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Award

## **Automatic Passenger Count System Maintenance & Licensing**

XC TRAINS LIMITED

UK5: Transparency notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-013805

Procurement identifier (OCID): ocds-h6vhtk-0654c8

Published 16 February 2026, 12:24pm

### **Scope**

### **Description**

Provision of maintenance and licensing services to the newly fitted Automatic Passenger Counting (APC) equipment on XC's Turbostar and Voyager Fleets.

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### **Contract 1**

### **Supplier**

- JOURNEO FLEET SYSTEMS LIMITED

## **Contract value**

- £936,000 excluding VAT
- £1,123,200 including VAT

Above the relevant threshold

## **Earliest date the contract will be signed**

1 April 2026

## **Contract dates (estimated)**

- 1 April 2026 to 16 October 2027
- Possible extension to 16 October 2031
- 5 years, 6 months, 16 days

Description of possible extension:

Cross Country and the supplier will agree a 4 year extension in writing. This will be used to ensure continuity of services.

## **Main procurement category**

Services

## **CPV classifications**

- 34622200 - Railway passenger coaches

- 72314000 - Data collection and collation services

## **Contract locations**

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)

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## **Participation**

### **Particular suitability**

Small and medium-sized enterprises (SME)

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## **Other information**

### **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Direct award

### **Direct award justification**

Single supplier - technical reasons

The rolling stock operated by XC Trains is owned by the respective Rolling Stock Companies (ROSCOs), who hold contractual rights to nominate and mandate the suppliers used for work on their assets. For this requirement, the ROSCO has specified the supplier that must be used.

Because the ROSCO retains ownership and technical authority over the fleet, we are not able to select an alternative provider or run a competitive process. Appointing any other supplier would breach existing lease and maintenance agreements, risk incompatibility with proprietary systems, compromise safety obligations, and potentially invalidate warranties.

There are no viable alternatives due to the technical, contractual, and safety constraints linked to the ROSCO-controlled rolling stock. Only the supplier mandated by the ROSCO can legally and safely carry out the required work.

A direct award is therefore justified on the basis as per the procurement act 2023 under section 43 - paragraph 7 incompatibility therefore competition is not possible and a single-supplier situation exists due to contractual and technical exclusivity.

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## Supplier

### **JOURNEO FLEET SYSTEMS LIMITED**

- Companies House: 01209516
- Public Procurement Organisation Number: PZVH-4987-YXWM

12 Charter Point Way

Ashby-De-La-Zouch

LE65 1NF

United Kingdom

Email: [tenders@journeo.com](mailto:tenders@journeo.com)

Website: <https://journeo.com>

Region: UKF22 - Leicestershire CC and Rutland

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Contract 1

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## Contracting authority

### **XC TRAINS LIMITED**

- Companies House: 04402048

- Public Procurement Organisation Number: PMZG-5533-GPWG

C/O Arriva Plc 1 Admiral Way

Business Park

SR3 3XP

United Kingdom

Email: [procurement.admin@crosscountrytrains.co.uk](mailto:procurement.admin@crosscountrytrains.co.uk)

Region: UKC23 - Sunderland

Organisation type: Private utility