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Planning

## Marine Pilot Digitalisation

THE MERSEY DOCKS AND HARBOUR COMPANY  
PORT OF SHEERNESS LIMITED  
CLYDEPORT OPERATIONS LIMITED

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-013972

Procurement identifier (OCID): ocds-h6vhtk-04ffae

Published 9 April 2025, 1:41pm

## Scope

## Reference

PPIL/C0161MarinePilotDigitalisat

## Description

Peel Ports Investments Limited (the name under which any resulting contract from this potentially forthcoming procurement event may be signed) acting on behalf of The Mersey Docks and Harbour Company, Clydeport Operations Limited and Port of Sheerness Limited wishes to undertake market engagement in preparation for a future procurement. Peel Ports owns and operates six of the UK's most important ports (Port of Liverpool, Heysham Port, Manchester Ship Canal, Medway (Sheerness / Chatham), Clydeport (Greenock, Hunterston, Ardrossan) and Great Yarmouth). It also operates a container terminal in Dublin. A summary of the requirements are details below; Peel Ports Group is launching a project to enhance operations through technology, focusing on improving pilot request management and

pilotage oversight, which are currently manual and inefficient. The system will cover operations at The Mersey Docks & Harbour Company, Port of Sheerness & Clydeport Operations Limited. The core requirement is for a digital system to manage the allocation of pilots to vessels, replacing existing manual work practices. The key aspects of the desired solution will be; - Ability to create and maintain pilots' schedules and availability - Ability to create and maintain rules governing pilot allocations, based on factors which will differ per port (e.g. Pilot qualifications, vessel size, etc) - Ability to receive pilot bookings and automatically suggest a pilot allocation based on availability and the appropriate port rules - Provide Port Control Centre and Vessel Traffic Services with an intuitive user interface to view all pilotage jobs, carry out manual allocations, changes, and update data - Ability for pilots to receive, confirm and manage pilot jobs via mobile device in all conditions, using an intuitive app - Integration with existing port management systems, e.g. to receive bookings and to confirm completed jobs for billing processes. Further there should be flexibility in the future to deliver additional functionality, e.g. scheduling and management of launch vessels and extended use of the app for pilots to manage their expenses. If you have experience in this area please could you provide at a minimum the following information and submit to the Peel Ports Sourcing Team mailbox: [sourcing@peelports.com](mailto:sourcing@peelports.com) • Company Name • Contact details, including location telephone and e-mail address, main point of contact and position in Company • A short description (1-2 paragraphs) of your Company's capabilities in this area. The closing date for responses is 30/04/2025.

### **Total value (estimated)**

- £1,300,000 excluding VAT
- £1,600,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 September 2025 to 2 September 2028
- Possible extension to 2 September 2033
- 8 years, 2 days

## **Main procurement category**

Goods

## **CPV classifications**

- 48100000 - Industry specific software package
- 48000000 - Software package and information systems
- 48332000 - Scheduling software package
- 48517000 - IT software package

## **Contract locations**

- UKD7 - Merseyside
- UKJ4 - Kent
- UKM8 - West Central Scotland
- UKM9 - Southern Scotland

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## **Engagement**

### **Engagement deadline**

1 May 2025

## Engagement process description

Peel Ports Procurement is seeking to engage with the market to explore supplier interest and commercial acumen regarding the potential procurement of Marine Pilot Digitalisation software. This engagement aims to inform the development of the final procurement strategy and specification. Location: The Mersey Docks & Harbour Company, Port of Sheerness, Clydeport Operations Limited. Scope of Engagement • Purpose: This PMEN serves as a preliminary market engagement to; I. Gauge market interest in installing Marine Pilot Planning software meeting Peel Ports' specifications per the summary II. Gather supplier insights into current market capabilities, innovative technologies, and potential commercial models III. Inform the development of the final technical specifications and evaluation criteria IV. Identify potential risks and opportunities associated with the procurement • Areas of Interest; I. Technical Solution II. Maintenance and support services III. Estimated timelines for implementation • Engagement Activities: I. Requests for information (RFIs) or questionnaires. II. One-to-one meetings with interested suppliers who demonstrate a strong likelihood of being able to meet our specification.

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## Participation

### Particular suitability

Small and medium-sized enterprises (SME)

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## Submission

### Publication date of tender notice (estimated)

20 May 2025

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## Procedure

### Special regime

Utilities

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## Contracting authorities

### THE MERSEY DOCKS AND HARBOUR COMPANY

- Public Procurement Organisation Number: PRWZ-2267-YTZX

Maritime Centre

Liverpool

L21 1LA

United Kingdom

Contact name: Elizabeth Shaw

Telephone: +44 1519496000

Email: [elizabeth.shaw@peelports.com](mailto:elizabeth.shaw@peelports.com)

Website: <https://www.peelports.com>

Region: UKD73 - Sefton

Organisation type: Private utility

## **PORT OF SHEERNESS LIMITED**

- Public Procurement Organisation Number: PDMT-7482-WCQQ

Maritime Centre, Port Of Liverpool

Liverpool

L21 1LA

United Kingdom

Contact name: Melissa Rimmer

Telephone: 0151 949 6574

Email: [Melissa.rimmer@peelports.com](mailto:Melissa.rimmer@peelports.com)

Website: <https://www.peelports.com>

Region: UKD73 - Sefton

Organisation type: Private utility

## **CLYDEPORT OPERATIONS LIMITED**

- Public Procurement Organisation Number: PYLW-8115-DRGZ

16 Robertson Street

Glasgow

G2 8DS

United Kingdom

Contact name: Melissa Rimmer

Telephone: 0151 949 6574

Email: [Melissa.rimmer@peelports.com](mailto:Melissa.rimmer@peelports.com)

Website: <https://www.peelports.com>

Region: UKM82 - Glasgow City

Organisation type: Private utility

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## Contact organisation

Contact [THE MERSEY DOCKS AND HARBOUR COMPANY](#) for any enquiries.