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Tender

## **Aberdeenshire Outreach Housing Support Services**

Aberdeenshire Council

F21: Social and other specific services – public contracts

Contract notice

Notice identifier: 2026/S 000-013750

Procurement identifier (OCID): ocids-h6vhtk-05f754

Published 16 February 2026, 11:13am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Aberdeenshire Council

Woodhill House, Westburn Road

Aberdeen

AB16 5GB

#### **Contact**

Marie Moore

#### **Email**

[SocialCareCPSS@aberdeencity.gov.uk](mailto:SocialCareCPSS@aberdeencity.gov.uk)

#### **Telephone**

+44 1467538552

#### **Country**

United Kingdom

**NUTS code**

UKM50 - Aberdeen City and Aberdeenshire

**Internet address(es)**

Main address

<http://www.aberdeenshire.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00232](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00232)

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Aberdeenshire Outreach Housing Support Services

**II.1.2) Main CPV code**

- 85000000 - Health and social work services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

Aberdeenshire Council requires the provision of two distinct Outreach Housing Support Services to support Young Persons and Adults.

The Young Persons Outreach Housing Support Service is for people aged over 16 and up to the age of 21, and for those who are care leavers up to and including age 26 where a housing support need has been identified by housing options or social work services who retain the statutory duty to support care leavers up to and including age 26.

The Adults Outreach Housing Support Service is for people aged 21 and over. The support provided will be flexible and tailored to provide person centred support to meet the changing needs of each individual, with the key aim of providing support to work towards promoting independent living and allowing those supported to sustain their tenancies and prevent homelessness.

### **II.1.5) Estimated total value**

Value excluding VAT: £4,961,330

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

## **II.2) Description**

### **II.2.1) Title**

Young Persons Outreach Housing Support Service

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

### **II.2.3) Place of performance**

NUTS codes

- UKM50 - Aberdeen City and Aberdeenshire

Main site or place of performance

Aberdeenshire wide including rural areas.

#### **II.2.4) Description of the procurement**

Aberdeenshire Council is seeking an outcome focused Young Persons Outreach Housing Support Service to meet the needs of those aged 16 - 21 and for those who are care leavers up to and including age 26 who are homeless or at the risk of homelessness and who may have complex needs. This may include supporting their resettlement from supported accommodation.

The service will be required to be assertive, build relationships and to assist people who are not yet willing and motivated to engage in support. Flexibility will be given to the service provider to build relationships with the client to gain trust. We expect the provider to prioritise in-person visits at all stages of the journey whenever possible, using every opportunity to meet and engage directly rather than relying solely on text or telephone communication.

The service will need to be assertive in their nature and use every interaction as a chance to build relationships, to assist people who are not yet willing and motivated to engage in support. Flexibility will be given to the service provider to build relationships with the client to gain trust. It is an expectation that all opportunities to work with associated partners to maximise efforts to engage is taken. We expect the provider to prioritise in-person visits at all stages of the journey whenever possible, using every opportunity to meet and engage directly rather than relying solely on text or telephone communication.

The service will support 125 people per month and be delivered flexibly across Aberdeenshire including rural areas. Support should be scheduled around the needs of the person and there may be a requirement to operate outwith office hours, however this would be in exceptional circumstances and there is no expectation for a 24-hour service.

Young Persons referred will present with varying levels of need. Some may require only minimal support, such as simple signposting, while others may have more complex needs due to challenging circumstances. These circumstances could include substance misuse, offending behaviour or placing themselves at risk of harm, all of which may increase the likelihood of losing their current accommodation. We anticipate that the level of support provided will gradually reduce over time as individuals develop the necessary skills and resilience. All support should be person-centred and tailored to meet the unique needs of everyone.

People may also have a range of health needs e.g. mental health, learning disabilities, physical disability etc. For clarity, we would expect the providers to prompt a client to attend a GP, or promote activities or local community groups, and signpost to relevant agencies rather than providing direct medical or therapeutic input.

The focus of the service will be to enable independent tenancy sustainment and embed people within the local communities, building resilience to prevent homelessness in the future. This will mean taking a proactive approach to providing support and identifying and assisting with other issues that become apparent during the support or recognising areas to build on with individuals such as gaining employment, looking for volunteering opportunities, picking up on interests and encouraging clients to join local groups.

The service is expected to collaborate with Aberdeenshire Council statutory partners and others operating within the homelessness sector in Aberdeenshire to deliver our strategic objective to prevent and reduce homelessness.

This Service will require to be registered with Care Inspectorate as a Housing Support Service.

The service is required to be flexible and adapt over the life of the contract to meet the changing needs and requirements in Aberdeenshire, and the delivery of the new Housing (Scotland) Bill 2025. The service provider should be innovative and proactive with change.

#### **II.2.6) Estimated value**

Value excluding VAT: £1,575,075

#### **II.2.7) Duration of the contract or the framework agreement**

Duration in months

36

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

The contract will be for an initial three year term with two optional 12 month extensions, i.e., 3+1+1. The estimated spend figure of GBP1575075 is based on a maximum 5 year period.

