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Contract

TV Licensing Postal Services

The British Broadcasting Corporation (BBC)Broadcasting House

F03: Contract award notice

Notice identifier: 2024/S 000-014612

Procurement identifier (OCID): ocds-h6vhtk-03f05c

Published 8 May 2024, 9:55am

Section I: Contracting authority

I.1) Name and addresses

The British Broadcasting Corporation (BBC)Broadcasting House

Broadcasting House, Portland Place

London

W1A 1AA

Contact

Tracey Orekoya

Email

tracey.orekoya.ext@bbc.co.uk

Telephone

+44 1234567890

Fax

+44 1234567890

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<http://www.bbc.co.uk/supplying/>

Buyer's address

<https://bbc.bravosolution.co.uk/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Other activity

Broadcasting

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

TV Licensing Postal Services

Reference number

PROC 2022/83/CM TV Licensing Postal Services

II.1.2) Main CPV code

- 64110000 - Postal services

II.1.3) Type of contract

Services

II.1.4) Short description

The BBC has a requirement for the provision of TV Licensing Postal Services.

Under the terms of the BBC Royal Charter. The BBC is responsible for the collection and administration of the licence fee revenue throughout the UK, the Channel Islands and

the Isle of Man. The majority of TV Licensing letters are sent to unlicensed addresses to ensure all households and other premises are correctly licensed but TV Licensing also issues letters to direct debit customers in line with its statutory obligations under the

BACS Regulations.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £169,000,000

II.2) Description

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

The contract covers the delivery of all TV Licensing mailings as follows:

- the collection of mailings from the BBC's outsourced print production sites; and
- the sorting and delivery of these items to Royal Mail in the most efficient and cost effective way possible to minimise Royal Mail charges for the BBC.

These mailings are essential for the BBC in managing the collection and administration of licence fee revenue. The majority of the mailings are;

- 1) Mailings to unlicensed addresses for which no email address is available;
- 2) Statutory obligations under the BACS Regulations to send mailings to direct debit customers regarding increases in the licence fee; and
- 3) Mailings to customers who have not consented to email communications.

II.2.5) Award criteria

Quality criterion - Name: Merit / Weighting: 50

Price - Weighting: 50

II.2.11) Information about options

Options: Yes

Description of options

The initial term of the contract will be for 36 months with an option to extend for up to two (2) occasions of one (1) year on each occasion.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-024054](#)

Section V. Award of contract

Contract No

1

Title

Provision of TVL Postal Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

27 March 2024

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Whistl UK Limited

Whistl UK Ltd, Network House Third Avenue, Marlow

Buckinghamshire

SL7 1EY

Email

richard.croft@whistl.co.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £158,000,000

Total value of the contract/lot: £169,000,000

Section VI. Complementary information

VI.3) Additional information

In the case of technology requirements, the BBC may involve its technology partner (Atos IT Solutions and Services Limited) to assist in the scoping and drafting of invitations to tender and/or the evaluation of tenders. However, the final decision as to which is the most economically advantageous (by reference to the award criteria) will be made by the BBC. The awarding authority reserves the right not to award a contract and to annul the procurement process at any stage. Tenders and all supporting documents must be priced in sterling and all payments will be made in sterling. The contract shall be subject to English law. The awarding authority does not bind itself to accept the lowest, or any tender and reserves the right to accept part of a tender unless the tenderer expressly stipulates otherwise in the tender document.

VI.4) Procedures for review

VI.4.1) Review body

Business and Property Courts of England and Wales - TCC

Rolls Building , 7 Rolls Building, 7 Fetter Lane

London

EC4A 1NL

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

As stated in the Public Contracts Regulations 2015. The applicable review time limits shall be as stated in Regulations 92 and 93 Public Contracts Regulations 2015.