

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/014374-2026>

Tender

YPO - 001314 Stairlifts and Associated Services

Yorkshire Purchasing Organisation

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-014374

Procurement identifier (OCID): ocds-h6vhtk-058c9e ([view related notices](#))

Published 17 February 2026, 2:44pm

Scope

Reference

001314

Description

YPO are looking for Suppliers to be appointed onto a Framework Agreement following a Competitive Tendering Procedure for the supply of Stairlifts & Associated Services to the public sector. This Framework is designed to meet the needs of YPO and Other Contracting Authorities by establishing an agreement where the end customer will place the order with the Supplier and the Supplier delivered direct to the end customer.

Commercial tool

Establishes a framework

Total value (estimated)

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 26 June 2026 to 25 June 2030
- 4 years

Options

The right to additional purchases while the contract is valid.

Any resulting Framework and Call-off Contract shall be deemed to cover any item that can be supplied by the successful Tenderer(s) over the life of the Framework and Call-off Contract within the scope of Lots awarded.

Main procurement category

Goods

Additional procurement category

Services

CPV classifications

- 42416300 - Hoists

- 44115600 - Stairlifts
- 45313100 - Lift installation work
- 50532000 - Repair and maintenance services of electrical machinery, apparatus and associated equipment
- 50750000 - Lift-maintenance services

Contract locations

- UK - United Kingdom

Lot constraints

Description of how multiple lots may be awarded:

Suppliers are only able to apply to join Sub-Lots 7.1 to 7.6, if they have applied to join any Lots 1-6 only and are successful for any Lots 1-6 at the evaluation stage.

Suppliers who applied for all Lots/Sub-Lots and who are successfully awarded to all Lots/Sub-Lots will automatically be added to Lot 8 which is the Multi-Lot unless the supplier opts out of Lot 8

Lot 1. Seated Stairlifts - Straight and Curved

Description

Lot 1 - SEATED STAIRLIFTS - STRAIGHT & CURVED - Supply and installation of new equipment including servicing, maintenance, removal, storage, refurbishment, and re-siting of equipment under original manufacturer's warranty.

Lot value (estimated)

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 2. Perch Stairlifts

Description

Lot 2 - PERCH STAIRLIFTS - Supply and installation of new equipment including servicing, maintenance, removal, storage, refurbishment, and re-siting of equipment under original manufacturer's warranty.

Lot value (estimated)

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope

section, because they are the same for all lots.

Lot 3. Step Lifts

Description

Lot 3 - STEP LIFTS - Supply and installation of new equipment including servicing, maintenance, removal, storage, refurbishment, and re-siting of equipment under original manufacturer's warranty.

Lot value (estimated)

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 4. Inclined Platform Lifts

Description

Lot 4 - INCLINED PLATFORM LIFTS - Supply and installation of new equipment including servicing, maintenance, removal, storage, refurbishment, and re-siting of equipment under original manufacturer's warranty.

Lot value (estimated)

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 5. Vertical Through Floor Lifts

Description

Lot 5 - VERTICAL THROUGH FLOOR LIFTS - Supply and installation of new equipment including servicing, maintenance, removal, storage, refurbishment, and re-siting of equipment under original manufacturer's warranty.

Lot value (estimated)

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 6. Ceiling Track Hoists

Description

Lot 6 - CEILING TRACK HOISTS - Supply and installation of new equipment including servicing, maintenance, removal, storage, refurbishment, and re-siting of equipment under original manufacturer's warranty

Lot value (estimated)

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot Sub-Lot 7.1. Service and Maintenance - Seated Stairlifts Straight and Curved

Description

Sub-Lot 7.1 - Service and Maintenance - SEATED STAIRLIFTS - STRAIGHT & CURVED for products that are no longer under manufacturer's warranty.

Lot value (estimated)

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot Sub-Lot 7.2. Service and Maintenance Perch Stairlifts

Description

Sub-Lot 7.2 - Service and Maintenance - Perch Stairlifts for products that are no longer under manufacturer's warranty.

Lot value (estimated)

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot Sub-Lot 7.3. Service and Maintenance Step Lifts

Description

Sub-Lot 7.3 - Service and Maintenance - Step Lifts for products that are no longer under manufacturer's warranty.

Lot value (estimated)

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot Sub-Lot 7.4. Service and Maintenance - Inclined Platform Lifts

Description

Sub-Lot 7.4- Service and Maintenance - Inclined Platform Lift for products that are no longer under manufacturer's warranty.

Lot value (estimated)

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot Sub-Lot 7.5. Service and Maintenance Vertical Through Floor Lifts

Description

Sub-Lot 7.5 - Service and Maintenance - Vertical Through Floor Lifts for products that are no longer under manufacturer's warranty.

