

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/014430-2025>

Tender

National Contact Centre

NHS Blood and Transplant

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-014430

Procurement identifier (OCID): ocds-h6vhtk-04e894 ([view related notices](#))

Published 11 April 2025, 8:53am

This is an old version of this notice. [View the latest version.](#)

Scope

Description

NHS Blood and Transplant is leading a procurement for a National Contact Centre. We are looking for a supplier to deliver a state-of-the-art, donor-centric multi-channel National Contact Centre (NCC) solution. This centre will handle both inbound and outbound interactions with potential and existing blood donors as well as the NHS Organ Donation Register (ODR). Managing NCC contacts is essential to the NHSBT communications approach. Delivering a prompt, professional, and effective contact handling service is crucial for building and sustaining relationships between NHSBT, its blood donors, and individuals enrolling on the NHS Organ Donor Register.

Total value (estimated)

- £40,000,000 excluding VAT
- £48,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 March 2026 to 28 February 2031
- Possible extension to 28 February 2033
- 7 years

Description of possible extension:

Two additional years available as monthly or cumulative extensions.

Options

The right to additional purchases while the contract is valid.

Two additional years available as monthly or cumulative extensions.

Main procurement category

Services

CPV classifications

- 79512000 - Call centre

- 35710000 - Command, control, communication and computer systems

Contract locations

- UK - United Kingdom

Submission

Enquiry deadline

22 April 2025, 12:00pm

Submission type

Requests to participate

Tender submission deadline

9 May 2025, 12:00pm

Submission address and any special instructions

<https://atamis-1928.my.site.com/>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

3 November 2025

Recurring procurement

Publication date of next tender notice (estimated): 1 April 2031

Award criteria

Name	Type	Weighting
Quality	Quality	50.00%
Price	Price	40.00%
Social Value	Quality	10.00%

Other information

Payment terms

30 day payment terms apply

Description of risks to contract performance

Unforeseen Regulatory Changes for NHS Blood and Transplant or the Supplier (or principal Subcontractors) which may impact volume or type of activity. Unforeseen changes necessitated by General Data Protection Regulation (GDPR) which may impact volume of activity.

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

This Procurement is being run under a multi-stage Competitive Flexible procedure pursuant to section 20(2)(b) of the Procurement Act 2023 to establish a single supplier contract. It is the intention of the Authority to follow a two-stage process under this procedure as follows.

However, the Authority retains the right to amend the stages if required throughout the process. This includes amending the number of stages or re-running a stage of the process. Tender Stage 1: Publish tender notice and tender documents Receive tenders Assess tenders to shortlist those to be invited to Stage 2 Notify shortlisted suppliers (Top 3 Scoring Tenders) and invite to Stage 2 Tender Stage 2: Conduct presentations Assess presentations Award Stage: Notify suppliers and issue assessment summaries Publish contract award notice and commence standstill Award contract The tender process will include Conditions of Participation which will not be used as a formal stage in order to down select suppliers but will ensure that tenderers meet minimum requirements. Further information can be found in the tender documents.

Contracting authority

NHS Blood and Transplant

- Public Procurement Organisation Number: PDBY-6395-VWBP

500 North Bristol Park

Bristol

BS34 7QH

United Kingdom

Contact name: Rowena Thomas

Telephone: 07553520488

Email: rowena.thomas@nhsbt.nhs.uk

Website: <https://www.nhsbt.nhs.uk/>

Region: UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire

Organisation type: Public authority - central government