest please contact the eTendering help desk at. 0800 368 4850 or help@bravosolution.co.uk or click on the following link: <https://southernwater.bravosolution.co.uk/web/login.html>

VI.4) Procedures for review

VI.4.1) Review body

Southern Water

Durrington

Country

United Kingdom