## **II.2) Description**

### **II.2.1) Title**

Adults Outreach Housing Support Service

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

### **II.2.3) Place of performance**

NUTS codes

- UKM50 - Aberdeen City and Aberdeenshire

Main site or place of performance

Aberdeenshire wide, including rural areas.

### **II.2.4) Description of the procurement**

Aberdeenshire Council requires an Outreach Housing Support Service to deliver statutory housing support duty and provide early intervention for those at risk of homelessness who are aged 21 and over.

The key aims of the service are to:

- Enable independent tenancy sustainment.
- Prevent repeat homelessness.
- Offer tailored housing and social support.
- Empower individuals to access health, education, and employment.
- Promote community integration and resilience.

The service will be required to be assertive, build relationships and to assist people who are not yet willing and motivated to engage in support. Flexibility will be given to the service provider to build relationships with the client to gain trust. We expect the provider to prioritise in-person visits at all stages of the journey whenever possible, using every

opportunity to meet and engage directly rather than relying solely on text or telephone communication.

The service will support 300 people per month and be delivered flexibly across Aberdeenshire including rural areas. Support should be scheduled around the needs of the person and there may be a requirement to operate outwith office hours, however this would be in exceptional circumstances and there is no expectation for a 24-hour service.

Adults referred will present with varying levels of need. Some may require only minimal support, such as simple signposting, while others may have more complex needs due to challenging circumstances. These circumstances could include substance misuse, offending behaviour or placing themselves at risk of harm, all of which may increase the likelihood of losing their current accommodation. People may also have a range of health needs e.g. mental health, learning disabilities, physical disability etc.

The support provided will be tailored to meet the needs of each person accessing the service and should be able to be delivered via a range of methods including face to face, telephone or across digital platforms depending on the individual needs and preferences of the person. This applies to individual and/or group activities.

#### **II.2.6) Estimated value**

Value excluding VAT: £3,386,255

#### **II.2.7) Duration of the contract or the framework agreement**

Duration in months

36

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

The contract will be for an initial three year term with two optional 12 month extensions, i.e., 3+1+1. The estimated spend figure of GPB3386255 is based on a maximum 5 year period.

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.4) Objective rules and criteria for participation**

List and brief description of rules and criteria

Bidders will be required to be registered with the Care Inspectorate as a Housing Support Service.

Bidders will be required to provide examples that demonstrate that they have the relevant experience to deliver the services as described. A

minimum of two examples will be required

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Form of procedure**

Open procedure

#### **IV.1.11) Main features of the award procedure**

Open Procedure

Most Economically Advantageous Tender (MEAT)

Quality:Price 80:20

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2025/S 000-083612](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

30 March 2026

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.3) Additional information**

#### Credit Checks

1. The Council shall obtain a Creditsafe credit check and will score bidders accordingly:

71 - 100 Very Low Risk – Accept

51 - 70 Low Risk - Accept

30 - 50 Moderate Risk – subject to further discussion internally with the option to reject.

21-29 High Risk – subject to further discussion internally with the option to reject.

1-20 Very High Risk – Reject.

\*The following applies if no credit check can be undertaken:

2. Please state current turnover (if contract value is over 50% of reported turnover, further discussion will be had internally with the option to reject).

3. If you are under no obligation to publish accounts on Companies House and/or do not have a comprehensive credit rating then provide audited financial accounts for the previous two years. Both quick and current ratios should be a minimum of 1:1.5 for the two successive years. Bidders whose ratios do not meet the minimum criteria will be rejected. Bidders who can provide audited accounts but chose not to do so shall be rejected.

4. Bidders who have been trading for less than one year and cannot provide audited accounts must submit the cash flow for the current year and a letter from the bank outlining the current cash and credit position for the current year and subsequent year. This will be subject to internal discussion with the option to reject.

5. If bidder still does not meet the financial criteria for consideration but has a parent company that does, the firm may still be eligible for consideration where their submission is supported by a parent company guarantee.

#### Insurance

It is a requirement of this contract that bidders hold, or can commit to obtain prior to the commencement of any subsequently awarded contract, the types and levels of insurance

indicated below:

Employer's Liability Insurance = GBP10m

Public Liability Insurance = GBP5m

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 31199.  
For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343>

A sub-contract clause has been included in this contract. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2363>

Community benefits are included in this requirement. For more information see:

<https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/>

A summary of the expected community benefits has been provided as follows:

Community benefits are included in this requirement. For more information see:

<https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/>

A summary of the expected community benefits has been provided as follows:

Specific Community Benefits objectives for this procurement are as follows:

-Fair Work First

-Carbon Reduction

Further details will be provided in the tender overviews attached to each lot in PCS-T.

(SC Ref:823596)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Aberdeen Sheriff Court

Castle Street

Aberdeen

AB10 1WP

Telephone

+44 1224657200

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/>