Lot value (estimated)

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot Sub-Lot 7.6. Service and Maintenance - Ceiling Track Hoists

Description

Sub-Lot 7.6 - Service and Maintenance -Ceiling Tack Hoists for products that are no longer under manufacturer's warranty.

Lot value (estimated)

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 8. Multi-Lot Call-off

Description

Lot 8 - Multi Lot Call-Off - for customers who have more than one requirement.

Lot value (estimated)

- £70,000,000 excluding VAT
- £84,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Framework

Maximum number of suppliers

Unlimited

Maximum percentage fee charged to suppliers

1%

Further information about fees

Retrospective Payments will be payable to YPO at the quoted rate, on all business transacted under this Framework Agreement.

Framework operation description

Lot 1 to Lot 7.6 will have a call-off route as an Award Without Competition or a Competitive Selection Process.

Lot 8 will be a Competitive Selection Process only.

Award without Competition Lot 1 to Lot 6

The customer will conduct a Desktop Analysis based on: -

- Region of supply
- Lot Required to meet customer requirements
- Cost Criteria
- Total Cost of Ownership (TCO)

Award without Competition Lot 7.1 to 7.6

The customer will conduct a Desktop Analysis based on: -

- Region of supply
- Sub-Lot Required to meet customer requirements
- Cost Criteria
- Total Cost of Service and Maintenance

The relevant Lot Pricing Schedule(s) should showcase the products and services as relevant which the Supplier can provide under the scope of each Lot with pricing and relevant information, to be available to Contracting Authorities to buy using an Award without Competition mechanism.

If the customer calling off the framework cannot identify best value for money, based on the above criteria, or because their requirements are bespoke, or the customer wishes to re-open competition then a Competitive Selection Process should be carried out.

Competitive selection process

- Contracting Authorities will be allowed to stipulate Conditions of Participation and Mandatory Requirements to refine those set out for framework assessment and define them specific to their Call Off requirement. These conditions and requirements must be a proportionate means of ensuring that Suppliers who are invited to compete have the legal, financial, technical and professional capacity and ability to perform the Call-off Contract. The customer may require Suppliers to provide evidence in order to verify whether a particular condition of participation or requirement is satisfied, e.g. relevant accreditations. If the Supplier is unable to satisfy the customers Conditions of Participation and/or Mandatory Requirements, they may be excluded from the Competitive Selection Process.
- Suppliers will be required to submit "sealed bids" via the customer's choice of e-tendering site in response to the customer's tender. The Award Criteria for such competitions are specified below. Each time the customer runs a Competitive Selection Process; the award decision will be based on the below criteria:

Conditions of Participation: Customers will be allowed to include conditions of participation and Mandatory Requirements to refine those set for framework establishment.

Cost: Permitted range 10%-80%. Customers will have the option to amend weightings at the Competitive Selection stage to suit their internal needs/policies. Re-opening this criterion is mandatory.

Quality (includes Delivery and Customer Service) : Permitted range 10%-80%. Customers will have the option to amend weightings at the Competitive Selection stage to suit their internal needs/policies. Customers may reopen this criterion in full, or scores may be carried through from the Framework Establishment stage.

Social Value and Sustainability: Permitted range 10%-30%. Customers will have the option to amend weightings at the Competitive Selection stage to suit their internal needs/policies. Customers may reopen this criterion in full, or scores may be carried through from the Framework Establishment stage.

Where Contracting Authorities flex the Award Criteria to suit their individual requirements then the overall Award Criteria must total 100%.

It is intended that each time a Contracting Authority runs a Competitive Selection Process, the award decision will be based on the above criteria.

Customers at their own risk may flex the recommended Competitive Selection Process weightings within the permitted ranges specified above, depending on whether the customer requirement is Cost, Quality or Social value driven.

YPO recommend that at least 2 award criteria is re-opened if a Contracting Authority wish to flex the Award Criteria at Competitive Selection Process stage

Contracting Authorities will apply a scoring scale of their own choosing to evaluate responses to the above criteria. The exact scoring scale will be determined at the Call-off Competitive Selection Process stage and made clear within those documents.

It is intended that most Call-off competitions under this Framework will be conducted using a one stage process as described above, however Contracting Authorities have the option to incorporate one or more of the following elements into their one stage Competitive Selection Process:

? Reverse electronic auctions;

? Site visits;

? Conditions of Participation and/or Mandatory Requirements;

? Samples evaluation

? Product demonstrations;

The exact Competitive Selection Process procedure will be described by the Contracting Authority in the Call-off competition documents.

