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Planning

714508451-Traction_Winch_PMEN1

Defence Equipment and Support

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-014554

Procurement identifier (OCID): ocds-h6vhtk-05014f

Published 11 April 2025, 12:08pm

Scope

Reference

714508451

Description

Following the issue of the below Prior Information Notice (PIN), Defence Equipment and Support (DES) Salvage and Marine Operations (SALMO) Delivery Team (DT) would like to thank all companies who expressed an interest in supplying the intended procurement of equipment and support as described.

- PIN 1 S&MOCB/9005 - Procurement of a Traction Winch on 9 January 2025

DE&S - SALMO DT have developed and further refined the requirements for the salvage winch since the release of the previous PIN. Therefore, the Authority is publishing a Preliminary Market Engagement (PMEN) to advise Industry of the new requirements to procure a deep-sea salvage winch system, in order to carry out its core salvage activities.

The intended procurement is for one stand-alone winch system, with the following requirements:

Capable of a Sea Weight Lift of 10t, with an objective of 15t to 6000m

Spooling system

Active heave compensation

Digital tension gauge

Power source suitable for 440V and 690V

The winch drum capable of holding 6,300m of synthetic (HMPE/UHMWPE) rope

The winch must be able to fit on a 20-foot ISO skid

The winch system is to be readily deployable via road transportation and air freight.

The winch system is to be procured via a UK prime contractor. The winch can be manufactured in a Five Eyes nation.

The proposed procurement will require in-service support as well as the ability to procure more/new equipment at the direction of the Authority. The Authority is currently developing the support requirements. Support must be provided via a UK prime contractor.

The proposed requirements may change, subject to further refinement.

Total value (estimated)

- £2,126,400 excluding VAT
- £2,658,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 30 September 2025 to 31 March 2027
- 1 year, 6 months, 1 day

Main procurement category

Goods

CPV classifications

- 42141410 - Winches

Contract locations

- UK - United Kingdom

Engagement

Engagement deadline

9 May 2025

Engagement process description

This notice serves to inform Industry of the Authority's intention to conduct market engagement in the form of holding a virtual industry day via Microsoft Team for this

requirement.

A market interest day will be held on 23 May 2025. This will consist of an overview of the requirement and contracting approach, including an indicative procurement timeline; and a one-to-one session with the Authority to ask questions.

Please note, the dates stated above may be subject to change.

The aim of the virtual event is to:

- a) determine if there is an established market that can meet the Authority's requirements and enable a successful competition to be run;
- b) provide suppliers with an overview of the requirement, e.g. equipment specifications that needs to be supported/bought;
- c) gain suppliers' opinions on the requirement and proposed contracting approach; and
- d) provide suppliers the mechanism to suggest alternative ways of meeting the overarching requirement.

If you are interested in attending the virtual event, please submit expressions of interest to deshipscomrcl-salmo-multiuser@mod.gov.uk by 17:00 hours on 09 May 2025.

More information, including timings and maximum number of attendees will be provided to those who register their interest.

For the avoidance of doubt, this notice is not a call for competition. Any comments, indications of interest, participation, or non-participation by any organisation at this stage will not influence the process, selection and/or award decision for any future possible procurement, nor will it be taken as a supplier's committed position. Non-participation in the industry day will not exclude you from any possible future competition for this requirement.

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Publication date of tender notice (estimated)

1 July 2025

Procedure

Special regime

Defence and security

Contracting authority

Defence Equipment and Support

- Public Procurement Organisation Number: PVRL-5831-GLMM

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Bristol

BS34 8JH

United Kingdom

Email: DefComrcl-SystemsGuidance@mod.gov.uk

Website: <https://www.gov.uk/government/organisations/defence-equipment-and-support>

Region: UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire

Organisation type: Public authority - central government