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Contract

## **Framework Agreement for Business Support Consultancy Services**

North Ayrshire Council

F03: Contract award notice

Notice identifier: 2024/S 000-014401

Procurement identifier (OCID): ocds-h6vhtk-0419cd

Published 3 May 2024, 3:33pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

North Ayrshire Council

Cunninghame House, Friars Croft

Irvine

KA12 8EE

#### **Email**

[raymondhamilton@north-ayrshire.gov.uk](mailto:raymondhamilton@north-ayrshire.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKM93 - East Ayrshire and North Ayrshire mainland

#### **Internet address(es)**

Main address

<http://www.north-ayrshire.gov.uk>

Buyer's address

[http://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00337](http://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00337)

#### **I.4) Type of the contracting authority**

Regional or local authority

#### **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Framework Agreement for Business Support Consultancy Services

Reference number

NAC/5161

#### **II.1.2) Main CPV code**

- 79400000 - Business and management consultancy and related services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

North Ayrshire Council (NAC) is seeking to implement a framework agreement for the provision of Business Support Consultancy Services as detailed in this Invitation to Tender. The Council currently has a contract in place for this requirement, which is due to expire on 9th February 2024, therefore the requirement is being re-tendered.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £400,000

## **II.2) Description**

### **II.2.1) Title**

Lot 1 - Financial Management / Analysis

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 66170000 - Financial consultancy, financial transaction processing and clearing-house services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

### **II.2.4) Description of the procurement**

Financial Management: support is required to enable businesses to develop and refine financial management skills, such as an understanding of financial statements and cash-flow as well as the application of sales, pricing, costing, interest and borrowings, taxation, investment and performance measurements.

Financial Readiness: business support will be required to allow interrogation of their forecasting methodologies and assessing their fitness for purpose in terms of their effectiveness in predicting future performance.

Preparing for Investment: information and support to prepare businesses for investment as an attractive proposition for potential investors and loan funders.

Alternative Finance: information and support around the main forms of alternative business funding for SMEs, including short to long-term loans/debt/equity, asset finance, invoice financing, advice around self-investment and exploring available grant assistance.

Taxation: providing support to businesses across any taxation issues that they may have

during their business cycle.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40

Price - Weighting: 60

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2 - Business Strategy & Business Development Support

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

### **II.2.4) Description of the procurement**

Services for this Lot should include, but not be limited to, the following:

Strategic Planning: this may involve support relating to challenging existing approaches, developing new strategies and performance measurement.

Business Growth / Productivity: growth / productivity gains can be achieved by either boosting the top line or revenue of the business with greater product sales or service

income, or by increasing the bottom line or profitability of the operation by minimising costs – beneficial to help businesses explore both options.

Organisational Management: assisting with the organisational management activity that is used to set priorities, focus energy and resources, strengthen operations, ensure that employees and other stakeholders are working toward common goals, and establish agreement around intended outcomes/results.

Business Development: analysing current client base, identifying a potential sales pipeline, qualifying lead opportunities, producing a value proposition and clearly demonstrating a USP for the business.

Change Management: intervention to help a business move through the growth life-cycle, ensuring due consideration is made to the impact of change on the business, and its people, because of growth.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40

Price - Weighting: 60

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 3 - Marketing and Branding Support

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 79413000 - Marketing management consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

### **II.2.4) Description of the procurement**

Services for this Lot should include, but not be limited to, the following:

Market Analysis capability – including market research and surveys.

