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Contract

## **Mental Health Outreach and Social Inclusion Flexible Procurement Agreement**

Newcastle City Council

F03: Contract award notice

Notice identifier: 2025/S 000-014142

Procurement identifier (OCID): ocids-h6vhtk-04d431

Published 10 April 2025, 8:51am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Newcastle City Council

Civic Centre

Newcastle Upon Tyne

NE18QH

#### **Contact**

Marta Rzepecki

#### **Email**

[marta.rzepecki@newcastle.gov.uk](mailto:marta.rzepecki@newcastle.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UKC22 - Tyneside

**Justification for not providing organisation identifier**

Partnership

**Internet address(es)**

Main address

[www.newcastle.gov.uk](http://www.newcastle.gov.uk)

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Mental Health Outreach and Social Inclusion Flexible Procurement Agreement

Reference number

008710 - C013266

#### **II.1.2) Main CPV code**

- 85300000 - Social work and related services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

This contract is for Outreach Support and Social Inclusion for People with Mental Health needs, providing a range of options to support people to gain and retain the skills necessary to live as independently as possible and promote social inclusion.

It incorporates services delivered under the following Lots:

Lot 1 - Life skills

Lot 2 - Crisis support

Lot 3 - Rehabilitation and Recovery

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,435,862

### **II.2) Description**

#### **II.2.1) Title**

Life Skills

Lot No

1

## **II.2.2) Additional CPV code(s)**

- 85300000 - Social work and related services

## **II.2.3) Place of performance**

NUTS codes

- UKC22 - Tyneside

## **II.2.4) Description of the procurement**

The Successful Provider will be expected to deliver the following support within this Lot, although the list is not exhaustive, and the Provider will be expected to support each Person in line with their individual needs and preferences:. The level and intensity of the support will depend on individual needs of each person, and may include other forms of support, not listed below, to ensure each person's needs are met in a person-centered and flexible way:

? Independent Living Skills

? Managing mental and physical health and self-care

? Motivate the person to engage in activities and strategies to promote mental wellbeing

? Budgeting, managing finances, tenancy and benefits

? Social skills and social contacts

? Social inclusion and social navigation

? Positive relationships

? Travel training

? Access to other services

? Employment, volunteering, education and training courses

? Leisure and participation activities

? Working in collaboration with the person around safeguarding concerns

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: Yes

Description of options

2 x 12 months

## **II.2) Description**

### **II.2.1) Title**

Crisis support

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 85300000 - Social work and related services

### **II.2.3) Place of performance**

NUTS codes

- UKC22 - Tyneside

### **II.2.4) Description of the procurement**

A crisis intervention will commonly include immediate actions to reduce risk of harm, engagement with the Person and people that matter in their lives, defining the problem, developing an action plan and evaluating success. Provider will deliver reactive intensive support to the person and may work alongside health Crisis Team which will be responsible for responding to health-related issues (i.e. a relapse in the person's mental health disorder).

Such interventions will be time-limited but can be cyclical until such time as the crisis has

resolved.

## **II.2.5) Award criteria**

Price

## **II.2.11) Information about options**

Options: Yes

Description of options

2x12 months

## **II.2) Description**

### **II.2.1) Title**

Rehabilitation and recovery

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 85300000 - Social work and related services

### **II.2.3) Place of performance**

NUTS codes

- UKC22 - Tyneside

### **II.2.4) Description of the procurement**

In addition to the support described under the Life Skills Lot 1, the Provider delivering rehabilitation/recovery focussed support is expected to offer the following:

- A) A strength-based approach in a trauma informed way
- B) Support to build positive nurturing and therapeutic relationships
- C) Emotional support - listen, empathise, believe, respect
- D) Support to re-establish routines, regain control and set achievable goals

E) Offer opportunity to talk about events and reflect on the Person's actions, to support learning from their behaviour and minimise chances of recurrence.

F) Positive Behaviour Support Planning - Co-develop a positive behaviour support plan with the individual that identifies triggers and actions required to enable positive risk taking through reduced risks.

G) Support to develop self-medication management routine

H) When working with People transitioning from another service/hospital, the Provider will offer in-reach wraparound support, to start building rapport with the Person and to support successful transition.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: Yes

Description of options

2 x 12 months

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2025/S 000-001692](#)



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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 April 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Aspire Healthcare Limited

Newcastle-Upon-Tyne

Country

United Kingdom

NUTS code

- UKC22 - Tyneside

Companies House

06275755

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,272,319.02

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 April 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Coquet Trust

Newcastle-Upon-Tyne

Country

United Kingdom

NUTS code

- UKC2 - Northumberland and Tyne and Wear

Companies House

06251078

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,272,319.02

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Newcastle City Council

Newcastle Upon Tyne

NE1 8QH

Country

United Kingdom

Internet address

[www.newcastle.gov.uk](http://www.newcastle.gov.uk)