For Competitive Selection Process Call-offs, a mechanism for determining price payable will be as follows:

- Contracting Authorities will provide Pricing Schedule at the Competitive Selection Process stage, which all participating Suppliers will be required to complete and return as part of the "sealed bid" process.
- Contracting Authorities may, at its sole discretion, evaluate pricing under a Competitive Selection Process using such approach as it deems appropriate, which may include but is not limited to the following:
 - by reference to predicted annual volumes/predicted annual usage;
 - total number of sites for which the Competitive Selection Process is being carried out;
 - evaluation on a bulk basis where Suppliers must bid for all lines to be considered; and/or
 - evaluation on a line by line basis where Suppliers may bid for any lines.

Please see the Procurement documentation for more detail

Award method when using the framework

Either with or without competition

Contracting authorities that may use the framework

<https://www.ypo.co.uk/about/customers/permissible-users>

Contracting authority location restrictions

- UK - United Kingdom
-

Participation

Legal and financial capacity conditions of participation

Lot 1. Seated Stairlifts - Straight and Curved

Lot 2. Perch Stairlifts

Lot 3. Step Lifts

Lot 4. Inclined Platform Lifts

Lot 5. Vertical Through Floor Lifts

Lot 6. Ceiling Track Hoists

Lot Sub-Lot 7.1. Service and Maintenance - Seated Stairlifts Straight and Curved

Lot Sub-Lot 7.2. Service and Maintenance Perch Stairlifts

Lot Sub-Lot 7.3. Service and Maintenance Step Lifts

Lot Sub-Lot 7.4. Service and Maintenance - Inclined Platform Lifts

Lot Sub-Lot 7.5. Service and Maintenance Vertical Through Floor Lifts

Lot Sub-Lot 7.6. Service and Maintenance - Ceiling Track Hoists

Lot 8. Multi-Lot Call-off

Please refer to the procurement documents

Technical ability conditions of participation

Lot 1. Seated Stairlifts - Straight and Curved

Lot 2. Perch Stairlifts

Lot 3. Step Lifts

Lot 4. Inclined Platform Lifts

Lot 5. Vertical Through Floor Lifts

Lot 6. Ceiling Track Hoists

Lot Sub-Lot 7.1. Service and Maintenance - Seated Stairlifts Straight and Curved

Lot Sub-Lot 7.2. Service and Maintenance Perch Stairlifts

Lot Sub-Lot 7.3. Service and Maintenance Step Lifts

Lot Sub-Lot 7.4. Service and Maintenance - Inclined Platform Lifts

Lot Sub-Lot 7.5. Service and Maintenance Vertical Through Floor Lifts

Lot Sub-Lot 7.6. Service and Maintenance - Ceiling Track Hoists

Lot 8. Multi-Lot Call-off

Please refer to the procurement documents

Particular suitability

Lot 1. Seated Stairlifts - Straight and Curved

Lot 2. Perch Stairlifts

Lot 3. Step Lifts

Lot 4. Inclined Platform Lifts

Lot 5. Vertical Through Floor Lifts

Lot 6. Ceiling Track Hoists

Lot Sub-Lot 7.1. Service and Maintenance - Seated Stairlifts Straight and Curved

Lot Sub-Lot 7.2. Service and Maintenance Perch Stairlifts

Lot Sub-Lot 7.3. Service and Maintenance Step Lifts

Lot Sub-Lot 7.4. Service and Maintenance - Inclined Platform Lifts

Lot Sub-Lot 7.5. Service and Maintenance Vertical Through Floor Lifts

Lot Sub-Lot 7.6. Service and Maintenance - Ceiling Track Hoists

Lot 8. Multi-Lot Call-off

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

12 March 2026, 12:00pm

Tender submission deadline

26 March 2026, 12:00pm

Submission address and any special instructions

<http://ypo2.my.site.com/s/Welcome>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

8 June 2026

Recurring procurement

Publication date of next tender notice (estimated): 2 January 2030

Award criteria

Lot 1. Seated Stairlifts - Straight and Curved

Name	Description	Type	Weighting
Quality (includes Delivery and Customer Service)	The Quality (includes Delivery and Customer Service) Award criteria will be broken down into the following sub-criterion:- - Account Management and Service Delivery 20% - Operation Processes and Onsite Execution 50% - Customer Care and Communication - 20% - Framework Governance, Relationship Management and Reporting 10%	Quality	50%
Cost	The Cost Award Criteria will be assessed on the Approach to Pricing	Cost	30%
Social Value / Sustainability	The Social Value/Sustainability Award Criteria will be broken down into the following sub-criterion:- - Social Value and Environmental Initiatives 50% - Modern Slavery 50%	Quality	20%