Developing Marketing Strategies (incorporating traditional offline areas of the marketing mix, such as advertising, print, PR)

General Digital Marketing (including knowledge of websites, SEO, analytics and ecommerce and social media platforms)

Target market and customer development (including developing customer personas, user journeys etc)

Branding (including working with clients to create a brief, business values, brand positioning, mission statement and USPs; and conducting brand audits)

Content creation (both online and offline materials, including copywriting, tone of voice, blogs, podcasts, image creation etc)

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40

Price - Weighting: 60

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

## Lot 4 - Digital and Social Media Support

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

### **II.2.4) Description of the procurement**

Services for this Lot should include, but not be limited to, the following:

Social Media principles and knowledge of all current tools and platforms

Search Engine Optimisation Best Practice

Developing Digital Marketing Strategies

Cyber Security Principles

Artificial Intelligence Tools & Tactics for Digital Marketing

Google Analytics 4 and other data analytics tools

Web Design & Development tools and Content Management Systems (e.g., WordPress, WIX, Squarespace, Shopify)

Ecommerce and off the shelf platforms and marketplaces (e.g., Ebay, Amazon and Etsy)

Mobile web development (including mobile apps)

Email marketing

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40

Price - Weighting: 60

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 5 - Digital Transformation & IT

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

### **II.2.4) Description of the procurement**

Examples of topics that are offered under Information and Digital Technology are:

Improvements in efficiency and productivity through Digital Capabilities, including automation and artificial intelligence

IT systems and process advice

Support to increase productivity with digital technology, including epos systems, cloud accountancy and other cloud-based software.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40

Price - Weighting: 60

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 6 - Procurement & Tender Support

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 79418000 - Procurement consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

### **II.2.4) Description of the procurement**

Services for this Lot should include, but not be limited to, the following:

Review Current Tender Library: reviewing existing tender documentation and suggest best practice amendments. Support on how to identify key future contract opportunities, ensuring Public Contracts Scotland profile is up to date, how to complete an SPD, deciding on what opportunities to bid/tender for and improving business visibility within the public sector.

General Procurement Support: evaluate past tendering performance and providing feedback on improvements, interpreting tender feedback and incorporating this into future bids.

Live Tenders: advice and support on how to complete live opportunities, SPDs and Quick

Quotes, helping businesses decide if they should bid, registering on other procurement portals and producing best tender documents possible.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40

Price - Weighting: 60

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 7 - HR Support

Lot No

7

### **II.2.2) Additional CPV code(s)**

- 79414000 - Human resources management consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

### **II.2.4) Description of the procurement**

Services for this Lot should include, but not be limited to, the following:

HR Policy: reviewing existing HR processes and policies, ensure they are fit for purpose and cover mandatory legal obligations.

Employee Engagement: enable implementation of appraisals, how to broker and manage

tough discussions, developing clear roles and responsibilities for all staff and development and of employee handbooks.

Performance Management: improving individual employee performance and linking this to employee roles and responsibilities and contractual obligations, workforce relationship building and employee consultation projects.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40

Price - Weighting: 60

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 9 - Energy efficiency and EPC Services

Lot No

9

### **II.2.2) Additional CPV code(s)**

- 71314300 - Energy-efficiency consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

### **II.2.4) Description of the procurement**

Services for this Lot should include, but not be limited to, the provision of the following:

Ad-hoc Energy Efficiency Audit Reporting services

EPC Rating services

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40

Price - Weighting: 60

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 10 - Carbon Accounting and Carbon Reduction Strategy

Lot No

10

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

### **II.2.4) Description of the procurement**

Services for this Lot should include, but not be limited to, the following:

Carbon Auditing/Accounting

Net Zero Route Mapping

Carbon Reduction Strategies

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40

Price - Weighting: 60

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 11 - Workplace Development & Training Support

Lot No

11

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

### **II.2.4) Description of the procurement**

Services for this Lot should include, but not be limited to, the following:

Skills Mapping of Business/Employees: reviewing existing skills and talent within a business, leadership development, review of business culture, internal project management, capacity building, people development and productivity improvements.

Leadership and Management: as the business grows, so does the need for strong

leadership and guidance. Support to equip owners and entrepreneurs with the skills required to develop and achieve key business aspirations.

