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Contract

Northern Ireland Regional Business Support Partner

British Business Bank

F03: Contract award notice

Notice identifier: 2023/S 000-014004

Procurement identifier (OCID): ocds-h6vhtk-035340

Published 17 May 2023, 10:05am

Section I: Contracting authority

I.1) Name and addresses

British Business Bank

Steel City House, Steel City House, 2 West Street

Sheffield

S1 2GQ

Contact

Procurement

Email

joshua.macgillivray@british-business-bank.co.uk

Telephone

+44 2038710178

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

www.british-business-bank.co.uk

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Economic and financial affairs

Section II: Object**II.1) Scope of the procurement****II.1.1) Title**

Northern Ireland Regional Business Support Partner

II.1.2) Main CPV code

- 66190000 - Loan brokerage services

II.1.3) Type of contract

Services

II.1.4) Short description

The Start-Up Loans Company has conducted a procurement to establish agreements for

Business Support Partners for the Start Up Loans scheme. Business Support Partners will be responsible for providing credit broking services for personal loans for applicants who are preparing to start-up or are an early-stage business. The contract is for an initial term of 24-months, with a maximum of two extensions of up to 12-months each available (i.e. a maximum extension period of up to 24 months).

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £390,000

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

NORTHERN IRELAND

II.2.4) Description of the procurement

The Start-Up Loans Company (the Authority) is a wholly owned subsidiary of the British Business Bank Plc (BBB). The Authority is purchasing Business Support Partner (BSP) services on behalf of: (a) itself; (b) BBB and any members of its group (within the meaning of the Companies Act 2006); and (c) Department of Business, Energy and Industrial Strategy, and any entity owned or controlled by it. The Authority ran a public procurement process under the Public Contracts Regulations 2015 (as amended) ("PCR 2015") for BSPs. The Find A Tender Service (FTS) contract notice is at: <https://www.find-tender.service.gov.uk/Notice/019608-2022?> BSPs will be responsible for providing credit broking services for personal loans for applicants who are preparing to start-up or are an early-stage business. BSPs support loan applicants through the application process, assist applicants in the development of a financial business plan and cash flow forecast. They assess and recommend loans for final approval by the Finance Provider and also enter into a Credit Broking Agreement with the Finance Provider. Fifteen lots were tendered by the Authority during the BSP procurement process, some of which were regional lots, as detailed on the FTS contract notice. No applications or tenders were received for the Northern

Ireland Lot. The Authority has made a contract award decision to direct award the Northern Ireland Lot contract. The relevant criteria for making a direct award under Regulation 32(2) of PCR 2015 are that no tenders or no suitable tenders have been submitted in response to an open procedure and the initial conditions of the contract are not substantially altered. In this situation, the criteria under Regulation 32 (2) of PCR 2015 are met and can be relied on; the Authority ran an open tender process but received no tenders and the initial conditions of the contract have not substantially altered. Therefore the criteria for making a direct award of the Northern Ireland Lot contract are met and the Authority is awarding the Northern Ireland Lot contract to Enterprise Northern Ireland. It should be noted that Enterprise Northern Ireland did not meet the minimum experience requirement to apply for or tender for the Northern Ireland Lot during the BSP public procurement process. The contract value for the Northern Ireland Lot is GBP 390,000 across the maximum term.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Credit broking services for personal loans (Start Up Loans) for individuals to start or grow an early stage business in the Northern Ireland Region.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-012271](#)

Section V. Award of contract

Contract No

SUL - C1884

Title

Northern Ireland Regional Business Support Partner

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

31 March 2023

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Enterprise Northern Ireland LTD

Aghanloo Industrial Estate,, Aghanloo Road

Limavady,

BT49 0HE

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

National registration number

NI038769

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £390,000

Total value of the contract/lot: £390,000

Section VI. Complementary information

VI.3) Additional information

The contract value for the Northern Ireland Lot is GBP 390,000 across the maximum term.

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=782057115>

GO Reference: GO-2023516-PRO-22985924

VI.4) Procedures for review

VI.4.1) Review body

High Court of Justice

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079476000

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079476000

Country

United Kingdom

VI.4.4) Service from which information about the review procedure may be obtained

High Court

Royal Courts of Justice, The Strand

London

Telephone

+44 2079476000

Country

United Kingdom