

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/014645-2025>

Tender

## **Troon Circular Bus Service**

CalMac Ferries Limited

F02: Contract notice

Notice identifier: 2025/S 000-014645

Procurement identifier (OCID): ocds-h6vhtk-050195

Published 11 April 2025, 1:56pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

CalMac Ferries Limited

Ferry Terminal

Gourock

PA19 1QP

#### **Contact**

Alison Ure

#### **Email**

[alison.ure@calmac.co.uk](mailto:alison.ure@calmac.co.uk)

#### **Telephone**

+44 01475650243

#### **Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.calmac.co.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10923](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10923)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/>

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/>

**I.4) Type of the contracting authority**

Other type

Non Departmental Public Body

## **I.5) Main activity**

Other activity

Ferry Operator

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Troon Circular Bus Service

Reference number

CSOP24-584

#### **II.1.2) Main CPV code**

- 60170000 - Hire of passenger transport vehicles with driver

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Troon Circular Bus Service

#### **II.1.5) Estimated total value**

Value excluding VAT: £2,735,200

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 60000000 - Transport services (excl. Waste transport)
- 60170000 - Hire of passenger transport vehicles with driver
- 60130000 - Special-purpose road passenger-transport services

### **II.2.3) Place of performance**

NUTS codes

- UKM94 - South Ayrshire

Main site or place of performance

Troon, Ayrshire, KA10 6HH

### **II.2.4) Description of the procurement**

CalMac Ferries Ltd are looking for a suitably qualified and experienced Service Provider for a transport service during the temporary relocation of Ardrossan-Brodick ferry services to Troon as a result of the construction phase of the Ardrossan harbour re-development project, the provision of a shuttlebus service is required to enable travel interchange and connectivity between the port and local railway station.

It is a condition of the service that the shuttle bus will operate to the full CFL timetable. CFL expect the Service Provider to be fully aware of operational status of sailings and train arrivals to ensure passengers are met on arrival of sailings and trains.

Full details are available in Invitation to Tender document is available in PCS-T.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical & Quality / Weighting: 30

Price - Weighting: 70

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

Optional Extensions available of 2 x 12 months

**II.2.10) Information about variants**

Variants will be accepted: No

**II.2.11) Information about options**

Options: No

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Please note it is a mandatory requirement that the Tenderer must have previous experience in delivering a bus service similar to CFL's requirement.

Please note it is a mandatory requirement that Tenderers provide copy of operators' licences.

Please note it is a mandatory requirement that Tenderers have relevant insurances.

Your bid will be rejected if it you cannot provide these mandatory requirements.

#### **III.1.2) Economic and financial standing**

List and brief description of selection criteria

The Bidder should provide its "general" and specific yearly turnover for previous three (3) financial years.

The bidder should confirm they already have or can commit to obtain, prior to the commencement of the contract, the levels of insurance cover:

Professional Risk Indemnity: 5,000,000 GBP

Employer's (Compulsory) Liability: 5,000,000 GBP

Public Liability: 5,000,000 GBP

Vehicle Insurance: 5,000,000 GBP

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

12 May 2025

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

12 May 2025

Local time

12:00pm

---

## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

Please note it is a mandatory requirement that the Tenderer must have previous experience in delivering a bus service similar to CFL's requirement.

Please note it is a mandatory requirement that Tenderers provide copies of insurances and operators' licences.

The Invitation to Tender will be scored as follows:

Excellent (100) - Response is completely relevant and excellent overall. The response is comprehensive, unambiguous and demonstrates a thorough understanding of the requirement and provides details of how the requirement will be met in full.

Good (75) - Response is relevant and good. The response is sufficiently detailed to demonstrate a good understanding and provides details on how the requirement will be fulfilled.

Acceptable (50) - Response is relevant and acceptable. The response addresses a broad understanding of the requirement but may lack details on how the requirement will be fulfilled in certain areas.

Poor (25) - Response is partially relevant but generally poor. The response addresses some elements of the requirement but contains insufficient/limited detail or explanation to demonstrate how the requirement will be fulfilled.

Unacceptable (0) - Nil or inadequate response. Fails to demonstrate an ability to meet the requirement.



The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 58165.  
For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343>

A sub-contract clause has been included in this contract. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2363>

(SC Ref:790481)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Greenock Sherriff Court

1 Nelson Street

Greenock

PA15 1TR

Email

[greenock@scotcourts.gov.uk](mailto:greenock@scotcourts.gov.uk)

Telephone

+44 1475787073

Country

United Kingdom

### **VI.4.2) Body responsible for mediation procedures**

Greenock Sherriff Court

1 Nelson Street

Greenock

PA15 1TR

Email

[greenock@scotcourts.gov.uk](mailto:greenock@scotcourts.gov.uk)

Telephone

+44 1475787073

Country

United Kingdom

**VI.4.4) Service from which information about the review procedure may be obtained**

Greenock Sherriff Court

1 Nelson Street

Greenock

PA15 1TR

Email

[greenock@scotcourts.gov.uk](mailto:greenock@scotcourts.gov.uk)

Telephone

+44 1475787073

Country

United Kingdom