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Contract

IWM/2324/DCM/3275: Data Conversion Services - Digitisation Framework Agreement for Imperial War Museums

Imperial War Museums

F03: Contract award notice

Notice identifier: 2025/S 000-014118

Procurement identifier (OCID): ocds-h6vhtk-044544

Published 9 April 2025, 7:05pm

Section I: Contracting authority

I.1) Name and addresses

Imperial War Museums

IWM London, Lambeth Road

London

SE1 6HZ

Contact

Procurement and Resources Officer

Email

erowberry@iwm.org.uk

Telephone

+44 2074165000

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

www.iwm.org.uk

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Recreation, culture and religion

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

IWM/2324/DCM/3275: Data Conversion Services - Digitisation Framework Agreement for Imperial War Museums

Reference number

DCM3275

II.1.2) Main CPV code

- 72311100 - Data conversion services

II.1.3) Type of contract

Services

II.1.4) Short description

This Contract covers the appointment of Service Provider(s) to join a Framework Agreement undertaking the digitisation work based upon the Lots listed below, as part of the Digital Futures project.

The digitisation work is broken down into the following Lots:

- Lot 1 – Photographic Negative, Prints & Preservation Document Capture
- Lot 2 – Videotape Digitisation
- Lot 3 – Document Copying
- Lot 4 – Sound Digitisation
- Lot 5 – 4K Film Digitisation

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £2,800,000

II.2) Description

II.2.1) Title

Photographic Negative, Prints & Preservation Document Capture

Lot No

1

II.2.2) Additional CPV code(s)

- 72311100 - Data conversion services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Digitisation - Photographic Negative, Prints & Preservation Document Capture

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

To respond to this opportunity please click here: <https://www.delta-sourcing.com/respond/7KDENC9AQ3>

II.2) Description

II.2.1) Title

Videotape Digitisation

Lot No

2

II.2.2) Additional CPV code(s)

- 72311100 - Data conversion services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Videotape Digitisation

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

To respond to this opportunity please click here: <https://www.delta-sourcing.com/respond/7KDENC9AQ3>

II.2) Description

II.2.1) Title

Document Copying

Lot No

II.2.2) Additional CPV code(s)

- 72311100 - Data conversion services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Digitisation - Document Copying

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

To respond to this opportunity please click here: <https://www.delta-esourcing.com/respond/7KDENC9AQ3>

II.2) Description

II.2.1) Title

Sound Digitisation

Lot No

4

II.2.2) Additional CPV code(s)

- 72311100 - Data conversion services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Sound Digitisation

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

To respond to this opportunity please click here: <https://www.delta-esourcing.com/respond/7KDENC9AQ3>

II.2) Description

II.2.1) Title

4K Film Digitisation

Lot No

5

II.2.2) Additional CPV code(s)

- 72311100 - Data conversion services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

4K Film Digitisation

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

To respond to this opportunity please click here: <https://www.delta-esourcing.com/respond/7KDENC9AQ3>

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-006882](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

5 July 2024

V.2.2) Information about tenders

Number of tenders received: 4

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

MAX COMMUNICATIONS LTD

2-3 Gunnery Terrace, Royal Arsenal

London

SE18 6SW

Country

United Kingdom

NUTS code

- UKI - London

National registration number

3803572

The contractor is an SME

No

V.2.3) Name and address of the contractor

J&J NEGUS LTD T/A GENUS GROUP

Hammond Close, Warwickshire

Nuneaton

CV11 6RY

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

1168979

The contractor is an SME

No

V.2.3) Name and address of the contractor

DRAGON POST (WALES) LTD

Seren Stiwdios Wales, Wentloog Ave, Rumney

Cardiff

CF3 2GH

Country

United Kingdom

NUTS code

- UKL - Wales

National registration number

13056277

The contractor is an SME

No

V.2.3) Name and address of the contractor

MEMNON ARCHIVING SERVICES

Kareelovenlaan

Evere

3B 1140

Country

Belgium

NUTS code

- BE - Belgium

National registration number

0438.551.252

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £2,800,000

Total value of the contract/lot: £2,800,000

Section VI. Complementary information

VI.3) Additional information

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=940485739> GO

Reference: GO-202549-PRO-30093424

VI.4) Procedures for review

VI.4.1) Review body

Imperial War Museums

IWM London, Lambeth Road

London

SE1 6HZ

Telephone

+44 2074165000

Country

United Kingdom