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Planning

## **Market Engagement Event - Business Management Consultancy**

Southern Water Services Limited

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-014698

Procurement identifier (OCID): ocids-h6vhtk-04e960 ([view related notices](#))

Published 11 April 2025, 2:59pm

### **Scope**

### **Reference**

Prj\_

### **Description**

We would like to invite all interested parties to the Market Engagement Event to set out what we expect from the key service areas that reflect the type of business management consultancy services that we anticipate are needed under the future framework.

The following service areas' purpose is to guide the discussion and do not constitute a confirmed lotting structure of the future framework.

Thematic areas of interest to us:

Regulatory and Economic advisory: regulatory advice, stakeholder and regulatory engagement, economic analysis, economic advice, cost and performance analysis, financial and economic modelling, Long term delivery strategy design & support, Data analytics & reporting

Procurement and Commercial: Strategic advice, Procurement Change Management, Strategic Sourcing and Category Management, Commercial Contract Management, Strategic Supplier Relationship Management, Procurement Operations which could include developing sourcing and category strategies

Financial Services: Advisory for Mergers and acquisitions, Corporate financing, Tax, Payroll and HR management, Strategies advisory, Finance legal advice, general accounting

Strategy & Change: Project, programme & Change management, Business Strategy & Operating Model development, Business Case Process Improvement across the full breadth of SWS organisation. This could include Mobilisation and implementation

Please note that SWS reserves the right to update the scope at the release of the contract notice

Please register on our eSourcing Platform:

<https://southernwater.bravosolution.co.uk/esop/quest/go/opportunity/detail?opportunityId=59595>

## **Commercial tool**

Establishes a framework

## **Contract dates (estimated)**

- 3 March 2026 to 1 March 2030
- Possible extension to 3 March 2034
- 8 years, 1 day

## **Main procurement category**

Services

## **CPV classifications**

- 79410000 - Business and management consultancy services

## **Contract locations**

- UKJ2 - Surrey, East and West Sussex

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## **Engagement**

### **Engagement deadline**

22 April 2025

### **Engagement process description**

Engagement event will be held in person at the Southern Water Falmer Office on 30th April 2025 from 13:00 - 16:00 with suppliers that register interest in the event on the Jaggaer sourcing platform:

<https://southernwater.bravosolution.co.uk/esop/quest/go/opportunity/detail?opportunityId=59595>

If your organisation is unable to attend the Market Engagement Event in person, please provide an email address where we can issue all the information shared after the event has finished.

Please register and submit details required by 22nd April 2025

<https://southernwater.bravosolution.co.uk/esop/guest/go/opportunity/detail?opportunityId=59595>

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## Participation

### Particular suitability

Small and medium-sized enterprises (SME)

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## Procedure

### Special regime

Utilities

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## Contracting authority

### Southern Water Services Limited

- Public Procurement Organisation Number: PBJQ-2231-ZRPG

Southern Water, Southern House

Worthing

Bn13 3NX

United Kingdom

Email: [procurement.governance@southernwater.co.uk](mailto:procurement.governance@southernwater.co.uk)

Website: <http://www.southernwater.co.uk>

Region: UKJ27 - West Sussex (South West)

Organisation type: Private utility