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Contract

## **IWM/2324/DCM/3275: Data Conversion Services - Digitisation Framework Agreement for Imperial War Museums**

Imperial War Museums

F03: Contract award notice

Notice identifier: 2025/S 000-014118

Procurement identifier (OCID): ocids-h6vhtk-044544

Published 9 April 2025, 7:05pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Imperial War Museums

IWM London, Lambeth Road

London

SE1 6HZ

#### **Contact**

Procurement and Resources Officer

#### **Email**

[erowberry@iwm.org.uk](mailto:erowberry@iwm.org.uk)

#### **Telephone**

+44 2074165000

**Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

[www.iwm.org.uk](http://www.iwm.org.uk)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Recreation, culture and religion

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**Section II: Object****II.1) Scope of the procurement****II.1.1) Title**

IWM/2324/DCM/3275: Data Conversion Services - Digitisation Framework Agreement for Imperial War Museums

Reference number

DCM3275

**II.1.2) Main CPV code**

- 72311100 - Data conversion services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

This Contract covers the appointment of Service Provider(s) to join a Framework Agreement undertaking the digitisation work based upon the Lots listed below, as part of the Digital Futures project.

The digitisation work is broken down into the following Lots:

- Lot 1 – Photographic Negative, Prints & Preservation Document Capture
- Lot 2 – Videotape Digitisation
- Lot 3 – Document Copying
- Lot 4 – Sound Digitisation
- Lot 5 – 4K Film Digitisation

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £2,800,000

### **II.2) Description**

#### **II.2.1) Title**

Photographic Negative, Prints & Preservation Document Capture

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 72311100 - Data conversion services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

#### **II.2.4) Description of the procurement**

Digitisation - Photographic Negative, Prints & Preservation Document Capture

#### **II.2.5) Award criteria**

Price

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

To respond to this opportunity please click here: <https://www.delta-esourcing.com/respond/7KDENC9AQ3>

### **II.2) Description**

#### **II.2.1) Title**

Videotape Digitisation

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 72311100 - Data conversion services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

#### **II.2.4) Description of the procurement**

Videotape Digitisation

#### **II.2.5) Award criteria**

Price

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

To respond to this opportunity please click here: <https://www.delta-esourcing.com/respond/7KDENC9AQ3>

### **II.2) Description**

#### **II.2.1) Title**

Document Copying

Lot No

3

#### **II.2.2) Additional CPV code(s)**

- 72311100 - Data conversion services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

#### **II.2.4) Description of the procurement**

Digitisation - Document Copying

#### **II.2.5) Award criteria**

Price

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

To respond to this opportunity please click here: <https://www.delta-esourcing.com/respond/7KDENC9AQ3>

### **II.2) Description**

#### **II.2.1) Title**

Sound Digitisation

Lot No

4

#### **II.2.2) Additional CPV code(s)**

- 72311100 - Data conversion services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

#### **II.2.4) Description of the procurement**

Sound Digitisation

#### **II.2.5) Award criteria**

Price

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

To respond to this opportunity please click here: <https://www.delta-esourcing.com/respond/7KDENC9AQ3>

### **II.2) Description**

#### **II.2.1) Title**

4K Film Digitisation

Lot No

5

#### **II.2.2) Additional CPV code(s)**

- 72311100 - Data conversion services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

#### **II.2.4) Description of the procurement**

4K Film Digitisation

#### **II.2.5) Award criteria**

Price

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

To respond to this opportunity please click here: <https://www.delta-esourcing.com/respond/7KDENC9AQ3>

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-006882](#)



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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

5 July 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

MAX COMMUNICATIONS LTD

2-3 Gunnery Terrace, Royal Arsenal

London

SE18 6SW

Country

United Kingdom

NUTS code

- UKI - London

National registration number

3803572

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

J&J NEGUS LTD T/A GENUS GROUP

Hammond Close, Warwickshire

Nuneaton

CV11 6RY

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

1168979

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

DRAGON POST (WALES) LTD

Seren Stiwdios Wales, Wentloog Ave, Rumney

Cardiff

CF3 2GH

Country

United Kingdom

NUTS code

- UKL - Wales

National registration number

13056277

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

MEMNON ARCHIVING SERVICES

Kareelovenlaan

Evere

3B 1140

Country

Belgium

NUTS code

- BE - Belgium

National registration number

0438.551.252

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £2,800,000

Total value of the contract/lot: £2,800,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=940485739> GO

Reference: GO-202549-PRO-30093424

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Imperial War Museums

IWM London, Lambeth Road

London

SE1 6HZ

Telephone

+44 2074165000

Country

United Kingdom