

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/014004-2023>

Contract

## **Northern Ireland Regional Business Support Partner**

British Business Bank

F03: Contract award notice

Notice identifier: 2023/S 000-014004

Procurement identifier (OCID): ocds-h6vhtk-035340

Published 17 May 2023, 10:05am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

British Business Bank

Steel City House, Steel City House, 2 West Street

Sheffield

S1 2GQ

#### **Contact**

Procurement

#### **Email**

[joshua.macgillivray@british-business-bank.co.uk](mailto:joshua.macgillivray@british-business-bank.co.uk)

#### **Telephone**

+44 2038710178

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

[www.british-business-bank.co.uk](http://www.british-business-bank.co.uk)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Economic and financial affairs

---

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Northern Ireland Regional Business Support Partner

**II.1.2) Main CPV code**

- 66190000 - Loan brokerage services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

The Start-Up Loans Company has conducted a procurement to establish agreements for Business Support Partners for the Start Up Loans scheme. Business Support Partners will be responsible for providing credit broking services for personal loans for applicants who are preparing to start-up or are an early-stage business. The contract is for an initial term of 24-months, with a maximum of two extensions of up to 12-months each available (i.e. a maximum extension period of up to 24 months).

**II.1.6) Information about lots**

This contract is divided into lots: No

**II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £390,000

**II.2) Description****II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

Main site or place of performance

NORTHERN IRELAND

**II.2.4) Description of the procurement**

The Start-Up Loans Company (the Authority) is a wholly owned subsidiary of the British Business Bank Plc (BBB). The Authority is purchasing Business Support Partner (BSP) services on behalf of: (a) itself; (b) BBB and any members of its group (within the meaning of the Companies Act 2006); and (c) Department of Business, Energy and Industrial Strategy, and any entity owned or controlled by it. The Authority ran a public procurement process under the Public Contracts Regulations 2015 (as amended) ("PCR 2015") for BSPs. The Find A Tender Service (FTS) contract notice is at: <https://www.find-tender.service.gov.uk/Notice/019608-2022?> BSPs will be responsible for providing credit broking services for personal loans for applicants who are preparing to start-up or are an early-stage business. BSPs support loan applicants through the application process, assist applicants in the development of a financial business plan and cash flow forecast. They assess and recommend loans for final approval by the Finance Provider and also enter into a Credit Broking Agreement with the Finance Provider. Fifteen lots were tendered by the Authority during the BSP procurement process, some of which were regional lots, as detailed on the FTS contract notice. No applications or tenders were received for the Northern Ireland Lot. The Authority has made a contract award decision to direct award the Northern Ireland Lot contract. The relevant criteria for making a direct award under Regulation 32(2) of PCR 2015 are that no tenders or no suitable tenders have been submitted in response to an open procedure and the initial conditions of the contract are not substantially altered. In this situation, the criteria under Regulation 32 (2) of PCR 2015 are met and can be relied on; the Authority ran an open tender process but received no tenders and the initial conditions of the contract have not substantially altered. Therefore the criteria for making a direct award of the Northern Ireland Lot contract are

met and the Authority is awarding the Northern Ireland Lot contract to Enterprise Northern Ireland. It should be noted that Enterprise Northern Ireland did not meet the minimum experience requirement to apply for or tender for the Northern Ireland Lot during the BSP public procurement process. The contract value for the Northern Ireland Lot is GBP 390,000 across the maximum term.

#### **II.2.5) Award criteria**

Price

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

Credit broking services for personal loans (Start Up Loans) for individuals to start or grow an early stage business in the Northern Ireland Region.

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-012271](#)

---

## **Section V. Award of contract**

### **Contract No**

SUL - C1884

### **Title**

Northern Ireland Regional Business Support Partner

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

31 March 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Enterprise Northern Ireland LTD

Aghanloo Industrial Estate,, Aghanloo Road

Limavady,

BT49 0HE

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

National registration number

NI038769

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £390,000

Total value of the contract/lot: £390,000

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

The contract value for the Northern Ireland Lot is GBP 390,000 across the maximum term.

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=782057115>

GO Reference: GO-2023516-PRO-22985924

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court of Justice

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079476000

Country

United Kingdom

**VI.4.2) Body responsible for mediation procedures**

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079476000

Country

United Kingdom

**VI.4.4) Service from which information about the review procedure may be obtained**

High Court

Royal Courts of Justice, The Strand

London

Telephone

+44 2079476000

Country

United Kingdom