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Contract

BT412 - Commercial Diagnostic (Westminster 2030 - Fit for the Future)

Westminster City Council

UK7: Contract details notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-014277

Procurement identifier (OCID): ocds-h6vhtk-05f1e6 ([view related notices](#))

Published 17 February 2026, 12:38pm

Scope

Reference

BT412

Description

WCC is commissioning a partner to deliver an organisation-wide diagnostic of commercial practices particularly in contract management, and to design a commercial function and commercial strategy. This work will provide the foundation for a whole-council approach that is flexible, commercially robust, and aligned to strategic priorities.

The diagnostic is a strategic enabler designed to:

- Improve commercial capability and governance
- Reduce duplication and inefficiencies
- Enhance value for money

- Strengthen commercial engagement
- Drive commercial value through contract management
- Support the development of a commercially astute organisation

This work will cover all directorates and service areas, including demand-led services (Housing, Adult Social Care, Children's Services, Environment and Communities) and corporate functions.

Contract 1

Supplier

- 31Ten Consulting Limited

Contract value

- £90,000 excluding VAT
- £108,000 including VAT

Below the relevant threshold

Date signed

17 February 2026

Contract dates

- 23 February 2026 to 4 May 2026
- Possible extension to 18 May 2026
- 2 months, 24 days

Description of possible extension:

2 weeks for time only

Main procurement category

Services

CPV classifications

- 79415200 - Design consultancy services
- 79412000 - Financial management consultancy services
- 79411100 - Business development consultancy services
- 79411000 - General management consultancy services
- 79410000 - Business and management consultancy services
- 79996000 - Business organisation services
- 79990000 - Miscellaneous business-related services

Procedure

Procedure type

Below threshold - open competition

Supplier

31Ten Consulting Limited

Ground Floor, Apex Yard, 29 - 35 Long Lane

London

SE1 4PL

United Kingdom

Email: buyingteam@westminster.gov.uk

Region: UKI44 - Lewisham and Southwark

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Contract 1

Contracting authority

Westminster City Council

- Public Procurement Organisation Number: PJVD-6261-BPPJ

64 Victoria Street

London

SW1E 6QP

United Kingdom

Email: buyingteam@westminster.gov.uk

Website: <https://www.westminster.gov.uk/>

Region: UKI32 - Westminster

Organisation type: Public authority - sub-central government