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Contract

## **ESCC - ME Technology Enabled Care Services**

East Sussex County Council

F03: Contract award notice

Notice identifier: 2023/S 000-013773

Procurement identifier (OCID): ocds-h6vhtk-0396ec

Published 15 May 2023, 1:39pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

East Sussex County Council

County Hall, St Annes Crescent

Lewes

BN7 1UE

#### **Email**

[mandi.edwards@eastsussex.gov.uk](mailto:mandi.edwards@eastsussex.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKJ22 - East Sussex CC

#### **Internet address(es)**

Main address

<https://www.eastsussex.gov.uk>

#### **I.4) Type of the contracting authority**

Regional or local authority

#### **I.5) Main activity**

General public services

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### **Section II: Object**

#### **II.1) Scope of the procurement**

##### **II.1.1) Title**

ESCC - ME Technology Enabled Care Services

Reference number

ESCC - 035795

##### **II.1.2) Main CPV code**

- 85000000 - Health and social work services

##### **II.1.3) Type of contract**

Services

##### **II.1.4) Short description**

The Council is awarding the contract for a Strategic Partner to work with the Council, its commissioning partners and other providers of relevant or related services in sharing responsibility for the development and design of a Technology Enabled Care (TEC) Service and outcomes which may change due to demographic, economic or technological pressures. Technology Enabled Care (TEC), also known as telecare, refers to a range of services that use alarms and sensors that are monitored 24/7 by a dedicated alarm receiving centre. The service enables users to access support when they need it and provides reassurance not just to clients but also to their carers, family and friends. The Council wishes to collaborate with the Strategic Partner to achieve long-term benefits and innovation based on mutually desired outcomes, where resources are shared in a way that promotes positive outcomes for all and maximises external funding.

**II.1.6) Information about lots**

This contract is divided into lots: No

**II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £17,050,000

**II.2) Description****II.2.2) Additional CPV code(s)**

- 85300000 - Social work and related services

**II.2.3) Place of performance**

NUTS codes

- UKJ22 - East Sussex CC

**II.2.4) Description of the procurement**

East Sussex County Council (The Council) is awarding the contact for a Strategic Partner to work with the Council, its commissioning partners and other providers of relevant or related services in sharing responsibility for the development and design of a Technology Enabled Care (TEC) Service and outcomes which may change due to demographic, economic or technological pressures. Technology Enabled Care (TEC), also known as telecare, refers to a range of services that use alarms and sensors that are monitored 24/7 by a dedicated alarm receiving centre. The service enables users to access support when they need it and provides reassurance not just to clients but also to their carers, family and friends. The Council wishes to collaborate with the Strategic Partner to achieve long-term benefits and innovation based on mutually desired outcomes, where resources are shared in a way that promotes positive outcomes for all and maximises external funding. Planned developments include: • Introducing an urgent, short-term provision that is not constrained by the current Care Act eligibility criteria to support admission avoidance and hospital discharge. This would initially only be available to adult social care clients upon discharge but with the potential to extend the offer should funding be identified from Health services. • Moving away from current investment in a single brand of equipment and moving to a supplier agnostic model, utilising alternative equipment provision that best supports the client and ensures best value for the Council. • Increased emphasis on using the intelligence gained from TEC service provision to inform decisions relating to clients care needs. The base annual contract value will be £1,705,000 per annum including the cost of purchasing equipment, monitoring, installing and proactive calls. The maximum annual contract value will be up to £3,000,000 and will be dependent on innovations within the sector, identification of external funding and/or establishing new working relationships with, for example, the health sector, potentially widening access to

the services or developing the response to Clients. The contract term is for 5 years, with an option to extend for up to 60 months.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality Questionnaire / Weighting: 80%

Cost criterion - Name: Price and Bid Integrity / Weighting: 20%

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-000967](#)

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## **Section V. Award of contract**

### **Contract No**

1

### **Lot No**

1

### **Title**

Technology Enabled Care Services

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

15 May 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 7

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 7

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Nottingham Rehab Limited (trading as NRS Healthcare)

Sherwood House Cartwright Way Forest Business Park Bardon Hill Coalville  
Leicestershire LE67 1UB

Coalville

LE67 1UB

Country

United Kingdom

NUTS code

- UKJ22 - East Sussex CC

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £8,525,000

Total value of the contract/lot: £17,050,000

#### **V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Value excluding VAT: £1

Proportion: 15 %

Short description of the part of the contract to be subcontracted

The remote monitoring service for this contract will be subcontracted.

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

East Sussex County Council

St Anne's Crescent

Lewes

BN7 IUE

Email

[Philip.baker@eastsussex.gov.uk](mailto:Philip.baker@eastsussex.gov.uk)

Country

United Kingdom