Lot 2. Perch Stairlifts

Lot 3. Step Lifts

Lot 4. Inclined Platform Lifts

Lot 5. Vertical Through Floor Lifts

Lot 6. Ceiling Track Hoists

Name	Description	Type	Weighting
Quality (includes Delivery and Customer Service)	The Quality (includes Delivery and Customer Service) Award criteria will be broken down into the following sub-criterion:- - Account Management and Service Delivery 20% - Operation Processes and Onsite Execution 50% - Customer Care and Communication - 20% - Framework Governance, Relationship Management and Reporting 10%	Quality	50%
Cost	Cost Award Criteria will be assessed on the Approach to Pricing	Cost	30%
Social Value / Sustainability	The Social Value/Sustainability Award Criteria will be broken down into the following sub-criterion:- - Social Value and Environmental Initiatives 50% - Modern Slavery 50%	Quality	20%

Lot Sub-Lot 7.1. Service and Maintenance - Seated Stairlifts Straight and Curved

Lot Sub-Lot 7.2. Service and Maintenance Perch Stairlifts

Lot Sub-Lot 7.3. Service and Maintenance Step Lifts

Lot Sub-Lot 7.4. Service and Maintenance - Inclined Platform Lifts

Lot Sub-Lot 7.5. Service and Maintenance Vertical Through Floor Lifts

Lot Sub-Lot 7.6. Service and Maintenance - Ceiling Track Hoists

Name	Description	Type
Cost	Cost Award Criteria will be assessed on the Approach to Pricing	Cost
Quality (includes Delivery and Customer Service)	The Quality (includes Delivery and Customer Service) Award criteria will be broken down into the following sub-criterion:- - Account Management and Service Delivery 20% - Operation Processes and Onsite Execution 50% - Customer Care and Communication - 20% - Framework Governance, Relationship Management and Reporting 10%	Quality
Social Value / Sustainability	The Social Value/Sustainability Award Criteria will be broken down into the following sub-criterion:- - Social Value and Environmental Initiatives 50% - Modern Slavery 50%	Quality

Weighting description

Suppliers are only able to apply to join this Sub-Lot, if they have applied to join any Lots 1-6 only and are successful for any Lots 1-6 at the evaluation stage.

Lot 8. Multi-Lot Call-off

Name	Description	Type
Cost	Cost Award Criteria will be assessed on the Approach to Pricing	Cost

Name	Description	Type
Quality (includes Delivery and Customer Service)	The Quality (includes Delivery and Customer Service) Award criteria will be broken down into the following sub-criterion:- - Account Management and Service Delivery 20% - Operation Processes and Onsite Execution 50% - Customer Care and Communication - 20% - Framework Governance, Relationship Management and Reporting 10%	Quality
Social Value / Sustainability	The Social Value/Sustainability Award Criteria will be broken down into the following sub-criterion:- - Social Value and Environmental Initiatives 50% - Modern Slavery 50%	Quality

Weighting description

Suppliers who have been awarded to all Lots and sub-Lots (Lot 1 to Lot 7.6) will automatically be awarded to Lot 8 unless the supplier opts out of this.

Other information

Description of risks to contract performance

YPO has identified the following potential Contract risk affecting this Framework:

In the event that a significant event outside the reasonable control of the Supplier occurs which has a material impact on the volatility of the market to such an extent that it becomes unsustainable for Suppliers to maintain the current fixed pricing offered, the Parties may enter into good faith negotiations during the fixed period to renegotiate the fixed pricing to reflect the current pricing. Any agreement to a variation to the fixed pricing

by YPO will be in writing and conditional on the following:

- The Supplier taking all reasonable steps to mitigate the impact of such event on the fixed pricing offered under the Framework;
- The provision of satisfactory supporting evidence to YPO to justify any increases in costs to YPO and/or any OCAs; and
- That the proposed modification is at all times compliant with the provisions of the Act.

Applicable trade agreements

- Government Procurement Agreement (GPA)
- Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Documents

Associated tender documents

<http://ypo2.my.site.com/s/Welcome>

Technical specifications to be met

<http://ypo2.my.site.com/s/Welcome>

Contracting authority

Yorkshire Purchasing Organisation

- Public Procurement Organisation Number: PMRV-4748-MNJV

41 Industrial Park

Wakefield

WF2 0XE

United Kingdom

Email: contracts@ypo.co.uk

Website: <https://www.ypo.co.uk/>

Region: UKE45 - Wakefield

Organisation type: Public authority - sub-central government