Productivity: plans and processes to improve productivity, identifying CIPD opportunities, implementing new ideas and structures.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40

Price - Weighting: 60

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 12 - ISO/Quality Management Consultancy & Training

Lot No

12

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

### **II.2.4) Description of the procurement**

Services for this Lot should include, but not be limited to, the following:

Support and advice for North Ayrshire businesses with a desire to achieve ISO/Quality

Management accreditation. This will involve supporting businesses/organisations with the development, documentation and implementation of quality management systems where needed, prior to application for ISO/Quality Management accreditation.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40

Price - Weighting: 60

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 13 - Exporting and International Strategy

Lot No

13

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

### **II.2.4) Description of the procurement**

Services for this Lot should include, but not be limited to, the following:

Support businesses to access overseas markets, supporting the opportunity to reach a wider customer base and increase sales.

Support for Exporting, including documentation.

Market Analysis, Strategy and Development.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40

Price - Weighting: 60

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-033688](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Lot 1 - Financial Management / Analysis

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

9 April 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 6

Number of tenders received from SMEs: 6

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 6

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

CJM Project Financial Management Ltd

AFM House, 6 Crofthead Road

Prestwick

KA9 1HW

Telephone

+44 01292671119

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Ferguson King Consulting Ltd

Oults Yard Walker Road

Newcastle

NE6 2HL

Telephone

+44 7918325367

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Macdonald Strategy Partners Limited

Arran House , 15d Skye Road

Prestwick

KA9 2TA

Telephone

+44 7944732211

Country

United Kingdom

NUTS code

- UKM94 - South Ayrshire

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £40,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Lot 2 - Business Strategy & Business Development Support

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

9 April 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 16

Number of tenders received from SMEs: 16

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 16

Number of tenders received by electronic means: 16

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

CJM Project Financial Management Ltd

AFM House, 6 Crofthead Road

Prestwick

KA9 1HW

Telephone

+44 01292671119

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

GAP Communications

55 Loudoun Road

Newmilns

KA16 9HJ

Telephone

+44 7733394641

Country

United Kingdom

NUTS code

- UKM93 - East Ayrshire and North Ayrshire mainland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

P&Z Consulting

199 Ravenscourt Grove

Hornchurch

RM12 6JA

Telephone

+44 7923824911

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Uxl ltd

20 Maybole Drive

Airdrie

ML6 9XJ

Telephone

+44 7946706743

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £35,000

## **Section V. Award of contract**

### **Lot No**

4

### **Title**

Lot 4 - Digital and Social Media Support

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

9 April 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 11

Number of tenders received from SMEs: 11

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 11

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Big Pond Digital Ltd

1 Racecourse View

Ayr

KA72TS

Telephone

+44 7999499096

Country

United Kingdom

NUTS code

- UKM94 - South Ayrshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Enterprise North East Trust Ltd

Enterprise Business Centre, Admiral Courty, Poynerook Road

Aberdeen

AB11 5QX

Telephone

+44 7747793029

Country

United Kingdom

NUTS code

- UKM50 - Aberdeen City and Aberdeenshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

NSDesign Ltd

22 Montrose Street, Merchant City

Glasgow

G1 1RE

Telephone

+44 1415856390

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £40,000

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## **Section V. Award of contract**

### **Lot No**

5

### **Title**

Lot 5 - Digital Transformation & IT

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

9 April 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 7

Number of tenders received from SMEs: 7

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 7

Number of tenders received by electronic means: 7

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Booth Welsh Automation Ltd

3 Riverside Way

Irvine

KA11 5DJ

Telephone

+44 3450344344

Country

United Kingdom

NUTS code

- UKM93 - East Ayrshire and North Ayrshire mainland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Enterprise North East Trust Ltd

Enterprise Business Centre, Admiral Courty, Poynerook Road

Aberdeen

AB11 5QX

Telephone

+44 7747793029

Country

United Kingdom

NUTS code

- UKM50 - Aberdeen City and Aberdeenshire

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Goaco Group Ltd

Waterman House, 1 Lord Street

Gravesend

DA12 1AW

Telephone

+44 3334440790

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Managed IT Experts Ltd.

