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Contract

Growth Services Consultancy

Bath & North East Somerset Council

UK7: Contract details notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-014563

Procurement identifier (OCID): ocids-h6vhtk-06569d

Published 18 February 2026, 8:42am

Scope

Reference

DN807317

Description

BANES has an ambitious corporate strategy, an economic strategy highlighting the priority given to affordable housing growth and a new Housing Plan that sets out the Council's actions to deliver against that. The new Local Plan doubles housing numbers and the associated economic (employment space) across the district to 28k from 14k. This level of change is unprecedented and will put significant pressure on existing service delivery models.

We are ambitious to deliver sustainable growth building strong communities through high quality development that is well planned, provides the affordable homes we need, essential infrastructure and promotes healthy and active lifestyles. Historically left to the market and volume housebuilders, we have typically received fragmented, poor-quality development, limited infrastructure investment and failed to deliver the affordable homes needed.

B&NES has a significant existing capital programme to deliver over the next 5-10 years and has established two centralised services, Corporate Landlord (developer) and capital delivery service to achieve this. Some of the housing planned will need to be delivered by the Council through these service models, but much will need to be delivered by the market, developers and/or partnerships. There is a desire to retain as much influence as possible over the development that happens in the district to achieve good outcomes for communities.

We need to plan our service model to meet the expected growth and demand to deliver more homes faster but with more certainty and control over the outcomes. Through examples and evidence assess and present options to establish a Growth Service model that can scale to address the expected increase in activity.

The estimated value of the contract is £25,000 (excl. VAT)

Contract 1. Growth Services Consultancy

Supplier

- Jon Sawyer Consultancy Ltd

Contract value

- £25,000 excluding VAT
- £30,000 including VAT

Below the relevant threshold

Date signed

5 February 2026

Contract dates

- 9 March 2026 to 31 March 2027
- 1 year, 23 days

Main procurement category

Services

CPV classifications

- 79400000 - Business and management consultancy and related services

Contract locations

- UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire

Procedure

Procedure type

Below threshold - without competition

Supplier

Jon Sawyer Consultancy Ltd

4 Moorgate Avenue

Rotherham

S60 2AZ

United Kingdom

Email: jonsawyer123@icloud.com

Region: UKE31 - Barnsley, Doncaster and Rotherham

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Contract 1. Growth Services Consultancy

Contracting authority

Bath & North East Somerset Council

- Public Procurement Organisation Number: PLVH-3287-JWJV

The Guildhall

Bath

BA1 5AW

United Kingdom

Email: procurement@bathnes.gov.uk

Region: UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire

Organisation type: Public authority - sub-central government