Unit 22 Dunfermline Business Centre, Izatt Avenue

Dunfermline

KY11 3BZ

Telephone

+44 1383722225

Country

United Kingdom

NUTS code

- UKM72 - Clackmannanshire and Fife

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £30,000

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**Section V. Award of contract**

**Lot No**

6

**Title**

Lot 6 - Procurement & Tender Support

A contract/lot is awarded: Yes

**V.2) Award of contract**

**V.2.1) Date of conclusion of the contract**

9 April 2024

**V.2.2) Information about tenders**

Number of tenders received: 11

Number of tenders received from SMEs: 11

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 11

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Caughey Solutions Limited

8 Orchard Court

Longniddry

EH32 0PE

Telephone

+44 1875852403

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Intend Business Development Ltd

Office 16, Stirling Business Centre, 3 Whitehouse Road

Stirling

FK7 7SP

Telephone

+44 7808294981

Country

United Kingdom

NUTS code

- UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

SCMG

3.01 Kelvin Campus , West of Scotland Science Park

Glasgow

G20 0SP

Telephone

+44 1419456461

Fax

+44 1419450427

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Tinto Procurement

Tinto View, 78 Allison Drive

Carnwath

ML11 8HF

Telephone

+44 7983750208

Country

United Kingdom

NUTS code

- UKM95 - South Lanarkshire

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £40,000

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## **Section V. Award of contract**

### **Lot No**

7

### **Title**

Lot 7 - HR Support

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

9 April 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Concept HR Solutions

25 Lochbrowan Crescent

New Cumnock

KA18 4HE

Telephone

+44 7816883467

Country

United Kingdom

NUTS code

- UKM93 - East Ayrshire and North Ayrshire mainland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Maureen Johnstone HR & Executive Coachin

12 Bentfield Drive

Prestwick

KA9 1TT

Telephone

+44 7740250015

Country

United Kingdom

NUTS code

- UKM94 - South Ayrshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Katie Bell HR Ltd

123 Woodstock Avenue

Glasgow

G41 3QZ

Telephone

+44 1414413081

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £35,000

## **Section V. Award of contract**

### **Lot No**

9

### **Title**

Lot 9 - Energy efficiency and EPC Services

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

9 April 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 6

Number of tenders received from SMEs: 6

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 6

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Carbonzone Ltd

The Melbourne Suite, 72A Hamilton St

Saltcoats

KA21 5DS

Telephone

+44 7984498660

Country

United Kingdom

NUTS code

- UKM93 - East Ayrshire and North Ayrshire mainland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

GSM (UK) Associates

6 Dornoch Avenue , Giffnock

Glasgow

G46 6QH

Telephone

+44 000000

Fax

+44 000000

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Mabbett & Associates Ltd (Main Quick Quote Contact)

Mabbett House, 11 Sandyford Place

Glasgow

G3 7NB

Telephone

+44 1412272300

Fax

+44 01412272301

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £30,000

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### **Section V. Award of contract**

#### **Lot No**

10

#### **Title**

Lot 10 - Carbon Accounting and Carbon Reduction Strategy

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

9 April 2024

### **V.2.2) Information about tenders**

Number of tenders received: 9

Number of tenders received from SMEs: 9

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 9

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

Carbonzone Ltd

The Melbourne Suite, 72A Hamilton St

Saltcoats

KA21 5DS

Telephone

+44 7984498660

Country

United Kingdom

NUTS code

- UKM93 - East Ayrshire and North Ayrshire mainland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Mabbett & Associates Ltd (Main Quick Quote Contact)

Mabbett House, 11 Sandyford Place

Glasgow

G3 7NB

Telephone

+44 1412272300

Fax

+44 01412272301

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Zoe Stirton

45 Nungate Gardens

Haddington

EH41 4EE

Telephone

+44 7906016155

Country

United Kingdom

NUTS code

- UKM73 - East Lothian and Midlothian

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Sweco UK Limited

City Park, 368 Alexandra Parade

Glasgow

G31 3AU

Telephone

+44 000000

Fax

+44 000000

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £30,000

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## **Section V. Award of contract**

### **Lot No**

11

### **Title**

Lot 11 - Workplace Development & Training Support

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

9 April 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Business Success Partnership

20 Glanderston Avenue, Newton Mearns

Glasgow

G77 6SY

Telephone

+44 7789277168

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Maureen Johnstone HR & Executive Coachin

12 Bentfield Drive

Prestwick

KA9 1TT

Telephone

+44 7740250015

Country

United Kingdom

NUTS code

- UKM94 - South Ayrshire

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £270,000

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## **Section V. Award of contract**

### **Lot No**

13

### **Title**

Lot 13 - Exporting and International Strategy

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

9 April 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

P&Z Consulting

199 Ravenscourt Grove

Hornchurch

RM12 6JA

Telephone

+44 7923824911

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Stewart Miller associates (Scotland) Ltd

Flat 10, 2 Mavisbank Gardens

Glasgow

G51 1HG

Telephone

+44 7774926245

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Lot 3 - Marketing and Branding Support

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

9 April 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 9

Number of tenders received from SMEs: 9

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 9

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

GAP Communications

55 Loudoun Road

Newmilns

KA16 9HJ

Telephone

+44 7733394641

Country

United Kingdom

NUTS code

- UKM93 - East Ayrshire and North Ayrshire mainland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

J&G3 Ltd

30 East Kilbride Rd

Rutherglen

G73 5EB

Telephone

+44 7782560000

Country

United Kingdom

NUTS code

- UKM95 - South Lanarkshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

1.Thorough Brand

4 Mauldslie Castle Orchard

Carluke

ML8 5FJ

Telephone

+44 7745504029

Country

United Kingdom

NUTS code

- UKM95 - South Lanarkshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Whitewall Marketing

5/1 Turnberry House

Glasgow

G2 2LB

Telephone

+44 7871340560

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £63,000

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### **Section V. Award of contract**

#### **Lot No**

12

#### **Title**

Lot 12 - ISO/Quality Management Consultancy & Training

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

9 April 2024

##### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

##### **V.2.3) Name and address of the contractor**

Carbonzone Ltd

The Melbourne Suite, 72A Hamilton St

Saltcoats

KA21 5DS

Telephone

+44 7984498660

Country

United Kingdom

NUTS code

- UKM93 - East Ayrshire and North Ayrshire mainland

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £20,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Quality Management Procedures

1. The bidder must hold a UKAS (or equivalent) accredited independent third-party certificate of compliance in accordance with BS EN ISO 9001 (or equivalent) or a documented policy regarding quality management, see attachment at SPD question 4D.1.

Health and Safety Procedures

1. The bidder must hold a UKAS (or equivalent) accredited independent third-party certificate of compliance in accordance with ISO 45001 (or equivalent) or have, within the last 12 months, successfully met the assessment requirements of a construction-related scheme in registered membership of the Safety Schemes in Procurement (SSIP) forum or the bidder must have a regularly reviewed and documented policy for Health and Safety management, see attachment at SPD question 4D.1.

Bidders may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015.

Tenderers must agree to accept NAC Terms and Conditions 2 (NAC TC2) Conditions of Contract for the Purchase of Services and NAC Exit Terms and Conditions and the contract will be let on these terms.

(SC Ref:765150)

#### **VI.4) Procedures for review**

##### **VI.4.1) Review body**

Kilmarnock Sheriff Court

Sheriff Court House, St Marnock Street

Kilmarnock

KA1 1ED

Telephone

+44 1563550024

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/>